Buyback ROI Report 2017

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The Purpose of Buyback ROI

Buybacks can be an important tool in the corporate finance toolbox, but unfortunately the buyback strategies and tactics employed by most US companies tend to be misaligned with shareholder value. Academic studies point to the benefits of buybacks based on share price reaction to announcement, often placing less emphasis on long-term performance. In our work, however, we find that companies that dedicate a greater proportion of cash earnings to share repurchases on average experience <u>lower total shareholder returns (TSR)</u>, <u>contracting or lower multiple expansion</u>, and poor timing. These findings are evidenced across the market broadly, as well as at the industry level.

Market timing is undoubtedly a large part of the story and it is what often separates worthwhile buyback programs from those that detract from shareholder value. Certainly, it is easy to retroactively identify specific share repurchase programs that did much or little to add value. Unfortunately, evidence points to a market-wide timing problem. More specifically, S&P 500 constituents tend to buy back more shares when market valuations are high *and*, even independent from this, when individual company valuations are relatively high.¹ S&P 500 companies in aggregate repurchased over \$500 billion in 2007 and a fraction of that in 2009. Again in 2014-16, constituents repurchased over \$500 billion per year, arguably when valuations are high. This timing problem stems from the commonly promoted (or assumed) "pecking order" strategy that prioritizes investments and dividends, and allocates the residual to buybacks. Stock prices tend to be higher when company performance is strong and this residual is larger. As a result, selling shareholders benefit from peak pricing at the expense of those that stick around. Companies would repurchase a lot more shares per dollar if they used dollar cost averaging, or even better, if they used a rules-based approach (as we have developed for our clients) to repurchase shares at low valuations.

With such large amounts of cash being spent on repurchases², one may ask if this form of distribution is really in the best interest of shareholder, especially today. Do management teams and boards of directors perform or expect the same level of rigor, planning, and review of share repurchase policies and decisions as they do for other forms of capital deployment such as capital expenditures and acquisitions? Are there other motivations and forces at play (e.g., EPS targeting, overly conservative hurdles for other investments, investor short-termism)? We believe that companies would do well to develop a buyback measurement and review process within a rigorous capital deployment policy framework. To assist with this, we developed Buyback ROI and its associated metrics in order to measure the return and timing of repurchases, especially relative to other capital deployment alternatives. We detail each of their calculations below, discuss recent results, and suggest how to incorporate these measures within financial policy and decision making.

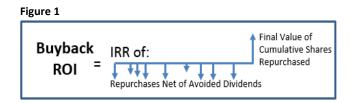
The Buyback ROI Calculation

The figure below illustrates the metric's calculation. Over a specified time period, an annualized internal rate of return (IRR) is calculated based on (1) the cash outflows associated with share repurchases, (2) the

 $^{^{\}rm 1}$ Companies often buy above share price trend, see reinvestment effectiveness in figure 3.

 $^{^2}$ And more than what's necessary to offset dilution – share counts have fallen by more than 9% over the past five years. See median % Δ Share Count at the top of the table included in the appendix.

estimated cash "inflows" of avoided dividends, and (3) an estimated final "inflow" related to the final value of the accumulated number of shares repurchased.



The Buyback ROI ranking discussed below and published in FORTUNE Magazine is based on the most recent five years of buybacks although longer and shorter periods can also be used. All members of the S&P 500 are included if they deployed at least \$1 billion or at least 4% of the recent market capitalization to buy back shares over the period. As most companies don't disclose average buyback prices, quarterly buybacks are assumed to be executed at the average closing price for each day the market is open during the quarter. For consistency, the final value of the cumulative repurchased shares is set based on the average closing price for the final quarter of the analysis.

Two associated metrics reflect the timing impact of repurchases (Buyback Effectiveness), as well as a company's underlying share price performance (Buyback Strategy). See equation (a) in figure 2 below. Buyback Strategy is similar to total shareholder return, which reflects share price appreciation and dividends, but with the starting and ending share price again based on the average closing price of the quarter. Buyback Effectiveness is the compounded difference between Buyback ROI and Buyback Strategy. See equation (b) in figure 2 below.

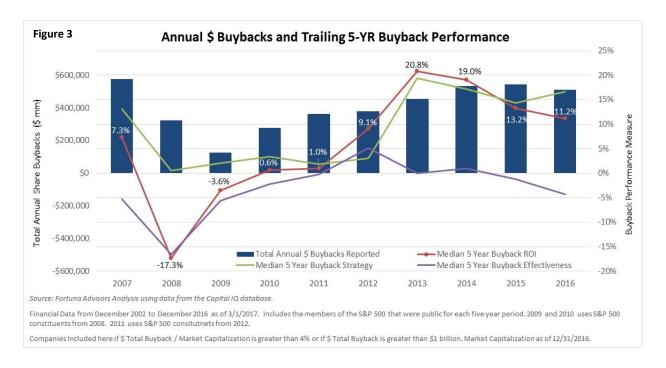
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(1+ Buyback ROI) = (1+ Buyback Strategy) x (1+ Buyback Effectiveness) ...equation (a)

(1+ Buyback ROI) / (1+ Buyback Strategy) = (1+ Buyback Effectiveness) ...equation (b)
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When companies tend to buy more shares when the share price is below the longer term trend, Buyback Effectiveness is positive. When companies tend to buy more shares at higher prices, Buyback Effectiveness is negative.

Commentary on the 2017 Ranking

Over the 5-year period through December 2016, the 353 ranked companies delivered median Buyback ROI of 11.2%, which is down for the third year in row from the peak of 20.8% realized over the 5 years ending in 2013. Median Buyback Strategy was a strong 16.6%, indicating buybacks were generally a very good idea for many of these companies, but weighing on this was a median Buyback Effectiveness of negative 4.3% resulting from generally poor buyback timing (most companies buy more stock when its expensive than when it's not). Fully 83% of companies in the ranking have negative Buyback Effectiveness.



In total, these companies repurchased a whopping \$2.4 trillion over the five years. This is 80% more than what was distributed as dividends. Total buybacks and dividends were \$3.7 trillion which is 91% of net income over the period and 46% of companies deployed more than 100% of net income into buybacks and dividends. Many experts claim corporate America is underinvesting in the future and these figures suggest that this may be because of an increasing infatuation with dividends and buybacks that is crowding out investments.

By sorting companies into high, medium, and low groups based on their buybacks over the five years as a percent of recent market capitalization, we can measure if companies doing more or less buybacks have better Buyback ROI on average. The High buyback group had the lowest median Buyback ROI, Buyback Strategy and Buyback Effectiveness. Conversely, the Low buyback group had the best median results on all three dimensions. So those doing more buybacks had worse results.

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High 25.	8% 9.3%	15.8%	-5.0%	9.9%	38.8%	-18.1%
Medium 13.	5% 11.4%	6 16.0%	-3.9%	25.9%	34.7%	-9.6%
Low 7.	1% 12.7%	17.2%	-3.6%	44.7%	45.6%	-1.5%

The High buyback group delivered median EPS growth of 38.8% on only 9.9% median net income growth. In other research, we have found that the more that EPS growth comes from buybacks, the more that

price-earnings multiples tend to decline. In fact, it appears that EPS growth from buybacks is only worth about half as much as EPS growth from operations.

A small set of companies have generated positive EPS growth despite declining net income. We refer to these companies as the Top EPS Manufacturers. Although Northrop Grumman and a few others had strong share price performance during the five years, 71% of them had Buyback Strategy below the ranking median and 86% have negative Buyback Effectiveness.

re 5: Top Manufacturers of EPS*			\$ Total			% Δ (Q4 '16 vs Q4 '1				
Company Name	Ticker	Industry		Buyback ROI	Buyback Strategy	Buyback Effectiveness	% ΔEarnings	% ΔEPS	% ΔSha Coun	
1 Northrop Grumman Corporation	NOC	Capital Goods	27.0%	35.5%	36.2%	(0.5%)	(4.2%)	38.7%	(30.9%	
2 Discovery Communications, Inc.	DISC.A	Media	37.3%	(6.8%)	5.7%	(11.8%)	(9.5%)	18.4%	(23.6%	
3 Nordstrom, Inc.	JWN	Retailing	39.9%	0.3%	5.9%	(5.3%)	(14.8%)	6.1%	(19.8%	
4 McDonald's Corporation	MCD	Consumer Services	24.6%	9.6%	8.0%	1.5%	(13.3%)	7.8%	(19.6%	
5 International Business Machines Corporation	IBM	Software and Services	26.1%	(1.5%)	(0.4%)	(1.1%)	(18.0%)	0.7%	(18.69	
6 General Electric Company	GE	Capital Goods	14.0%	10.7%	17.0%	(5.4%)	(1.7%)	19.4%	(17.79	
7 Target Corporation	TGT	Retailing	25.9%	4.6%	9.6%	(4.5%)	(16.7%)	0.7%	(17.39	
8 Oracle Corporation	ORCL	Software and Services	29.3%	5.1%	6.4%	(1.2%)	(7.3%)	12.1%	(17.39	
9 Dr Pepper Snapple Group, Inc.	DPS	Food, Beverage and Tobacco	13.4%	20.5%	21.7%	(1.0%)	(0.6%)	15.7%	(14.19	
0 Franklin Resources, Inc.	BEN	Diversified Financials	18.8%	(5.0%)	4.7%	(9.3%)	(8.4%)	4.9%	(12.79	
1 Pepsico, Inc.	PEP	Food, Beverage and Tobacco	12.8%	11.4%	13.8%	(2.1%)	(1.0%)	10.0%	(10.09	
2 Philip Morris International Inc.	PM	Food, Beverage and Tobacco	11.5%	6.4%	9.8%	(3.1%)	(9.3%)	0.6%	(9.8%	
3 Republic Services, Inc.	RSG	Commercial and Professional Services	9.0%	20.4%	17.6%	2.4%	(0.8%)	8.2%	(8.3%	
4 Praxair, Inc.	PX	Materials	9.1%	2.6%	5.6%	(2.8%)	(3.3%)	1.1%	(4.4%	

Capital Deployment Policy

By measuring performance, Buyback ROI and its associated measures are intended to help bring a greater amount of rigor and accountability to share repurchase strategy and decision-making. Most importantly, a focus on the measure helps to bring greater attention and consideration to the impact that share repurchases have on value creation. A focus on their potential value, as opposed to a residual distribution view, is especially important in today's climate were shorter-term motivations or pressures may often prevail.

While Buyback ROI can certainly be used to measure past performance, which we think is very important, it is also useful when informing future decisions and policy. We often suggest performing prospective break-even and scenario analysis as is done for other capital deployment decisions. For example, what sort of future share price performance (and dividend yield) will generate a return in-line with other capital deployment hurdles? What are the probabilities that can be associated with the over and underperformance of this breakeven performance especially when considering current company and market valuations? How do these probabilities compare to past results?

The timing and way in which repurchase programs are executed (over the long term) is also critical. Specifying rules related to company valuation, market or industry conditions, and future liquidity needs may be very helpful. For example, should dollar-cost averaging be employed to minimize poor repurchase timing? Alternatively, is it best to focus on opportunistic or tactical repurchases when share prices are below a predetermined valuation threshold? Do current market conditions suggest less upside in the

market or industry? Do future investment opportunities, economic conditions, or long-term company strategy indicate a greater need for future liquidity?

We believe that a consideration of these items and a meaningful effort to quantify future performance, especially in light of past performance, may help to better formalize a share repurchase strategy. A well-thought-out strategy will help a company take advantage of, versus fall victim to, the mood swings of the market, where the timing and magnitude of buybacks will likely be better aligned with shareholder value.

Further Reading on Buyback ROI

- 1. "Stock Buybacks: Buy High and Sell Low," Fortune, Scott Cendrowski
- 2. "What's Your Return on Buybacks," CFO.com, Gregory V. Milano
- 3. "How to Make Hay Out of Buybacks," CFO.com, Gregory V. Milano
- 4. "Why to Choose Growth Over Buybacks," CFO.com, Gregory V. Milano and John R Cryan
- 5. "Advocates Overrating the Benefits of Buybacks," CFO.com, Gregory V. Milano and John R. Cryan
- 6. "Are Buybacks The Best We Can Do?," Buona Fortuna!, Gregory V. Milano

Appendix: Buyback ROI - Complete List

Source: Fortuna Advisors Analysis using data from the Capital IQ database.

Financial Data from December 2011 to December 2016. Includes the 469 members of the current S&P 500 that were public for the full period.

Market Capitalization as of 12/31/2016. Companies Included if \$ Total Buyback / Market Capitalization is greater than 4% or if \$ Total Buyback is greater than \$1 billion.



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Retronaci Arts Inc.	% <i>L</i>	% Δ (Q4 '1	6 vs Q4 '11)
NVDIA Corporation	I % ΛFarnings	ngs % Δ	MEPS % ΔSha Count
Median N/DIA	92.3%	104	I.5% (5.2%
Electronic Art Sinc.	28.8%	39.	.6% (9.3%
Bectronic Arts Inc.	463.7%	180	.5% (4.4%
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Northrop Grumman Corporation NOC Capital Goods \$40,995 \$11,084 \$27,066 \$35,566 \$0.556			
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4 Adobe Systems Incorporated ADBE Software and Services \$51,190 \$3,805 7.4% 26.8% 31.0% (3.3% 5 Raytheon Company RTN Capital Goods \$41,698 \$3,807 9.1% 26.7% 29.8% (2.4% 65 rexas Instruments Incorporated TXN Semiconductors and Semiconductor Equipment \$72,992 \$12,234 17.0% 25.0% 22.2% 2.3% 7 Aetan Inc. AET Healthcare Equipment and Services \$43,515 \$4,372 10.0% 25.0% 26.3% (1.1% 8.5% 610bal Inc. SPGI Diversified Financials \$27,864 \$37,32 13.4% 24.6% 25.9% (1.0% 98 est Buy Co., Inc. BBY Retailing \$13,391 \$2,008 15.0% 24.3% 14.4% 8.7% 0.7% 15.0% 15.0% 24.3% 14.4% 8.7% 15.0% 15.0% 24.3% 14.4% 8.7% 15.0% 15.0% 24.3% 14.4% 8.7% 15.0% 15.0% 24.3% 14.4% 8.7% 15.0% 15.0% 24.3% 14.4% 18.7% 15.0% 15.0% 24.3% 14.4% 18.7% 15.0% 15.0% 15.0% 24.3% 14.4% 18.7% 15.0% 15.0% 15.0% 24.3% 14.4% 18.7% 15.0% 15.0% 15.0% 24.3% 15.0% 24.3% 15.0% 15.0% 24.3% 15.0% 24.3% 15.0% 15.0% 24.3% 15.0% 24.3% 15.0% 15.0% 24.3% 15.0% 24.3% 15.0% 15.0% 24.3% 15.0% 24.3% 15.0% 15.0% 24.3% 15.0% 24.3% 15.0% 15.0% 24.3% 15.0% 24.3% 15.0% 15.0% 24.3% 15.0% 24.3% 15.0% 15.0% 15.0% 24.3% 15.0% 15.0% 15.0% 15.0% 15.0% 24.3% 15.0% 15.	902.0%		7.7% 35.8%
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6 Texas Instruments Incorporated TXN Semiconductors and Semiconductor Equipment \$72,932 \$12,384 \$17.0% \$25.0% \$22.2% \$2.3% 7 Actna Inc. AET Healthcare Equipment and Services \$43,515 \$4,372 \$10.0% \$25.0% \$25.0% \$21.3% \$1.10% \$25.0% \$25.0% \$25.0% \$1.10% \$25.0% \$25.0% \$25.0% \$1.10% \$25.0			•
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8 S&P Global Inc. 9 Best Buy Co., Inc. BBY Retailing S13,391 S2,008 S15,0% S16,0% S16,0% S17,000 Sierv, Inc. S17 Software and Services S23,069 S4,816 S20,9% S21,5% S20,9% S21,5% S21,9%	296.0%		.4% (12.5%
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2 Altria Group, Inc. MO Food, Beverage and Tobacco \$131,877 \$4,239 3.2% 23.3% 23.7% (0.4% 3 Thermo Fisher Scientific Inc. TMO Pharmaceuticals, Biotechnology and Life Sciences \$55,738 \$2,990 5.4% 23.1% 25.7% (2.1% 4 Hasbro, Inc. HAS Consumer Durables and Apparel \$9,707 \$899 9.3% 23.0% 22.2% 0.7% 5 Harris Corporation HRS Technology Hardware and Equipment \$12,735 \$999 7.8% 22.9% 25.7% (2.2% 5.4mris Corporation) HUM Healthcare Equipment and Services \$30,421 \$2,427 8.0% 22.9% 19.4% 22.9% 7.4% 24.4% 25.6% (2.5% 2.4mris Management, Inc. WM Commercial and Professional Services \$31,342 \$2,164 6.9% 22.8% 19.9% 2.4% 29.4%	50.3%	94.	
3 Thermo Fisher Scientific Inc. TMO Pharmaceuticals, Biotechnology and Life Sciences \$55,738 \$2,990 5.4% 23.1% 25.7% (2.1% 4 Hasbro, Inc. HAS Consumer Durables and Apparel \$9,707 \$899 9.3% 23.0% 22.2% 0.7% 5 Harris Corporation HRS Technology Hardware and Equipment \$12,735 \$999 7.8% 22.9% 25.7% (2.2% 6 Humana Inc. HUM Healthcare Equipment and Services \$30,421 \$2,427 8.0% 22.9% 19.4% 2.9% 7 Waste Management, Inc. WM Commercial and Professional Services \$31,342 \$2,164 6.9% 22.8% 19.9% 2.4% 8 Darden Restaurants, Inc. PAWED Consumer Services S8,950 \$1,051 11.7% 22.8% 15.5% 6.3% 9 Avery Dennison Corporation AVY Materials S6,249 \$1,200 19.2% 22.4% 25.6% (2.5% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0	56.6%	81.	0% (13.5%
4 Hasbro, Inc. HAS Consumer Durables and Apparel \$9,707 \$899 9.3% 23.0% 22.2% 0.7% 5 Harris Corporation HRS Technology Hardware and Equipment \$12,735 \$999 7.8% 22.9% 25.7% (2.2% 6 Humana Inc. HUM Healthcare Equipment and Services \$30,421 \$2,427 8.0% 22.9% 19.4% 2.9% 7 Waste Management, Inc. DRI Consumer Services \$31,342 \$2,164 6.9% 22.8% 19.9% 2.4% 9.4% 9.4% 9.4% 9.4% 9.4% 9.4% 9.4% 9	1,129.2%	6 1,19	6.5% (5.2%
5 Harris Corporation HRS Technology Hardware and Equipment \$12,735 \$999 7.8% 22.9% 25.7% (2.2% 6 Humana Inc. HUM Healthcare Equipment and Services \$30,421 \$2,427 8.0% 22.9% 19.4% 2.9% 7 Waste Management, Inc. WM Commercial and Professional Services \$31,342 \$2,164 6.9% 22.8% 19.9% 2.4% 8 Darden Restaurants, Inc. DRI Consumer Services \$8,950 \$1,051 11.7% 22.8% 15.5% 6.3% 9 Avery Dennison Corporation AVY Materials \$6,249 \$1,200 19.2% 22.4% 25.6% (2.5% 10 Microsoft Corporation MSFT Software and Services \$483,160 \$53,102 11.0% 22.2% 21.5% 0.6% 11 Mettler-Toledo International Inc. MTD Pharmaceuticals, Biotechnology and Life Sciences \$10,983 \$1,983 18.1% 22.2% 22.5% (0.3% 20 Masco Corporation MAS Capital Goods \$10,381 \$1,116 10.8%<	117.9%	104	.2% 6.7%
Fill Humana Inc. HUM Healthcare Equipment and Services \$30,421 \$2,427 8.0% 22.9% 19.4% 2.9% 7 Waste Management, Inc. WM Commercial and Professional Services \$31,342 \$2,164 6.9% 22.8% 19.9% 2.4% 8.0% 22.8% 19.9% 2.4% 8.0% 22.8% 19.9% 2.4% 8.0% 22.8% 19.9% 2.4% 8.0% 22.8% 19.9% 2.4% 8.0% 22.8% 19.9% 2.4% 8.0% 22.8% 19.9% 2.4% 8.0% 22.8% 19.9% 2.4% 8.0% 22.8% 19.9% 2.4% 8.0% 22.8% 19.9% 2.4% 8.0% 20.8% 19.9% 2.4% 19.0% 20.8% 19.2% 21.5% 6.3% 19.2% 21.5% 20.6% 20.8%	38.5%	43.	4% (3.4%
7 Waste Management, Inc. WM Commercial and Professional Services \$131,342 \$2,164 6.9% 22.8% 19.9% 2.4% 8 Darden Restaurants, Inc. DRI Consumer Services \$8,950 \$1,051 11.7% 22.8% 15.5% 6.3% 9 Avery Dennison Corporation AVY Materials \$6,249 \$1,200 19.2% 22.4% 25.6% (2.5% 0.6% 10.0% 19.0%	33.0%	21.	7% 9.3%
7 Waste Management, Inc. WM Commercial and Professional Services \$31,342 \$2,164 6.9% 22.8% 19.9% 2.4% 8 Darden Restaurants, Inc. DRI Consumer Services \$8,950 \$1,051 11.7% 22.8% 15.5% 6.3% 9 Avery Dennison Corporation AVY Materials \$6,249 \$1,200 19.2% 22.4% 25.6% (2.5% 0.6% 10.0%	(301.5%)	5) (328	3.9%) (12.0%
8 Darden Restaurants, Inc. DRI Consumer Services \$8,950 \$1,051 \$11.7% \$22.8% \$15.5% \$6.3% Avery Dennison Corporation AVY Materials \$6,249 \$1,200 \$19.2% \$22.4% \$25.6% \$25	25.9%	31.	
AVY Materials \$6,249 \$1,200 19.2% 22.4% 25.6% (2.5% 0 Microsoft Corporation MSFT Software and Services \$483,160 \$53,102 11.0% 22.2% 21.5% 0.6% 0 Microsoft Corporation MSFT Software and Services \$483,160 \$53,102 11.0% 22.2% 21.5% 0.6% 1 Mettler-Toledo International Inc. MTD Pharmaceuticals, Biotechnology and Life Sciences \$10,983 \$1,983 18.1% 22.2% 22.5% (0.3% 22.6% 22.5% 22.5% 22.5% 22.5% 22.5% 22.5% 22.5% 22.5% 23.5% 24.2% 24.2% 25.6% 24.2% 25.2	48.0%	53.	
Microsoft Corporation MSFT Software and Services \$483,160 \$53,102 \$1.0% \$2.2% \$21.5% \$0.6% \$1.0% \$1.0% \$2.2% \$21.5% \$0.6% \$1.0%	179.3%		.4% (15.7%
It Mettler-Toledo International Inc. MTD Pharmaceuticals, Biotechnology and Life Sciences \$10,983 \$1,983 18.1% 22.2% 22.5% (0.3% 2 Masco Corporation MAS Capital Goods \$10,381 \$1,116 10.8% 22.0% 34.2% (9.1% 8 The Kroger Co. KR Food and Staples Retailing \$32,375 \$5,622 17.4% 21.8% 25.0% (2.5% 4 United Continental Holdings, Inc. UAL Transportation \$23,124 \$4,163 18.0% 21.8% 27.3% (4.3% 5 Foot Locker, Inc. FL Retailing \$9,383 \$1,514 16.1% 21.6% 28.3% (5.2% 5 Becton, Dickinson and Company BDX Healthcare Equipment and Services \$35,301 \$2,171 6.2% 21.5% 20.6% 0.8% 7 Newell Brands Inc. NWL Consumer Durables and Apparel \$21,539 \$1,146 5.3% 21.3% 29.7% (6.5%	(21.5%)		.8%) (7.9%
R Masco Corporation MAS Capital Goods \$10,381 \$1,116 10.8% 22.0% 34.2% (9.1% 8 The Kroger Co. KR Food and Staples Retailing \$32,375 \$5,622 17.4% 21.8% 25.0% (2.5% 1 United Continental Holdings, Inc. UAL Transportation \$23,124 \$4,163 18.0% 21.8% 27.3% (4.3% 5 Foot Locker, Inc. FL Retailing \$9,383 \$1,514 16.1% 21.6% 28.3% (5.2% 5 Becton, Dickinson and Company BDX Healthcare Equipment and Services \$35,301 \$2,171 6.2% 21.5% 20.6% 0.8% 7 Newell Brands Inc. NWL Consumer Durables and Apparel \$21,539 \$1,146 5.3% 21.3% 29.7% (6.5%	46.1%	78.	, , , , , , , , , , , , , , , , , , , ,
8 The Kroger Co. KR Food and Staples Retailing \$32,375 \$5,622 17.4% 21.8% 25.0% (2.5% 4 United Continental Holdings, Inc. UAL Transportation \$23,124 \$4,163 18.0% 21.8% 27.3% (4.3% 5 Foot Locker, Inc. FL Retailing \$9,383 \$1,514 16.1% 21.6% 28.3% (5.2% 5 Becton, Dickinson and Company BDX Healthcare Equipment and Services \$35,301 \$2,171 6.2% 21.5% 20.6% 0.8% 7 Newell Brands Inc. NWL Consumer Durables and Apparel \$21,539 \$1,146 5.3% 21.3% 29.7% (6.5% 6.5% 21.5% 20.5% 20.5% 21.3% 29.7% 20.5% 20.5% 21.3% 29.7% 20.5% 20.5% 21.3% 29.7% 20.5%			1% (17.97 IA NA
4 United Continental Holdings, Inc. UAL Transportation \$23,124 \$4,163 18.0% 21.8% 27.3% (4.3% 5 Foot Locker, Inc. FL Retailing \$9,383 \$1,514 16.1% 21.6% 28.3% (5.2% 6 Becton, Dickinson and Company BDX Healthcare Equipment and Services \$35,301 \$2,171 6.2% 21.5% 20.6% 0.8% 7 Newell Brands Inc. NWL Consumer Durables and Apparel \$21,539 \$1,146 5.3% 21.3% 29.7% (6.5% 6.5% 21.3% 29.7% (6.5% 6.5% 21.3% 29.7% (6.5% 6.5% 21.3% 29.7% (6.5% 6.5% 21.3% 29.7% 20.5% 21.3% 29.7% (6.5% 6.5% 21.3% 29.7% 20.5% 21.3% 29.7% (6.5% 6.5% 21.3% 29.7% 20.5% 21.3% 29.7% 20.5% 21.3% 29.7% 20.5			
5 Foot Locker, Inc. FL Retailing \$9,383 \$1,514 16.1% 21.6% 28.3% (5.2% 5 Becton, Dickinson and Company BDX Healthcare Equipment and Services \$35,301 \$2,171 6.2% 21.5% 20.6% 0.8% 7 Newell Brands Inc. NWL Consumer Durables and Apparel \$21,539 \$1,146 5.3% 21.3% 29.7% (6.5% 6.5% 21.3% 29.7% (6.5% 6.5% 21.3% 29.7% (6.5% 6.5% 21.3% 29.7% (6.5% 6.5% 21.3% 29.7% (6.5% 6.5% 21.3% 29.7% (6.5% 6.5% 21.3% 29.7% (6.5% 6.5% 21.3% 29.7% (6.5% 6.5% 21.3% 29.7% (6.5% 6.5% 21.3% 29.7% (6.5% 6.5% 6.5% 21.3% 29.7% (6.5% 6.5% 6.5% 6.5% 6.5% 6.5% 6.5% 6.5%			IA NA
6 Becton, Dickinson and Company BDX Healthcare Equipment and Services \$35,301 \$2,171 6.2% 21.5% 20.6% 0.8% 7 Newell Brands Inc. NWL Consumer Durables and Apparel \$21,539 \$1,146 5.3% 21.3% 29.7% (6.5%	NA		IA NA
7 Newell Brands Inc. NWL Consumer Durables and Apparel \$21,539 \$1,146 5.3% 21.3% 29.7% (6.5%)	133.3%		.1% (13.6%
	113.7%		
	106.0%		
Assurant, Inc. AIZ Insurance \$5,294 \$2,176 41.1% 21.0% 20.3% 0.6%	(80.3%)) (69	.1%) (36.3%

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Fortuna Advisors

					\$ Total				% Δ	(Q4 '16 vs Q4		
Company Name	Ticker	Industry	Market Capitalization	\$ Total Buyback	Buyback / Market Cap	Buyback ROI	Buyback Strategy	Buyback Effectiveness	% ΔEarnings	% ΔEPS	% ΔSha Coun	
9 The Home Depot, Inc.	HD	Retailing	\$163,331	\$33,410	20.5%	21.0%	30.6%	(7.4%)	125.3%	185.7%	(21.1%	
General Dynamics Corporation	GD	Capital Goods	\$52,578	\$9,899	18.8%	21.0%	23.8%	(2.3%)	32.2%	56.7%	(15.6%	
Symantec Corporation	SYMC	Software and Services	\$14,893	\$3,644	24.5%	20.8%	14.9%	5.1%	(80.8%)	(77.4%)	(15.29	
2 Regions Financial Corporation	RF	Banks	\$17,677	\$2,058	11.6%	20.5%	27.8%	(5.7%)	NA	NA	NA	
3 Dr Pepper Snapple Group, Inc.	DPS	Food, Beverage and Tobacco	\$16,657	\$2,240	13.4%	20.5%	21.7%	(1.0%)	(0.6%)	15.7%	(14.19	
4 Republic Services, Inc.	RSG	Commercial and Professional Services	\$19,395	\$1,749	9.0%	20.4%	17.6%	2.4%	(0.8%)	8.2%	(8.39	
5 C. R. Bard, Inc.	BCR	Healthcare Equipment and Services	\$16,518	\$2,776	16.8%	20.3%	21.2%	(0.7%)	40.2%	64.5%	(14.7	
6 Snap-on Incorporated	SNA	Capital Goods	\$9,938	\$472	4.8%	20.3%	28.3%	(6.3%)	96.9%	97.9%	(0.59	
7 Illinois Tool Works Inc.	ITW	Capital Goods	\$42,984	\$10,452	24.3%	20.0%	24.1%	(3.3%)	NA	NA	NA	
8 Autodesk, Inc.	ADSK	Software and Services	\$16,471	\$2,307	14.0%	20.0%	18.1%	1.6%	(340.8%)	(347.9%)	(2.89	
9 Fidelity National Information Services, Inc.	FIS	Software and Services	\$24,827	\$1,472	5.9%	19.8%	27.0%	(5.7%)	76.9%	55.8%	13.69	
O Amphenol Corporation	APH	Technology Hardware and Equipment	\$20,730	\$1,819	8.8%	19.7%	25.5%	(4.6%)	106.7%	119.5%	(5.89	
1 Lincoln National Corporation	LNC	Insurance	\$15,147	\$3,171	20.9%	19.7%	27.5%	(6.1%)	NA	NA	NA	
2 Sysco Corporation	SYY	Food and Staples Retailing	\$30,284	\$4,184	13.8%	19.6%	17.0%	2.2%	10.0%	19.1%	(7.69	
3 KLA-Tencor Corporation	KLAC	Semiconductors and Semiconductor Equipment	\$12,299	\$1,433	11.6%	19.6%	19.4%	0.2%	115.0%	128.8%	(6.09	
4 Principal Financial Group, Inc.	PFG	Insurance	\$16,645	\$1,227	7.4%	19.6%	21.9%	(1.8%)	102.8%	112.7%	(4.69	
5 Celgene Corporation	CELG	Pharmaceuticals, Biotechnology and Life Sciences	\$89,730	\$13,210	14.7%	19.4%	28.2%	(6.9%)	4.6%	18.0%	(11.4	
6 Visa Inc.	V	Software and Services	\$181,545	\$22,488	12.4%	19.2%	28.9%	(7.5%)	101.2%	131.9%	(13.3	
7 Lowe's Companies, Inc.	LOW	Retailing	\$61,864	\$19,528	31.6%	19.1%	27.5%	(6.6%)	105.9%	195.1%	(30.2	
8 SunTrust Banks, Inc.	STI	Banks	\$26,920	\$2,103	7.8%	18.9%	24.4%	(4.4%)	528.4%	589.6%	(8.9	
9 JPMorgan Chase & Co.	JPM	Banks	\$308,727	\$25,900	8.4%	18.6%	22.1%	(2.9%)	80.4%	90.6%	(5.3	
O Stryker Corporation	SYK	Healthcare Equipment and Services	\$44,863	\$1,238	2.8%	18.6%	20.8%	(1.9%)	27.2%	30.0%	(2.29	
1 Accenture plc	ACN	Software and Services	\$72,929	\$12,563	17.2%	18.4%	18.6%	(0.1%)	56.4%	62.6%	(3.89	
2 Synopsys, Inc.	SNPS	Software and Services	\$8,835	\$1,033	11.7%	18.2%	17.3%	0.8%	52.7%	48.0%	3.29	
3 Comerica Incorporated	CMA	Banks	\$11,733	\$1,409	12.0%	18.0%	20.6%	(2.2%)	70.8%	91.3%	(10.7	
4 Conagra Brands, Inc.	CAG	Food, Beverage and Tobacco	\$17,314	\$834	4.8%	18.0%	17.1%	0.7%	(32.2%)	(33.9%)	2.49	
5 Cigna Corporation	CI	Healthcare Equipment and Services	\$34,246	\$3,633	10.6%	17.9%	25.0%	(5.7%)	39.9%	56.6%	(10.7	
1 Torchmark Corporation	TMK	Insurance	\$8,752	\$2,036	23.3%	17.5%	21.5%	(3.3%)	NA	NA	NA	
2 Amgen Inc.	AMGN	Pharmaceuticals, Biotechnology and Life Sciences	\$108,769	\$10,409	9.6%	17.4%	23.6%	(5.0%)	107.2%	120.7%	(6.19	
3 Aon plc	AON	Insurance	\$29,343	\$7,342	25.0%	17.4%	20.7%	(2.7%)	NA	NA NA	NA	
4 Analog Devices, Inc.	ADI	Semiconductors and Semiconductor Equipment	\$22,379	\$1,103	4.9%	17.4%	17.5%	(0.0%)	55.8%	27.1%	22.6	
5 Marsh & McLennan Companies, Inc.	MMC	Insurance	\$34,849	\$4,108	11.8%	17.3%	20.4%	(2.5%)	70.3%	80.3%	(5.59	
5 Intercontinental Exchange, Inc.	ICE	Diversified Financials	\$33,608	\$1,595	4.7%	17.3%	18.7%	(1.2%)	177.7%	70.2%	63.2	
7 AutoZone, Inc.	AZO	Retailing	\$22,604	\$6,626	29.3%	17.2%	18.6%	(1.2%)	45.5%	99.6%	(27.1	
8 Intuit Inc.	INTU	Software and Services	\$29,417	\$5,652	19.2%	17.2%	17.8%	(0.5%)	(89.0%)	(87.3%)	(13.3	
Walgreens Boots Alliance, Inc.	WBA	Food and Staples Retailing	\$89,305	\$4,738	5.3%	17.2%	22.6%	(4.4%)	90.3%	52.1%	25.1	
O Starbucks Corporation	SBUX	Consumer Services	\$80,804	\$5,720	7.1%	17.1%	22.8%	(4.6%)	96.8%	103.4%	(3.39	
1 Corning Incorporated	GLW	Technology Hardware and Equipment	\$23,086	\$12,225	53.0%	17.0%	14.3%	2.4%	220.2%	425.6%	(39.1	
2 CBOE Holdings, Inc.	CBOE	Diversified Financials	\$6,006	\$12,225	8.0%	17.0%	24.3%	(5.9%)	43.0%	13.4%	26.0	
- ·												
3 Monster Beverage Corporation	MNST	Food, Beverage and Tobacco	\$25,317	\$3,864	15.3%	16.8%	24.7% 16.3%	(6.3%) 0.4%	168.0%	147.3%	8.49	
4 Stanley Black & Decker, Inc.	SWK	Capital Goods	\$17,282	\$1,295	7.5%	16.7%			55.8%	74.0%	(10.4	
5 American International Group, Inc.	AIG	Insurance	\$67,083	\$40,650	60.6%	16.5%	23.3%	(5.5%)	(114.2%)	(126.0%)	(45.5	
Comcast Corporation	CMCS.A	Media	\$165,225	\$21,001	12.7%	16.3%	26.1%	(7.8%)	78.4%	103.2%	(12.2	
7 Anthem, Inc.	ANTM	Healthcare Equipment and Services	\$37,874	\$7,514	19.8%	16.3%	17.0%	(0.6%)	9.9%	38.8%	(20.9	
Ball Corporation	BLL	Materials	\$13,123	\$1,619	12.3%	16.1%	18.7%	(2.2%)	(31.6%)	(38.9%)	12.0	
D Leggett & Platt, Incorporated	LEG	Consumer Durables and Apparel	\$6,534	\$718	11.0%	16.1%	20.8%	(3.9%)	837.9%	887.6%	(5.09	
Unum Group	UNM	Insurance	\$10,197	\$1,943	19.1%	16.0%	15.0%	0.9%	NA	NA	NA NA	
Tesoro Corporation	TSO	Energy	\$10,223	\$1,452	14.2%	16.0%	30.5%	(11.1%)	NA (10.00)	NA (5.004)	NA (10	
2 Ingersoll-Rand Plc	IR	Capital Goods	\$19,385	\$3,928	20.3%	15.8%	26.2%	(8.2%)	(18.0%)	(6.0%)	(12.7	
Bank of America Corporation	BAC	Banks	\$223,322	\$12,381	5.5%	15.7%	27.7%	(9.4%)	135.9%	153.8%	(7.19	
The Bank of New York Mellon Corporation	BK	Diversified Financials	\$50,097	\$8,596	17.2%	15.7%	20.4%	(3.9%)	72.3%	100.4%	(14.0	
Intuitive Surgical, Inc.	ISRG	Healthcare Equipment and Services	\$24,572	\$2,586	10.5%	15.7%	9.4%	5.7%	34.9%	45.6%	(7.39	
The PNC Financial Services Group, Inc.	PNC	Banks	\$56,901	\$5,630	9.9%	15.5%	17.2%	(1.4%)	115.3%	133.7%	(7.89	
' Automatic Data Processing, Inc.	ADP	Software and Services	\$46,372	\$5,028	10.8%	15.5%	18.7%	(2.7%)	36.2%	48.9%	(8.5	
3 VeriSign, Inc.	VRSN	Software and Services	\$7,955	\$3,550	44.6%	15.5%	19.5%	(3.3%)	96.1%	205.8%	(35.9	
BlackRock, Inc.	BLK	Diversified Financials	\$62,278	\$6,980	11.2%	15.5%	21.0%	(4.5%)	53.3%	69.0%	(9.3	
III												

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% Δ (Q4 '16 vs Q4 '11) \$ Total Market Buyback % ΔShare \$ Total Buyback **Buyback ROI** % ΔEPS **Company Name** Ticker Industry Buyback / % ΔEarnings Capitalization Buyback Strategy Effectivenes Count Market Ca 110 Prudential Financial, Inc. PRU Insurance \$44,746 \$6.171 13.8% 15.2% 17 2% (1.7%)(54.3%)(49 9%) (8.8%)111 Jacobs Engineering Group Inc. JEC Capital Goods \$6.887 \$683 9.9% 15.1% 7 3% 7.3% (32.5%)(28.4%)(5.8%)112 Johnson & Johnson INI Pharmaceuticals, Biotechnology and Life Sciences \$313,432 \$37,935 12.1% 15.1% 16.0% (0.8%)1,649.5% 1,671.8% (1.3%)MMM \$107,404 \$22,059 20.5% (14.0%)113 3M Company Capital Goods 15.0% 19.9% (4.1%)21.1% 40.7% DD Materials \$63,810 \$5,730 9.0% 15.0% 13.6% 1.2% (29.0%)(23.2%)(7.5%)114 E. I. du Pont de Nemours and Company 115 KeyCorp KEY Banks \$19,745 \$1,480 7.5% 14.9% 20.0% (4.3%)14.5% 0.9% 13.5% 116 Gartner, Inc. ΙT Software and Services \$8,349 \$1,293 15.5% 14 9% 21 1% (5.2%)47 7% 66.2% (11.1%)\$97,667 \$3,072 117 Bristol-Myers Squibb Company BMY Pharmaceuticals, Biotechnology and Life Sciences 3.1% 14.7% 14.3% 0.4% 4.9% 7.5% (2.4%) 118 Marriott International, Inc. MAR Consumer Services \$32,285 \$5,975 18.5% 14.6% 22.7% (6.6%) 73.0% 51.2% 14.5% 119 Quest Diagnostics Incorporated DGX Healthcare Equipment and Services \$12,741 \$2,083 16.3% 14.5% 11.7% 2.5% (18.2%) (5.4%)(13.5%)120 Fifth Third Bancorp FITB \$20.343 \$4.135 20.3% 18.3% (3.2%)23.9% 51.9% Banks 14 4% (18.4%) VLO \$30,926 \$6,473 20.9% 14.2% 28.1% (10.8%) 121 Valero Energy Corporation Energy NΑ NA NΑ 122 FedEx Corporation FDX Transportation \$49,624 \$9,413 19.0% 14.2% 18.9% (3.9%)40.8% 66.1% (15.2%)123 Quanta Services, Inc. PWR Capital Goods \$5,270 \$1,700 32.3% 14.1% 9.2% 4.6% NA NA NA 31.5% 124 Medtronic plc MDT Healthcare Equipment and Services \$97,802 \$11,959 12.2% 14.1% 20.2% (5.1%)(12.2%)(33.3%)125 Apple Inc. AAPL Technology Hardware and Equipment \$617.588 \$143,686 23.3% 14.1% 17.3% (2.7%)36.9% 70.4% (19.6%)126 Northern Trust Corporation NTRS Diversified Financials \$20,164 \$1.861 9.2% 14.0% 18.2% (3.5%)104.7% 115.2% (4.9%)127 Cisco Systems, Inc. CSCO Technology Hardware and Equipment \$151,697 \$27,066 17.8% 13.9% 14.5% (0.5%)7.6% 15.7% (7.0%)128 Omnicom Group Inc. OMC Media \$20,076 \$4,105 20.4% 13.9% 17.5% (3.1%)28.8% 49.9% (14.0%)PGR Insurance \$20,586 \$1,120 5.4% (2.4%)49.3% 57.1% (5.0%)129 The Progressive Corporation 13.9% 16.7% 17.5% 130 Xilinx Inc XLNX Semiconductors and Semiconductor Equipment \$15,244 \$1.961 12.9% 13.8% 14 2% (0.3%)11.7% (4.9%)131 Huntington Bancshares Incorporated **HBAN** \$14,341 \$862 13.8% 20.5% (5.5%)88.4% 49.6% 25.9% 6.0% 132 CSX Corporation CSX Transportation \$33,654 \$3,464 10.3% 13.8% 12.3% 1.3% 0.2% 12.8% (11.2%)133 Campbell Soup Company CPB Food, Beverage and Tobacco \$18,567 \$861 4.6% 13.7% 14.3% (0.5%)(50.7%)(48.8%)(3.8%)134 International Flavors & Fragrances Inc. IFF Materials \$9,359 \$389 4.2% 13.7% 19.8% (5.1%)227.6% 235.8% (2.4%)135 Church & Dwight Co., Inc. CHD Household and Personal Products \$11,428 \$1,543 13 5% 13.6% 17.6% (3.3%)73.0% 94 3% (11.0%)136 Dollar Tree, Inc. DLTR Retailing \$18.220 \$1.452 8.0% 13.6% 15.0% (1.2%)71 3% 67.6% 2.2% (2.4%) COST \$70,327 \$1,950 2.8% 70.3% 68.4% 137 Costco Wholesale Corporation Food and Staples Retailing 13.6% 16.4% 1.1% SHW Materials \$24,968 \$3,851 15.4% 13.6% 27.3% (10.8%)1,295.2% 1,455.3% (10.3%)138 The Sherwin-Williams Company \$27,294 \$9.193 33 7% 13.6% 24.6% 18.0% 61.0% (26.7%)139 The Allstate Corporation ALL Insurance (8.8%)FRHS 140 Fortune Brands Home & Security, Inc. Capital Goods \$8,249 \$796 9.7% 13.6% 30.6% (13.0%)NA NA NA 141 Motorola Solutions, Inc. MSI Technology Hardware and Equipment \$13,756 \$10,151 73.8% 13.6% 13.8% (0.2%)32.1% 135.1% (43.8%)GS \$26,497 26.4% (3.4%)131.7% 182.8% 142 The Goldman Sachs Group, Inc. Diversified Financials \$100,282 13.5% 17.5% (18.1%)143 Henry Schein, Inc. HSIC Healthcare Equipment and Services \$12,211 \$1,750 14.3% 13.3% 19.2% (4.9%)32.9% 51.5% (12.2%)144 The TJX Companies, Inc. TJX Retailing \$48,977 \$7.995 16.3% 13.3% 21.5% (6.8%)42.6% 65.0% (13.5%)145 The Hartford Financial Services Group, Inc. HIG Insurance \$17.999 \$4.670 25.9% 13.3% 23.7% (8.4%)(168.6%) (181.6%) (15.9%)146 McCormick & Company, Incorporated MKC Food, Beverage and Tobacco \$11,763 \$942 8.0% 13.2% 16.3% (2.7%) 19.4% 27 4% (6.3%) 147 People's United Financial, Inc. PBCT Banks \$5,892 \$693 11.8% 13.1% 12.6% 0.5% 83.3% 107.4% (11.6%)\$24,618 21.4% 148 TE Connectivity Ltd. TEL Technology Hardware and Equipment \$5,267 13.0% 17.8% (4.1%)57.3% 88.6% (16.6%)149 Rockwell Automation Inc. ROK Capital Goods \$17,300 \$2,326 13.4% 13.0% 15.5% (2.2%)17.1% 29.7% (9.7%)150 Citrix Systems, Inc. CTXS Software and Services \$13,929 \$3,083 22 1% 13.0% 5.5% 7.1% 83.9% 118.2% (15.7%)151 Discover Financial Services DFS Diversified Financials \$28,432 \$7,400 26.0% 13.0% 23.7% (8.7%) 9.8% 51.6% (27.6%)152 The Travelers Companies, Inc. TRV Insurance \$34,774 \$13,016 37.4% 12.9% 18.4% (4.6%)52.6% 114.6% (28.9%)153 Honeywell International Inc. HON **Capital Goods** \$88,292 \$6,277 7.1% 12.9% 19.6% (5.6%)NA NA NA SJM \$14.910 \$1.582 10.6% 12.5% 13.9% 15.2% 10.8% 3.9% 154 The J. M. Smucker Company Food, Beverage and Tobacco (1.3%) WAT Pharmaceuticals, Biotechnology and Life Sciences \$10.829 \$1.595 27.1% 155 Waters Corporation 14 7% 12 3% 13 2% (0.8%) 41 4% (10.1%) 156 Moody's Corporation MCO **Diversified Financials** \$18,024 \$4.302 23 9% 12 3% 26.6% (11.3%)(545.5%) (620.9%) (14.5%)157 Eli Lilly and Company LLY Pharmaceuticals, Biotechnology and Life Sciences \$77,163 \$4,569 5.9% 12.3% 18.2% (5.0%)(10.1%)(5.2%)(5.1%)158 Chubb Limited CB Insurance \$61,481 \$2,485 4.0% 12.3% 16.3% (3.4%)119.0% 58.6% 38.2% 159 Verisk Analytics, Inc. VRSK Commercial and Professional Services \$13,592 \$1.531 11.3% 12.3% 17.3% (4.3%)36.0% 34.7% 1.0% 160 Red Hat Inc. RHT Software and Services \$12,518 \$1.553 12 4% 12 2% 10.5% 1 6% 77 7% 92.0% (7.5%) 161 F5 Networks, Inc. FFIV Technology Hardware and Equipment \$9,453 \$2,458 26.0% 12 2% 5 9% 5 9% 41 7% 73 2% (18.2%)TXT **Capital Goods** \$13,121 \$1,072 8.2% 12.2% 19.1% (5.8%)NA 162 Textron Inc. NA NA KIM (2.6%)68.7% 61.6% 4.4% 163 Kimco Realty Corporation Real Estate \$10,694 \$633 5.9% 12.1% 15.0% 164 Agilent Technologies, Inc. Pharmaceuticals, Biotechnology and Life Sciences \$14,659 \$2,050 14 0% 12.0% 13.6% (1.4%)(27.0%) (21.2%)(7.3%)Α DIS 165 The Walt Disney Company Media \$165,862 \$27,888 16.8% 11.9% 24.6% (10.2%)69.3% 91 9% (11.8%)



% Δ (Q4 '16 vs Q4 '11) \$ Total Market Buyback % ΔShare \$ Total Buyback **Buyback ROI** % ΔEPS **Company Name** Ticker Industry Buyback / % ΔEarnings Capitalization Buyback Strategy Effectiveness Count Market Ca 166 Intel Corporation INTC Semiconductors and Semiconductor Equipment \$171.884 \$25.168 14 6% 11 9% 12 1% (0.2%)6.0% 12.0% (5.4%)167 NIKE, Inc. NKF Consumer Durables and Apparel \$84.654 \$12.104 14 3% 11.7% 18 4% (5.6%)79 5% 99.6% (10.1%)168 General Mills, Inc. GIS \$35,827 \$6,011 16.8% 11.7% 12.9% (1.1%)8.3% 21.7% (11.0%)Food, Beverage and Tobacco USB Ranks \$87,312 \$11,084 12.7% 11.6% (3.9%)9.5% 23.6% (11.4%)169 U.S. Bancorp 16.1% 170 Alphabet Inc. GOOG Software and Services \$539,070 \$5,473 1.0% 11.5% NA NA NA NA NA 171 eBay Inc. **EBAY** Software and Services \$33,191 \$10,334 31.1% 11.5% 17.7% (5.3%)199.9% 258.5% (16.3%)172 L Brands, Inc. LB Retailing \$18,827 \$1,694 9.0% 11.4% 18.0% (5.6%)76.0% 78 7% (1.5%)**Capital Goods** \$18,676 \$2,768 0.2% 13.5% 173 Parker-Hannifin Corporation PH 14.8% 11.4% 13.6% (1.9%)(11.7%)174 Pepsico, Inc. PEP Food, Beverage and Tobacco \$150,059 \$19,232 12.8% 11.4% 13.8% (2.1%)(1.0%)10.0% (10.0%)175 United Rentals, Inc. URI Capital Goods \$8,892 \$2,176 24.5% 11.4% 29.4% (13.9%)427.6% 298.4% 32.4% PKI Pharmaceuticals, Biotechnology and Life Sciences \$5.713 \$423 7.4% 11.3% 23.1% (9.6%) 176 PerkinFlmer Inc. NΑ NA NΑ NSC \$31,550 \$4.111 13.0% 11.2% 10.1% 1.0% (13.3%) (3.2%)(10.5%) 177 Norfolk Southern Corporation Transportation 178 The Clorox Company CLX Household and Personal Products \$15,452 \$1,253 8.1% 11.2% 15.8% (4.0%)41.9% 43.6% (1.2%)179 Rockwell Collins, Inc. COL Capital Goods \$12,109 \$1,551 12.8% 11.2% 12.0% (0.7%)11.5% 25.0% (10.8%)180 United Parcel Service, Inc. UPS Transportation \$100,041 \$13,534 13.5% 11.0% 13.2% (1.9%)(133.0%)(136.4%)(9.3%)181 State Street Corporation STT **Diversified Financials** \$29,979 \$9.266 30.9% 11.0% 16.6% (4.8%)55.6% 98.8% (21.7%)182 Marathon Petroleum Corporation MPC Energy \$26,575 \$7,436 28.0% 10.9% 24.5% (10.9%)NA NA NA 183 Albemarle Corporation ALB Materials \$9,682 \$696 7.2% 10.9% 12.9% (1.8%)989.2% 776.5% 24.3% 184 The Western Union Company WU Software and Services \$10,531 \$2,677 25.4% 10.8% 7.0% 3.5% (178.5%)(202.2%)(23.2%)185 HP Inc. HPQ Technology Hardware and Equipment \$25,309 \$9,228 36.5% 10.8% 7.6% 3.0% (58.4%) (51.4%) (14.4%)186 Baxter International Inc. RAX Healthcare Equipment and Services \$24,117 \$3,002 12.4% 10.7% 12.9% (1.9%)(47.5%)(46.1%)(2.6%)GE Capital Goods \$279,546 \$39,064 14.0% 10.7% 17.0% (5.4%)(1.7%)19 4% (17.7%)187 General Electric Company 188 Ameriprise Financial, Inc. AMP **Diversified Financials** \$17,534 \$7,989 45.6% 10.7% 21.6% (9.0%)69.5% 144.3% (30.6%)189 Akamai Technologies, Inc. AKAM Software and Services \$11,556 \$1,247 10.8% 10.6% 18.7% (6.8%)52.5% 56.2% (2.4%)190 Merck & Co., Inc. MRK Pharmaceuticals, Biotechnology and Life Sciences \$162,313 \$24,430 15.1% 10.6% 16.2% (4.8%)(139.4%) (143.6%)(9.8%)191 FLIR Systems, Inc. FLIR Technology Hardware and Equipment \$4,927 \$705 14 3% 10.4% 6.7% 3 4% (19.2%) (8.7%) (11.5%)192 J.B. Hunt Transport Services, Inc. IRHT Transportation \$10.890 \$905 8.3% 10.4% 17.0% (5.7%)62.0% 70.3% (4.9%)AFL \$28,404 \$4,878 39.6% 62.6% 193 Aflac Incorporated Insurance 17.2% 10.1% 13.7% (3.2%)(14.1%)KMB Household and Personal Products \$40,873 \$5,782 14.1% 15.0% (4.3%)25.9% 39.2% (9.6%)194 Kimberly-Clark Corporation 10.1% 195 GGP Inc. GGP Real Estate \$22.101 \$1.266 5.7% 10.0% 16.8% (5.8%)NA NA NA 2.2% DOW Materials \$6,582 10.3% 9.9% 19 5% (21.7%)196 The Dow Chemical Company \$64,165 (8.0%)(20.0%)197 Cummins Inc. CMI Capital Goods \$22,903 \$2,985 13.0% 9.7% 10.0% (0.2%)(31.0%)(21.5%)(12.1%)198 Expeditors International of Washington, Inc. **EXPD** \$9,553 \$2,083 21.8% 39.9% (14.8%)Transportation 9.7% 5.6% 3.9% 19.1% 199 Carnival Corporation CCL Consumer Services \$37,797 \$3,101 8.2% 9.7% 11.8% (1.9%) 180.2% 200.9% (6.9%)200 McDonald's Corporation MCD Consumer Services \$101.082 \$24.862 24.6% 9.6% 8.0% 1.5% (13.3%)7.8% (19.6%)201 Mondelez International, Inc. MDLZ Food, Beverage and Tobacco \$68,464 \$8.716 12.7% 9.6% 15.4% (5.0%)NA NA NΑ 202 The Boeing Company BA Canital Goods \$96.081 \$21.554 22.4% 9.4% 19.8% (8.7%)17.1% 44.0% (18.7%)203 WestRock Company WRK Materials \$12,582 \$508 4.0% 9.4% 16.3% (6.0%)5.5% (40.7%)78.0% 204 Navient Corporation NAVI **Diversified Financials** \$4,980 \$3,219 64.6% 9.4% 17.2% (6.7%)NA NA NA 205 Laboratory Corporation of America Holdings LH Healthcare Equipment and Services \$13,223 \$1,845 14.0% 9.3% 9.4% (0.0%)36.2% 29.2% 5.4% SIG \$6,559 \$1,552 23.7% 9.3% 16.6% (6.2%)90.0% 142 5% 206 Signet Jewelers Limited Retailing (21.7%) 207 Union Pacific Corporation UNP Transportation \$85,444 \$13,487 15.8% 9.2% 17.3% (7.0%)18.7% 40.1% (15.3%)208 McKesson Corporation MCK Healthcare Equipment and Services \$31,754 \$6,322 19.9% 9.1% 14.3% (4.6%)111.0% 144.9% (13.8%)209 Illumina, Inc. ILMN Pharmaceuticals, Biotechnology and Life Sciences \$18,809 \$893 4.7% 9.0% 36.2% (20.0%)956.0% 791.5% 18.5% GPC \$14.210 \$772 5.4% 9.0% 13.9% 13.0% 18.6% 210 Genuine Parts Company Retailing (4 3%) (4.7%)ECL \$2,441 313.0% 315.5% 211 Ecolah Inc Materials \$34.176 7 1% 9.0% 18.0% (7.6%)(0.6%)212 Delta Air Lines, Inc. DAI Transportation \$36,100 \$6.151 17.0% 8 9% 42 2% (23.4%) 46 4% 68 1% (13.0%)С 213 Citigroup Inc. Banks \$169,359 \$18,714 11.0% 8.8% 14.5% (5.0%)273.7% 296.2% (5.7%)214 Kellogg Company Κ Food, Beverage and Tobacco \$25,865 \$2,454 9.5% 8.8% 10.9% (2.0%)NA NA NA 215 XL Group Ltd XL \$10,025 \$3,401 33.9% 8.8% 14.4% (4.9%)NA NA NA 216 The Goodyear Tire & Rubber Company GT **Automobiles and Components** \$8,059 \$920 11 4% 8 6% 19 4% (9.0%) 2.144.0% 2.079.7% 3.0% 217 AT&T Inc **Telecommunication Services** \$261,177 \$28,178 10.8% 8.6% 11.8% (2.9%) NA NA NA ABC Healthcare Equipment and Services \$17,013 \$6,628 39.0% 8.5% 17.3% (7.5%)52.5% 81.0% (15.7%)218 AmerisourceBergen Corporation CA \$2,450 8.4% (3.7%)(20.9%)(13.9%) 219 CA. Inc. Software and Services \$13,275 18.5% 12.6% (8.1%)220 Weyerhaeuser Co. WY Real Estate \$22 509 \$2,524 11 2% 8 3% 16.6% (7.2%)747.7% 507.9% 39.4% CHRW \$10,382 8.1% 3.3% 12.0% 28.8% (13.0%)

\$1,691

16.3%



Transportation

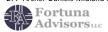
Buyback ROI - Complete List

4.7%

9

10

% Δ (Q4 '16 vs Q4 '11) \$ Total Market \$ Total Buyback % ΔShare Buyback % ΔEPS **Buyback ROI** % ΔEarnings **Company Name** Ticker Industry Buyback / Capitalization Buyback Strategy Effectiveness Count Market Ca 222 CVS Health Corporation CVS Food and Staples Retailing \$84.153 \$20.569 24 4% 8.1% 18.6% (8.8%)NA NA NΑ 223 Pfizer Inc. PFF Pharmaceuticals, Biotechnology and Life Sciences \$197,100 \$39.355 20.0% 8.1% 14 2% (5.4%)(46.1%) (31.8%)(21.0%)21.4% 224 Dollar General Corporation DG Retailing \$20,463 \$4,382 8.0% 13.4% (4.8%)41.6% 74.2% (18.7%)BIIB Pharmaceuticals, Biotechnology and Life Sciences \$61,700 \$8,272 13.4% 8.0% 22.1% (11.6%)116.2% 139.0% (9.5%)225 Biogen Inc. 226 Universal Health Services, Inc. UHS Healthcare Equipment and Services \$10,314 \$710 6.9% 8.0% 26.0% (14.3%)82.9% 83.1% (0.1%)227 The Hershey Company HSY Food, Beverage and Tobacco \$21,951 \$2,568 11.7% 8.0% 13.6% (4.9%)(17.8%)(13.4%)(5.0%)228 CBS Corporation CBS \$27,383 \$10,976 40 1% 7 9% 20.4% (10.4%)NA NA NA 229 General Motors Company GM **Automobiles and Components** \$52,682 \$16,833 7.9% 153.1% 162.9% (3.7%)32.0% 11.3% (3.0%)230 Capital One Financial Corporation COF Diversified Financials \$42,076 \$9,223 21.9% 7.9% 15.0% (6.2%)94.3% 133.6% (16.8%)231 Cardinal Health, Inc. CAH Healthcare Equipment and Services \$23,035 \$3,210 13.9% 7.7% 13.8% (5.4%)23.7% 35.5% (8.7%)MYL Pharmaceuticals, Biotechnology and Life Sciences \$20,414 \$2.067 10.1% 7.6% 14.4% (5.9%)222.4% 157.1% 25.4% 232 Mylan N V 233 Varian Medical Systems, Inc. VAR \$8.386 \$2,238 26.7% 7.5% 9.1% (1.5%)(77.4%) (72.7%)(17.3%) Healthcare Equipment and Services 234 The Procter & Gamble Company PG Household and Personal Products \$224,997 \$21,509 9.6% 7.5% 9.2% (1.6%)366.0% 402.1% (7.2%)BHI 7.4% (236.6%) 235 Baker Hughes Incorporated Energy \$27,469 \$1,713 6.2% 3.8% 3.6% (232.8%)(2.8%)DOV 236 Dover Corporation Capital Goods \$11,640 \$2,411 20.7% 7.3% 11.9% (4.2%)(42.1%)(31.6%)(15.4%)237 Juniper Networks, Inc. **JNPR** Technology Hardware and Equipment \$10.748 \$4.968 46.2% 7.2% 4.8% 2.3% 96.5% 172.8% (28.0%)238 Colgate-Palmolive Company CL Household and Personal Products \$58,166 \$7.880 13.5% 7.2% 11.2% (3.6%)2.7% 11.0% (7.5%)239 Whirlpool Corporation WHR Consumer Durables and Apparel \$13,652 \$1,150 8.4% 7.1% 29.1% (17.0%)(12.2%)(9.3%)(3.2%)240 Seagate Technology plc STX Technology Hardware and Equipment \$11,242 \$8,226 73.2% 7.0% 25.4% (14.6%)(47.2%)(19.8%)(34.2%)241 Garmin Ltd. GRMN Consumer Durables and Apparel \$9,138 \$599 6.6% 7.0% 11.5% (4.0%)(17.5%) (14.8%)(3.1%)242 Cognizant Technology Solutions Corporation CTSH \$1.920 72 3% Software and Services \$33,993 5.6% 7.0% 9.6% (2.3%)72 8% 0.3% 243 Eaton Corporation plc ETN Capital Goods \$30,305 \$2,062 6.8% 7.0% 12.2% (4.7%)39.2% 4.2% 33.6% XRAY 244 DENTSPLY SIRONA Inc. Healthcare Equipment and Services \$13,329 \$1,247 9.4% 7.0% 11.9% (4.4%)163.5% 63.0% 61.7% 245 International Paper Company ΙP Materials \$21,819 \$1,436 6.6% 6.9% 16.5% (8.2%)(22.4%)(17.5%)(5.9%)246 Verizon Communications Inc. VZ **Telecommunication Services** \$217,611 \$5,287 2.4% 6.9% 10.9% (3.6%)NA NA 247 Wells Fargo & Company WFC Banks \$276,779 \$35,501 12.8% 6.7% 17.6% (9.2%) 28.4% 35.5% (5.2%)248 Willis Towers Watson Public Limited Company WLTW Insurance \$16,721 \$754 4 5% 6.6% 7 9% (1.2%)NA NA NA (19.9%) HCA \$27,734 \$7,398 26.7% 6.6% 33.0% (52.5%) (43.8%)(15.5%) 249 HCA Holdings, Inc. Healthcare Equipment and Services DF **Capital Goods** \$32,651 \$8,445 25.9% 6.5% 7.6% (63.6%)(54.1%) (20.8%)250 Deere & Company (1.1%) 251 Philip Morris International Inc. PM Food, Beverage and Tobacco \$141.933 \$16,369 11 5% 6.4% 9.8% 0.6% (3.1%)(9.3%)(9.8%)**TGNA** \$4,586 16.4% 6.4% 21.6% 13.8% 25.6% 252 TEGNA Inc. Media \$754 (12.5%)(9.4%)253 Loews Corporation L Insurance \$15,780 \$2,376 15.1% 5.9% 3.7% 2.1% 7.0% 26.1% (15.2%)254 Wyndham Worldwide Corporation WYN **Consumer Services** \$8,231 \$3,147 38.2% 5.9% (10.8%)192.9% 309.3% (28.4%)18.7% 255 Abbott Laboratories ABT Healthcare Equipment and Services \$56,551 \$8,633 15.3% 5.8% 11.6% (5.3%)(50.7%) (55.1%)9.9% 256 Johnson Controls International plc JCI Capital Goods \$38,546 \$3,439 8.9% 5.4% 11.5% (5.5%)(22.4%)(43.7%)37.9% 257 Duke Energy Corporation DUK Utilities \$53,480 \$1.500 2.8% 5.4% 9.1% (3.5%)(178.8%)(150.2%) 56.9% 258 Oracle Corporation ORCL Software and Services \$157,735 \$46,279 29.3% 5.1% 6.4% (1.2%)(7.3%)12.1% (17.3%)259 PVH Corp. PVH Consumer Durables and Apparel \$7,153 \$547 7.6% 5.1% 9.1% (3.7%)157.8% 126.8% 13.6% (4.5%)260 Patterson Companies, Inc. PDCO Healthcare Equipment and Services \$3,926 \$612 15.6% 4.9% 9.8% (53.8%)(48.2%)(10.9%)261 Tractor Supply Company TSCO \$9,950 \$1,344 13 5% 4 8% 15 9% (9.6%)75 3% 93.8% (9.6%)262 QUALCOMM Incorporated QCOM Semiconductors and Semiconductor Equipment \$96,293 \$25,613 26.6% 4 8% 7.1% (2.2%)(51.3%) (44.3%)(12.7%)263 The Estée Lauder Companies Inc. EL Household and Personal Products \$28.029 \$3.361 12.0% 4 8% 10.3% (5.0%)7.9% 14.2% (5.5%)264 Harley-Davidson, Inc. HOG **Automobiles and Components** \$10,263 \$3,409 33.2% 4.7% 11.0% (5.7%)NA NA NA 265 Target Corporation TGT Retailing \$40,571 \$10,525 25.9% 4.6% 9.6% (4.5%)(16.7%)0.7% (17.3%)266 The Coca-Cola Company ко Food, Beverage and Tobacco \$178.815 \$20,798 11.6% 4.6% 7.5% (2.7%)(65.0%) (66.8%) (5.2%)267 United Technologies Corporation UTX \$90.262 4.5% Capital Goods \$14 194 15 7% 9 7% (4.7%)(23.5%) (13.2%)(11.9%)268 Tiffany & Co. TIF Retailing \$9,637 \$485 5.0% 4 5% 3 7% 0.7% (11.5%)(10.3%)(1.4%)RHI \$946 269 Robert Half International Inc. Commercial and Professional Services \$6,188 15.3% 4.4% 12.5% (7.2%)82.5% 102.9% (10.1%)270 Western Digital Corporation WDC Technology Hardware and Equipment \$19,398 \$3,292 17.0% 4.2% 19.0% (12.4%)62.1% 32.2% 22.6% 271 Ryder System, Inc. Transportation \$3.980 \$177 4.4% 4.0% 10.9% (6.2%)0.2% (4.2%)4.5% 272 MetLife, Inc. MET Insurance \$59,232 \$3.302 5.6% 3.8% 13.4% (8.5%)(310.9%) (306.3%)2.2% CAT \$8,264 15.2% (175.7%) 273 Caterpillar Inc. Capital Goods \$54,260 3.8% 3 3% 0.5% (183.6%)(9.4%) KMX Retailing \$12,064 \$2,907 24.1% 3.7% 14.2% (9.2%)66.4% 101.5% (17.4%)274 CarMax Inc. HAL \$46,758 \$5,156 11.0% 8.9% (5.1%)(116.4%)(117.5%)(5.8%)275 Halliburton Company Energy 3.3% 276 PPG Industries, Inc. PPG \$25,017 \$3,393 13.6% 3 2% 20.2% (14.1%)59.3% 89 4% (15.9%)Materials 277 Archer-Daniels-Midland Company ADM \$26,267 \$4,424 16.8% 2.9% 12.0% (8.2%)430.0% 514.5% (13.7%)Food, Beverage and Tobacco



% Δ (Q4 '16 vs Q4 '11) \$ Total Market Buyback % ΔShare \$ Total Buyback **Buyback ROI** % ΔEPS **Company Name** Ticker Industry Buyback / % ΔEarnings Capitalization Buyback Strategy Effectiveness Count Market Ca 278 Invesco Ltd IV7 Diversified Financials \$12.395 \$1.739 14 0% 2 9% 13 2% (9.1%)12.0% 22.8% (8.8%)279 Host Hotels & Resorts, Inc. HST Real Estate \$13.939 \$894 6.4% 2.8% 8 2% (5.0%)641.2% 609 4% 4.5% 280 Wal-Mart Stores, Inc. WMT Food and Staples Retailing \$212,419 \$24,640 11.6% 2.8% 6.8% (3.8%)(27.2%)(18.3%)(10.9%)PX Materials \$33,445 281 Praxair, Inc. \$3,028 9.1% 2.6% 5.6% (2.8%)(3.3%)1.1% (4.4%)SEE Materials \$8,765 \$1,257 14.3% 2.6% 23.8% (17.2%)NΔ 282 Sealed Air Corporation NA NA 283 Exxon Mobil Corporation XOM Energy \$374,281 \$55,266 14.8% 2.4% 5.1% (2.6%)(82.1%)(79.7%)(12.0%)284 Royal Caribbean Cruises Ltd. RCI Consumer Services \$17,604 \$736 4.2% 2.4% 26.9% (19.4%)614.1% 623.0% (1.2%)\$222,190 \$13,048 285 Chevron Corporation CVX Energy 5.9% 2.3% 5.2% (2.8%)(91.9%) (91.5%)(4.2%)286 LyondellBasell Industries N.V. LYB Materials \$34,957 \$15,331 43.9% 2.2% 29.1% (20.8%)NA NA (61.4%) 287 Scripps Networks Interactive, Inc. SNI Media \$9,215 \$2,341 25.4% 2.1% 11.9% (8.8%)(53.4%)(17.1%)NLSN Commercial and Professional Services \$14.994 \$1.562 10.4% 2.0% 11.7% (8.7%)288 Nielsen Holdings plc NΑ NA NΑ KSS \$8,714 \$4,403 50.5% 1.8% 2.1% (0.3%)(44.5%) (21.7%) (29.1%) 289 Kohl's Corporation Retailing 290 NetApp, Inc. ΝΤΔΡ Technology Hardware and Equipment \$9,713 \$5,173 53.3% 1.8% (0.2%)2.0% 22.1% 63.5% (25.4%)291 Schlumberger Limited SLB Energy \$116,800 \$9,178 7.9% 1.4% 5.2% (3.6%)(114.5%)(113.9%)4.5% VFC 292 V.F. Corporation Consumer Durables and Apparel \$22,071 \$3,062 13.9% 1.2% 12.9% (10.3%)2.7% 10.4% (7.0%)293 W.W. Grainger, Inc. GWW Capital Goods \$13.835 \$3,494 25.3% 0.8% 7.0% (5.7%)(59.1%)(51.1%) (16.4%)294 American Express Company AXP **Diversified Financials** \$67,802 \$21.235 31.3% 0.8% 9.3% (7.8%)(30.8%)(10.1%)(23.0%)295 Emerson Electric Co. FMR **Capital Goods** \$35,928 \$5,307 14.8% 0.8% 5.4% (4.4%)(16.7%)(5.2%)(12.2%)296 Xerox Corporation XRX Technology Hardware and Equipment \$8,850 \$4,121 46.6% 0.6% 6.2% (5.2%)(51.7%) (36.0%) (24.5%) MU Semiconductors and Semiconductor Equipment \$24,091 \$1,132 4.7% 0.6% 27.1% (20.9%)297 Micron Technology, Inc. NA NA NA 298 AutoNation, Inc. ΑN Retailing \$4,916 \$1.867 38.0% 0.6% 5.1% (4.3%)66.1% 105 1% (19.0%)TROW **Diversified Financials** \$18,426 \$2,230 12 1% 0.4% 9 1% (8.0%)101.6% 111.5% (4.7%)299 T. Rowe Price Group, Inc. 300 Nordstrom, Inc. JWN Retailing \$8,308 \$3,319 39.9% 0.3% 5.9% (5.3%)(14.8%)6.1% (19.8%)301 Flowserve Corporation FLS Capital Goods \$6,268 \$1,780 28.4% 0.2% 9.6% (8.6%)(47.9%)(34.8%)(20.2%)302 ConocoPhillips COP Energy \$62,125 \$5,243 8.4% 0.2% 1.2% (1.0%)(101.0%)(101.1%)(2.8%)303 Kansas City Southern KSU Transportation \$9,128 \$380 4 2% (0.1%)8.0% (7.6%)35.4% 39.6% (3.0%)304 The AES Corporation AFS Utilities \$7.660 \$1.220 15 9% (0.2%)2.8% (2.9%)NA NA NA MON \$12,146 9.4% 305 Monsanto Company Materials \$46,133 26.3% (0.3%)(8.9%)(77.0%) (71.9%) (18.1%)306 Eastman Chemical Company FMN Materials 8.4% (0.6%)16.1% 866.7% 814.4% \$11,037 \$923 (14.4%)5.7% PNR Capital Goods \$10,190 \$2,005 19 7% (0.6%)12.6% 307 Pentair plc (11.7%)NA NA NΑ \$6,079 \$1,428 23.5% 1,876.5% 2.285.3% 308 PulteGroup, Inc. PHM Consumer Durables and Apparel (0.7%)30.1% (23.7%)(17.1%)309 International Business Machines Corporation IBM Software and Services \$157,832 \$41,235 26.1% (1.5%)(0.4%)(1.1%)(18.0%) 0.7% (18.6%)FMC Materials \$537 310 FMC Corporation \$7,570 7.1% (1.6%)6.7% (7.8%)(79.6%)(78.9%)(3.2%)311 Express Scripts Holding Company **ESRX** Healthcare Equipment and Services \$42,417 \$18,795 44.3% (1.7%)10.5% (11.1%)394.0% 299.0% 23.8% 312 Mead Johnson Nutrition Company MJN Food, Beverage and Tobacco \$13.071 \$1.852 14.2% (2.0%)2.5% (4.4%)96.0% 117.5% (9.9%)313 Brown-Forman Corporation BF.B Food, Beverage and Tobacco \$17.509 \$2.180 12.5% (2.2%)15.5% (15.4%)36.7% 51.7% (9.9%)314 Cerner Corporation CERN Healthcare Equipment and Services \$16.082 \$1.432 8.9% (2.6%)11.1% (12.3%)64.1% 69.0% (2.8%)315 Twenty-First Century Fox, Inc. FOX Media \$51,393 \$18,077 35.2% (2.7%)12.8% (13.7%)NA NA NA 316 Alliance Data Systems Corporation ADS Software and Services \$13,198 \$2,394 18.1% (3.0%)17.0% (17.1%)(83.9%)(85.6%) 11.8% 317 CenturyLink, Inc. CTL Telecommunication Services \$13,000 \$3,109 23 9% (3.2%)0.1% (3.3%)(61.5%) (56.3%) (11.8%)318 BorgWarner Inc. BWA **Automobiles and Components** \$8,400 \$1,315 15.7% (3.6%)2.4% (5.9%)(340.4%)(347.2%)(2.7%)319 Occidental Petroleum Corporation OXY \$54.433 \$4.641 8.5% (3.8%)(0.8%)(3.0%)(116.6%)(117.7%)(5.7%)320 Mattel, Inc. MAT Consumer Durables and Apparel \$9,423 \$737 7.8% (4.0%)6.3% (9.6%)(53.1%)(53.4%)0.7% 321 Fluor Corporation FLR **Capital Goods** \$7,313 \$1,884 25.8% (4.3%)0.9% (5.2%)(54.0%) (44.2%)(17.5%) 322 Franklin Resources, Inc. BEN Diversified Financials \$22.513 \$4.244 18.8% (5.0%)4.7% (9.3%)(8.4%) 4.9% (12.7%)AME \$11.248 \$1.031 9.2% 13.0% 7.1% 12.2% 323 AMETEK, Inc. Canital Goods (5.1%)(16.0%)(4.6%)324 Ford Motor Company Automobiles and Components \$48,201 \$2.576 5.3% (6.1%)5 9% (11.3%)(105.8%)(105.5%) 4.8% 325 Macy's, Inc. M Retailing \$10,946 \$7,186 65.6% (6.3%)7.5% (12.8%)(36.2%)(12.6%)(27.1%)326 Discovery Communications, Inc. DISC.A Media \$16,190 \$6,035 37.3% (6.8%)5.7% (11.8%)(9.5%)18.4% (23.6%)327 Staples, Inc. SPLS Retailing \$5,887 \$954 16.2% (7.4%)(6.1%)(1.4%)(435.7%)(457.1%)(6.0%)328 The Macerich Company MAC Real Estate \$10,181 \$1,200 11.8% (8.5%) 13 5% (19.4%)(77.2%)(79.1%)9.0% сон (42.5%) 329 Coach, Inc. Consumer Durables and Apparel \$9,818 \$1,266 12 9% (8.6%) (7.1%)(1.7%)(41.1%)(2.5%)(18.0%) GPS Retailing \$8,951 \$4,203 47.0% (9.7%)9.4% (17.4%)0.9% 23.1% 330 The Gap, Inc. CMG (72.2%) 331 Chipotle Mexican Grill, Inc. Consumer Services \$10,923 \$1,743 16.0% (9.7%)4.0% (13.2%)(72.5%)1.3%

\$4,762

\$24,082

\$2,698

\$2,863

56.7%

11.9%



HRB

APA

Consumer Services

Energy

332 H&R Block, Inc.

Buyback ROI - Complete List

12 3%

(6.4%)

(19.9%)

(4.3%)

NA

(115.3%)

NA

(115.5%)

NΑ

(1.0%)

11

(10.0%)

(10.4%)

										'11)	
Company Name	Ticker	Industry	Market Capitalization	\$ Total Buyback	\$ Total Buyback / Market Cap	Buyback ROI	Buyback Strategy	Buyback Effectiveness	% ΔEarnings	% ΔEPS	% ΔShare Count
334 Whole Foods Market, Inc.	WFM	Food and Staples Retailing	\$9,794	\$2,184	22.3%	(10.7%)	(0.9%)	(9.9%)	(19.5%)	(7.8%)	(12.7%)
335 Gilead Sciences, Inc.	GILD	Pharmaceuticals, Biotechnology and Life Sciences	\$94,343	\$27,601	29.3%	(11.3%)	30.9%	(32.2%)	367.3%	441.9%	(13.8%)
336 Ralph Lauren Corporation	RL	Consumer Durables and Apparel	\$7,424	\$2,252	30.3%	(11.7%)	(5.8%)	(6.2%)	(51.5%)	(45.5%)	(11.0%)
337 Kinder Morgan, Inc.	KMI	Energy	\$46,232	\$1,053	2.3%	(11.8%)	(2.0%)	(10.0%)	34.8%	(57.3%)	215.8%
338 Affiliated Managers Group, Inc.	AMG	Diversified Financials	\$7,965	\$715	9.0%	(12.4%)	10.0%	(20.4%)	276.4%	255.5%	5.9%
339 Alexion Pharmaceuticals, Inc.	ALXN	Pharmaceuticals, Biotechnology and Life Sciences	\$27,437	\$1,138	4.1%	(13.6%)	13.0%	(23.5%)	91.9%	58.5%	21.1%
340 Hess Corporation	HES	Energy	\$19,542	\$5,359	27.4%	(13.7%)	(0.1%)	(13.7%)	NA	NA	NA
341 CF Industries Holdings, Inc.	CF	Materials	\$7,338	\$4,401	60.0%	(14.1%)	(0.0%)	(14.1%)	(172.9%)	(202.4%)	(28.8%)
342 Bed Bath & Beyond Inc.	BBBY	Retailing	\$6,109	\$6,371	104.3%	(14.3%)	(6.3%)	(8.6%)	(44.7%)	(11.2%)	(37.7%)
343 Viacom, Inc.	VIAB	Media	\$14,096	\$11,088	78.7%	(14.6%)	(0.9%)	(13.9%)	86.8%	154.2%	(26.5%)
344 Murphy Oil Corporation	MUR	Energy	\$5,361	\$1,375	25.7%	(15.4%)	(4.4%)	(11.6%)	NA	NA	NA
345 Teradata Corporation	TDC	Software and Services	\$3,529	\$1,949	55.2%	(16.4%)	(12.1%)	(4.8%)	(40.8%)	(23.9%)	(22.2%)
346 DaVita Inc.	DVA	Healthcare Equipment and Services	\$12,673	\$1,650	13.0%	(16.5%)	11.8%	(25.4%)	6.5%	2.5%	3.8%
347 Stericycle, Inc.	SRCL	Commercial and Professional Services	\$6,555	\$577	8.8%	(16.7%)	(1.2%)	(15.6%)	(70.8%)	(71.0%)	0.6%
348 Hanesbrands Inc.	HBI	Consumer Durables and Apparel	\$8,152	\$737	9.0%	(17.8%)	32.5%	(38.0%)	283.5%	301.8%	(4.5%)
349 National Oilwell Varco, Inc.	NOV	Energy	\$14,140	\$3,000	21.2%	(18.4%)	(7.8%)	(11.4%)	(224.4%)	(239.3%)	(10.7%)
350 The Mosaic Company	MOS	Materials	\$10,272	\$3,556	34.6%	(18.7%)	(10.9%)	(8.7%)	(98.1%)	(97.7%)	(17.5%)
351 Allergan plc	AGN	Pharmaceuticals, Biotechnology and Life Sciences	\$78,771	\$15,468	19.6%	(19.2%)	26.2%	(36.0%)	(100.6%)	(100.2%)	163.9%
352 Marathon Oil Corporation	MRO	Energy	\$14,665	\$1,500	10.2%	(22.4%)	(7.4%)	(16.2%)	(349.7%)	(307.6%)	20.3%

\$3,867

\$501

13.0%

(30.0%)

(8.8%)

(23.3%)

NA

NA

NA

12



353 NRG Energy, Inc.

NRG

Utilities