

## FINANCIAL INSTITUTIONS RESEARCH

# J.P. Morgan Chase (NYSE: JPM)

Update Report - Price \$36.54

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March 17, 2008

Company description: J.P. Morgan is headquartered in New York City. It is one if the world's largest financial institutions providing a full array of banking, investment and related financial services.

Investment Rating Market Perform						
Shares Outstanding Market Capitalization Assets \$	\$36.54 37.66 - \$53.25 3,472 MM \$126,867 MM 1,561,147 MM					
Rev/Share						
Current Pr 2010E \$25.47 2009E \$23.35 2008E \$21.47 2007 \$20.35 EPS	rior P/R 1.61x 1.75x 1.88x 1.80x					
	rior P/E 8.7x 10.2x 11.4x 9.2x					
Book Value						
Current	<u>P/B</u>					
Reported \$35.49 Tangible \$20.70	1.13x 1.93x					
rangible \$20.70	1.738					
<u>Dividend</u>						
Current	<u>Yield</u>					
Annualized \$1.52	3.8%					
<u>Ratios</u> December, 2007 <u>Income</u>						
Trading/Rev	0.9%					
Inv Banking/Rev	9.6%					
Net Int. Inc/Rev Operating Cost Ratio	41.5% 61.7%					
Provision/Loans	1.96%					
Equity	1.7070					
Reserves/Loans	1.78%					
Common Equity/Assets	7.89%					
Tangible CE/Assets	4.60%					
Annual	0.404					
Past 3-Year RPS Growth Past 3-Year EPS Growth	9.6% 17.9%					
P.E./Past EPS Growth	17.770					
Proj. 3-Year EPS Growth	2.0%					
Returns	2.073					
ROE	9.6%					

0.76%

ROA

#### **Deals Done in Times of Panic Raise More Questions Than Answers**

- J.P. Morgan announced this evening that it had reached a deal to purchase 100% of Bear Stearns (BSC/\$30.85/Market Perform). Morgan will offer 0.05473 shares of its stock for all of the shares of Bear Stearns. The total cost is estimated to be \$236 million or a 93.5% discount from Bear Stearns current price.
- There is no material adverse clause in the deal so no matter what J.P. Morgan learns from this point forward about Bear Stearns, this is a done deal. The Federal Reserve and the Comptroller of the Currency have broken all of their rules, it would seem, and have approved the transaction so no further regulatory approvals seem necessary. The FDIC has not been heard from and may not be.
- If Bear Stearns stockholders approve the deal, it will be completed by the end of the second quarter. Bear Stearns shareholders options are \$2 per share or nothing. Essentially, the price being offered indicates that Bear has no value. J.P. Morgan is offering the current price to avoid Bear's entering a bankruptcy plea. If this were done more than Bear's holders would walk away with nothing.
- This last statement is bolstered by the fact that as of this moment, J.P. Morgan is guaranteeing all of the trading obligations of Bear Stearns and its subsidiaries. This is proof positive that if Bear was left on its own or went into bankruptcy proceedings nothing would be left and many other firms might be forced to follow. It is unclear, though, whether Morgan is willing to guarantee any of the Bear Stearns' long-term debt. Thus, debt holders may still be forced to absorb significant losses.
- J.P. Morgan is at risk in a number of other areas in addition to the guarantees of Bear Stearns trading obligations. J.P. Morgan will be exposed to \$13 billion in potential losses from Bear's mortgage related assets. It will also be exposed to \$8.9 billion of Bear Stearns leveraged funded and unfunded commitments
- The Federal Reserve has also agreed to put a non-recourse lending facility in place to manage up to \$30 billion of Bear Stearns illiquid assets. Apparently, \$20 billion of these funds will be allocated to Bear Stearns mortgage related assets. Another portion will be available to back stop some of the \$8.9 billion mentioned above.
- In theory, therefore, this merger could wind up costing J.P. Morgan and the Federal Reserve tens of billions of dollars with the Fed taking the biggest hit, or it could cost both entities nothing. It depends on how the credit markets react to the deal.

#### **Estimated Earnings Per Share**

	<u>March</u>	<u>June</u>	<u>September</u>	December	<u>Year</u>
2010	\$1.06	\$1.12	\$1.11	\$1.21	\$4.50
2009	\$0.90	\$0.96	\$0.98	\$1.06	\$3.88
2008	\$0.75	\$0.85	\$0.82	\$0.88	\$3.30
2007	\$1.34	\$1.20	\$0.97	\$0.86	\$4.37

Notes: Reported/Operating Profits

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#### **Earnings Impact**

J.P. Morgan estimates that the deal will cost \$5 to \$6 billion in pretax merger costs. These costs include litigation expenses, the cost of de-leveraging, and other operating issues. If the firm sticks to its earlier pronouncements of how it would handle mergers this money would come directly out of earnings and reduce J.P. Morgan's 2008 results by \$1.15 per share. It will take a little less than 4 years to get this money back if Morgan is correct that the deal will be accretive by \$0.30 per share starting in mid 2009.

### **Balance Sheet Impact**

J.P. Morgan estimates that by the time the deal is consummated its Tier One Capital will be at 8.0%. For this to happen, given the fact that Bear Stearns equity is now probably zero and its assets well north of \$300 billion, Bear Stearns will be forced to sell tens of billions in securities, relatively quickly. The market's acceptance of these instruments is unclear. Plus, if these securities are sold quickly the discounted price could force the value of securities held by J.P. Morgan, and a number of other banks, to be marked down and this could create a capital crisis for all.

#### **Synergies**

Morgan believes that a number of benefits will accrue to it as a result of this deal:

- It will obtain Bear Stearns prime brokerage business. This business, however, has suffered severe blows and it is questionable as to how valuable it actually is.
- J.P. Morgan will enhance its equities execution capabilities. This seems likely but not worth a great deal since Bear was cutting this activity back.
- It will add to its energy practice although Bear was almost a non-starter in this sector having fumbled the Calpine arrangement.
- J.P. Morgan will expand its mortgage capabilities at a time when this might not be the wisest operating move.
- It adds investment banking clients. Agree on this one.
- It increases the wealth management operation by adding Bear's 400 brokers. This is also a plus.
- It adds to its international presence although Bear had not built much of an operation overseas.

In sum, the company sees a number of operating benefits, many of which may be ephemeral.

#### Conclusion

J.P. Morgan has taken a step which critically helps the nation. Moreover, it will definitely aid the financial system at a very crucial period. For this we salute the company and its management team. The deal also gives Bear shareholders something, and it will maintain employment for some of its staff. Again, this is a plus.

What it does for J.P. Morgan is unclear. The only benefit I can see is it may have averted J.P. Morgan from taking sizable losses on its loans to Bear Stearns.

Still, if there is any man on the planet who can make this deal work it is Jamie Dimon, CEO. We also still have a great deal of faith in Alan Schwartz, Bear's CEO, despite his error in judgment in appearing on television. This team have the ability to solve monumental problems and now they must.

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## **Important Disclosures**

## **Risk Factors**

Companies in the financial industry do not control the macro economic factors that have the greatest impact on their earnings performances and their stock prices. These include changes in the level of interest rates and the shape of the yield curve, as well as changes in economic direction which may slow or accelerate unit growth and loan losses

These companies do not provide adequate data concerning their holdings of loans and securities. In this sense they are blind pools and investors only become aware of problems after they have occurred. Managements are also prone to errors in decision making in positioning their balance sheets and in the general operation of their businesses which may impact the profits of the company.

The analyst preparing this report may also make incorrect judgments concerning interest rates and economic direction and this could cause his estimates to deviate meaningfully from actual results. Further, his assumptions concerning PE multiples may be faulty leading to faulty price targets.

Rating	Definition	% of companies under coverage with this rating	% within rating category for which investment banking services have been provided in the last 12 months
Buy	Common stock is expected to outperform the market by 15 or more percentage points	52.54%	22.58%
Accumulate	Common stock is expected to outperform the market by five to 15 percentage points	3.39%	0.00%
Market Perform	Common stock is expected to perform with the market plus or minus five percentage points	33.90%	5.00%
Sell	Common stock is expected to under perform the market by 15 or more percentage points	10.17%	0.00%

The rating system is a guide to expected total return (price plus dividend) relative to the total return of the market on which the stock trades over the next 12 months.

#### **Analyst Certification:**

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