



HC2

Envision. Empower. Execute.

HC2 HOLDINGS, INC.

Company Overview • October 9, 2015

Limitations on the Use of Information. This company overview has been prepared by HC2 Holdings, Inc. (the "Company" or "HC2") solely for informational purposes, and not for the purpose of updating any information or forecast with respect to the Company or any of its affiliates or any other purpose. This information is subject to change without notice and should not be relied upon for any purpose. Neither the Company nor any of its affiliates makes any representation or warranty, express or implied, as to the accuracy or completeness of the information contained herein and no such party shall have any liability for such information. In furnishing this information and making any oral statements, neither the Company nor any of its affiliates undertakes any obligation to provide the recipient with access to any additional information or to update or correct such information. The information herein or in any oral statements (if any) are prepared as of the date hereof or as of such earlier dates as presented herein; neither the delivery of this document nor any other oral statements regarding the affairs of Company or its affiliates shall create any implication that the information contained herein or the affairs of the Company or its affiliates have not changed since the date hereof or after the dates presented herein (as applicable); that such information is correct as of any time subsequent to its date; or that such information is an indication regarding the performance of the Company or any of its affiliates since the time of the Company's or such affiliates latest public filings or disclosure. These materials and any related oral statements are not all-inclusive and shall not be construed as legal, tax, investment or any other advice. You should consult your own counsel, accountant or business advisors.

Special Note Regarding Forward-Looking Statements. This document contains, and oral statements made by our representatives from time to time may contain, forward-looking statements. Generally, forward-looking statements include information describing the offering and other actions, events, results, strategies and expectations and are generally identifiable by use of the words "believes," "expects," "intends," "anticipates," "plans," "seeks," "estimates," "projects," "may," "will," "could," "might," or "continues" or similar expressions. These statements are based on the beliefs and assumptions of HC2's management and the management of HC2's subsidiaries. Factors that could cause actual results, events and developments to differ include, without limitation, capital market conditions, the ability of HC2's subsidiaries to generate sufficient net income and cash flows to make upstream cash distributions, trading characteristics of the HC2 common stock, the ability of HC2 and its subsidiaries to identify any suitable future acquisition opportunities, efficiencies/cost avoidance, cost savings, income and margins, growth, economies of scale, combined operations, future economic performance, conditions to, and the timetable for, completing the integration of financial reporting of acquired or target businesses, completing future acquisitions and dispositions, litigation, potential and contingent liabilities, management's plans, changes in regulations, taxes and the risks that may affect the performance of the operating subsidiaries of HC2 and those factors listed under the caption "Risk Factors" in HC2's most recent Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K, filed with the Securities and Exchange Commission. All forward-looking statements described herein are qualified by these cautionary statements and there can be no assurance that the actual results, events or developments referenced herein will occur or be realized. HC2 nor any its affiliates undertakes any duty or responsibility to update any of these forward looking statements to reflect events or circumstances after such dates or to reflect actual outcomes.

Not an Offer or a Solicitation. This document does not constitute an offer or invitation for the sale or purchase of securities or to engage in any other transaction with the Company or its affiliates. The information in this document is not targeted at the residents of any particular country or jurisdiction and is not intended for distribution to, or use by, any person in any jurisdiction or country where such distribution or use would be contrary to local law or regulation.

Non-U.S. GAAP Measures. Management believes that certain non-U.S. GAAP financial measures may be useful in certain instances to provide additional meaningful comparisons between current results and results in prior operating periods. HC2 uses the non-U.S. GAAP financial measures of Pro forma adjusted earnings before interest, taxes, depreciation and amortization ("Adjusted EBITDA"). Management believes that Adjusted EBITDA is significant to gaining an understanding of HC2's results as it is frequently used by the financial community to provide insight into an organization's operating trends and facilitates comparisons between peer companies, since interest, taxes, depreciation and amortization can differ greatly between organizations as a result of differing capital structures and tax strategies. Adjusted EBITDA can also be a useful measure of a company's ability to service debt. Adjusted EBITDA excludes certain items that are unusual in nature or not comparable from period to period. Management provides the aforementioned information to investors to assist in comparisons of past, present and future operating results and to assist in highlighting the results of on-going operations. While management believes that non-U.S. GAAP measurements are useful supplemental information, such adjusted results are not intended to replace U.S. GAAP financial results and should be read in conjunction with those U.S. GAAP results.

By accepting this document, each recipient agrees to and acknowledges the foregoing terms and conditions.

The logo for HC2, featuring the letters 'HC2' in a bold, sans-serif font. The 'H' and 'C' are white, and the '2' is green. The logo is set against a black diamond-shaped background.

Envision. Empower. Execute.

Company Overview

Who We Are

- Diversified holding company
- Permanent capital
- Strategic and financial partner
- Team of visionaries



What We Do

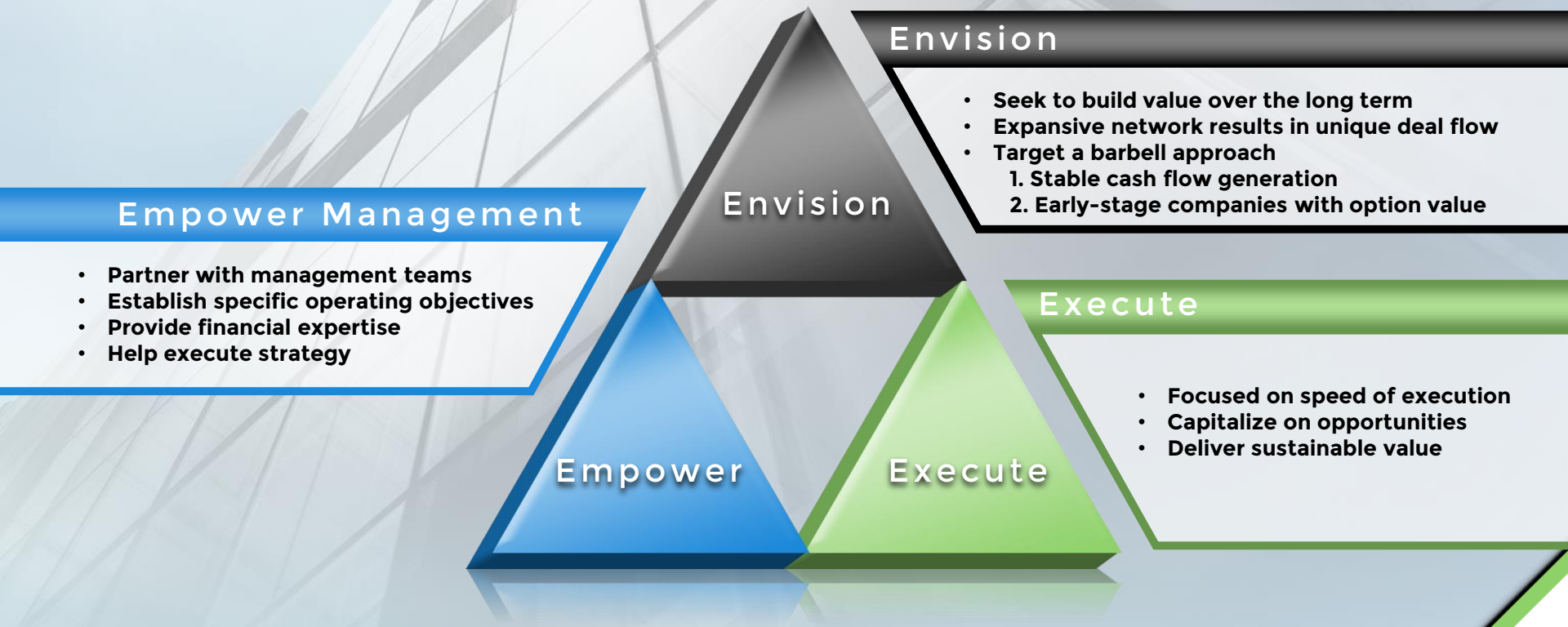
- Buy and build companies
- Execute business plans
- Deliver sustainable value for shareholders

WHY INVEST IN HC2?

- ◆ Leadership team has proprietary network resulting in unique deal flow
- ◆ Unique combination of operating entities accessible through one investment
 - ◆ Controlling stakes in leading, stable, cash flow generating businesses
 - ◆ Option value opportunities with significant equity upside potential
- ◆ Long-term strategy allows management teams the ability to execute business plans
- ◆ Diversification across a number of industries
- ◆ Financial flexibility

CLEAR FOCUS ON DELIVERING SUSTAINABLE VALUE FOR ALL STAKEHOLDERS

- ◆ Value operator with long-term outlook.
- ◆ Acquire controlling equity interests in diverse industries creating value through growth in operating subsidiaries.
- ◆ Strong capital base allows funding of subsidiary growth.
- ◆ Speed of execution gives HC2 a competitive advantage over traditional private equity firms.





SCHUFF

- ◆ One of the largest steel fabrication and erection companies in the U.S.
- ◆ Backlog of \$329 million at end of Q2 2015
- ◆ 91% ownership

GLOBAL MARINE (GMSL)

- ◆ Offshore marine engineering delivering subsea cable installation, maintenance and cable protection requirements
- ◆ 97% ownership

PTGi ICS

- ◆ International wholesale telecom service company
- ◆ Deploying new sales growth strategies globally
- ◆ 100% ownership

AMERICAN NATURAL GAS

- ◆ Premier distributor of natural gas motor fuel throughout the U.S.
- ◆ ANG currently owns or operates 10 natural gas fueling stations
- ◆ 53% ownership

CONTINENTAL INSURANCE GROUP

- ◆ Newly formed insurance unit.
- ◆ Executive Chairman: James P. Corcoran.
- ◆ Acquisition of American Financial Group's ("AFG") long-term care and life insurance businesses expected to close Q4 2015
- ◆ 100% ownership

PANSEND LIFE SCIENCES

BeneVir Biopharm, Inc.: Patent protected oncolytic viruses; Pre-clinical

R2 Dermatology: Novel skin lightening technology; Patient pilot study underway

Genovel Orthopedics: Late stage development of patent protected Mini Knee Replacement and Anatomic Total Knee Replacement

MediBeacon²: Noninvasive real-time monitoring system for kidney function

OTHER HOLDINGS

Novatel Wireless: Design and development of IoT solutions based on 3G and 4G technologies

Nerve: Provider of video and image search technology for information extraction and powerful analytics applications

Dusenberry Martin Racing: Owns the exclusive licensing rights to the NASCAR brand for interactive gaming platforms

Gaming Nation: Daily fantasy sports provider (TSXV: FAN)

1. Based on outstanding shares reflected in Novatel's most recent 10-Q. 2. Signed in Q3 2015.

Philip A. Falcone

*Chairman of the Board,
Chief Executive Officer and President*

Keith M. Hladek

Chief Operating Officer

Michael Sena

Chief Financial Officer

Andrea L. Mancuso

General Counsel & Corporate Secretary

Paul K. Voigt

Senior Managing Director

Robert M. Pons

Executive Vice President of Business Development

Ian W. Estus

Managing Director

The logo consists of the letters 'HC2' in a bold, sans-serif font. The 'H' and '2' are white, while the 'C' is a vibrant green. The text is set against a black diamond-shaped background.

HC2

Envision. Empower. Execute.

Recent Results

Company Metrics

Fully Diluted Market Cap¹: \$368m
 HC2 Corporate Debt²: \$300m
 Debt-to-Cap Ratio²: 81.5%

1H 2015 Results

Net Revenue³: \$483m
 Adjusted EBITDA³: \$25m
 Consolidated Cash & ST Invmts⁴: \$81m



MANUFACTURING: SCHUFF

- ◆ 1H Revenue: \$258m
- ◆ Backlog of \$329 million⁵
- ◆ Notable Projects:
 - ◆ Wilshire Grand
 - ◆ Apple headquarters
 - ◆ Sacramento Kings Arena
- ◆ Debt⁵: \$17.3m

MARINE SERVICES: GMSL

- ◆ 1H Revenue: \$71m
- ◆ New contracts secured with Subsea 7 and Tampnet
- ◆ Debt⁵: \$71.0m

TELECOM: PTGI ICS

- ◆ 1H Revenue: \$151m
- ◆ Deploying new sales growth strategies globally
- ◆ Focus on growth regions of Latin America, Africa and the Middle East
- ◆ Best of breed operational excellence roll out

UTILITIES: ANG

- ◆ 10 operating stations, compared to 8 at end of 2014
- ◆ Tops Friendly Markets site completed
- ◆ Debt⁵: \$0.8m

LIFE SCIENCES: PANSEND

- ◆ **BeneVir Biopharm, Inc.:** Pre-clinical
- ◆ **R2 Dermatology:** Patient pilot study underway
- ◆ **Genovel Orthopedics:** Late stage development
- ◆ **MediBeacon⁶:** Completed first human clinical trials

OTHER HOLDINGS

Novatel Wireless: Announced agreement to acquire Digicore Holdings Limited, leading provider of M2M and Telematics solutions worldwide

Continental Insurance Group: HC2 signed a definitive agreement for the acquisition of LTC and life businesses from AFG

Gaming Nation: HC2 funded approximately \$16 million in convertible debentures of Gaming Nation in June 2015

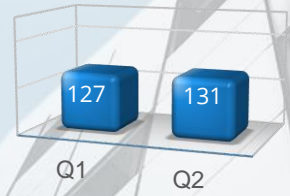
Dusenberry Martin Racing: NASCAR® '15 racing game launched exclusively at GameStop on May 22, 2015

Nerve: Announced exclusive partnership with Wasserman Media Group, a leading sports advertising agency

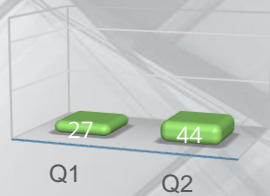
1. Fully diluted market capitalization based on common stock price per share of \$8.95 on June 30, 2015, includes preferred shares and options. 2. As of June 30, 2015. Corporate debt only. 3. For six months ended June 30, 2015. 4. As of June 30, 2015. Includes cash, cash equivalents and short-term investments. 5. For quarter ended June 30, 2015. 6. Announced in Q3 2015.

NET REVENUES (IN MILLIONS)

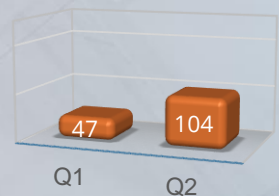
Manufacturing



Marine Services

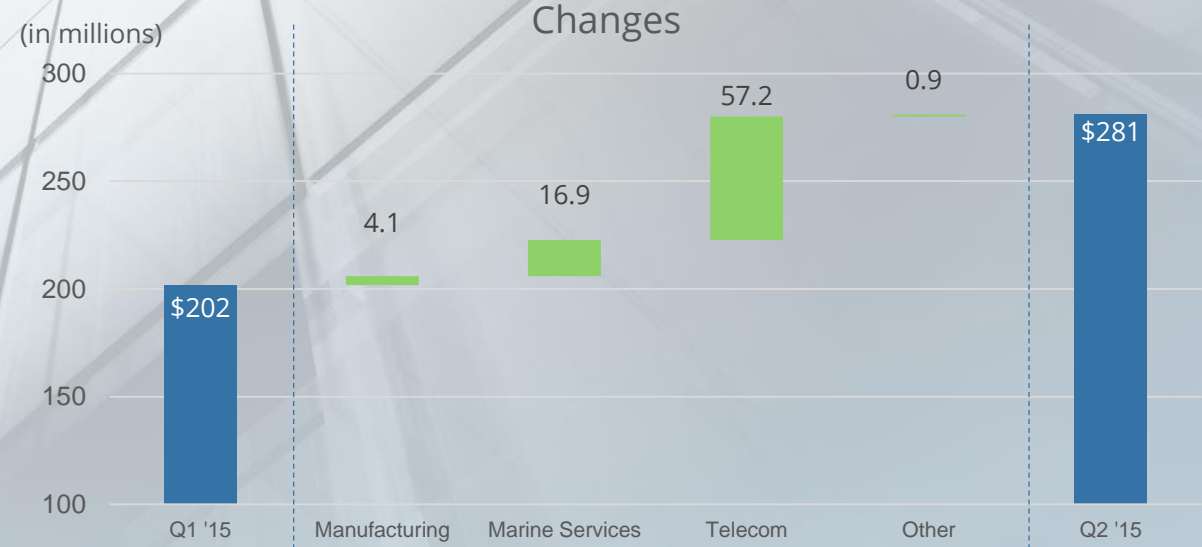


Telecom



Consolidated revenues of \$281 million for Q2 vs. \$202 million for Q1, or 39% growth quarter-over-quarter

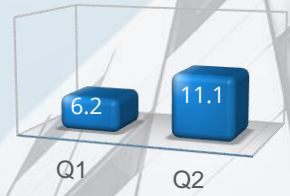
Q2 net revenue for our Telecom segment was \$104 million, a 123% increase quarter-over-quarter



OPERATING INCOME (IN MILLIONS)

Operating income for the second quarter was \$3.3 million compared to \$0.8 million during the first quarter

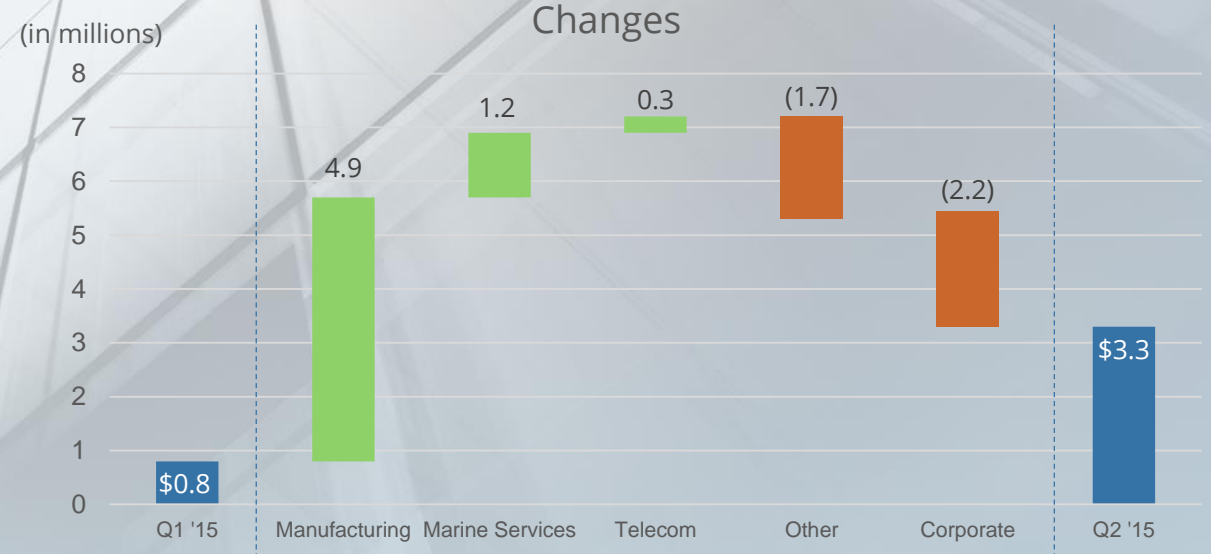
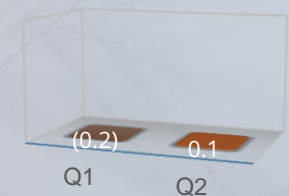
Manufacturing



Marine Services



Telecom

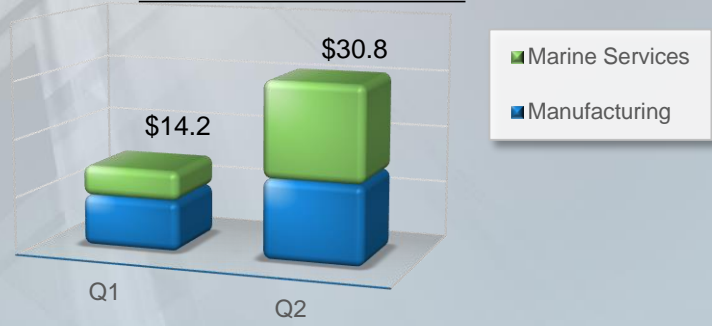


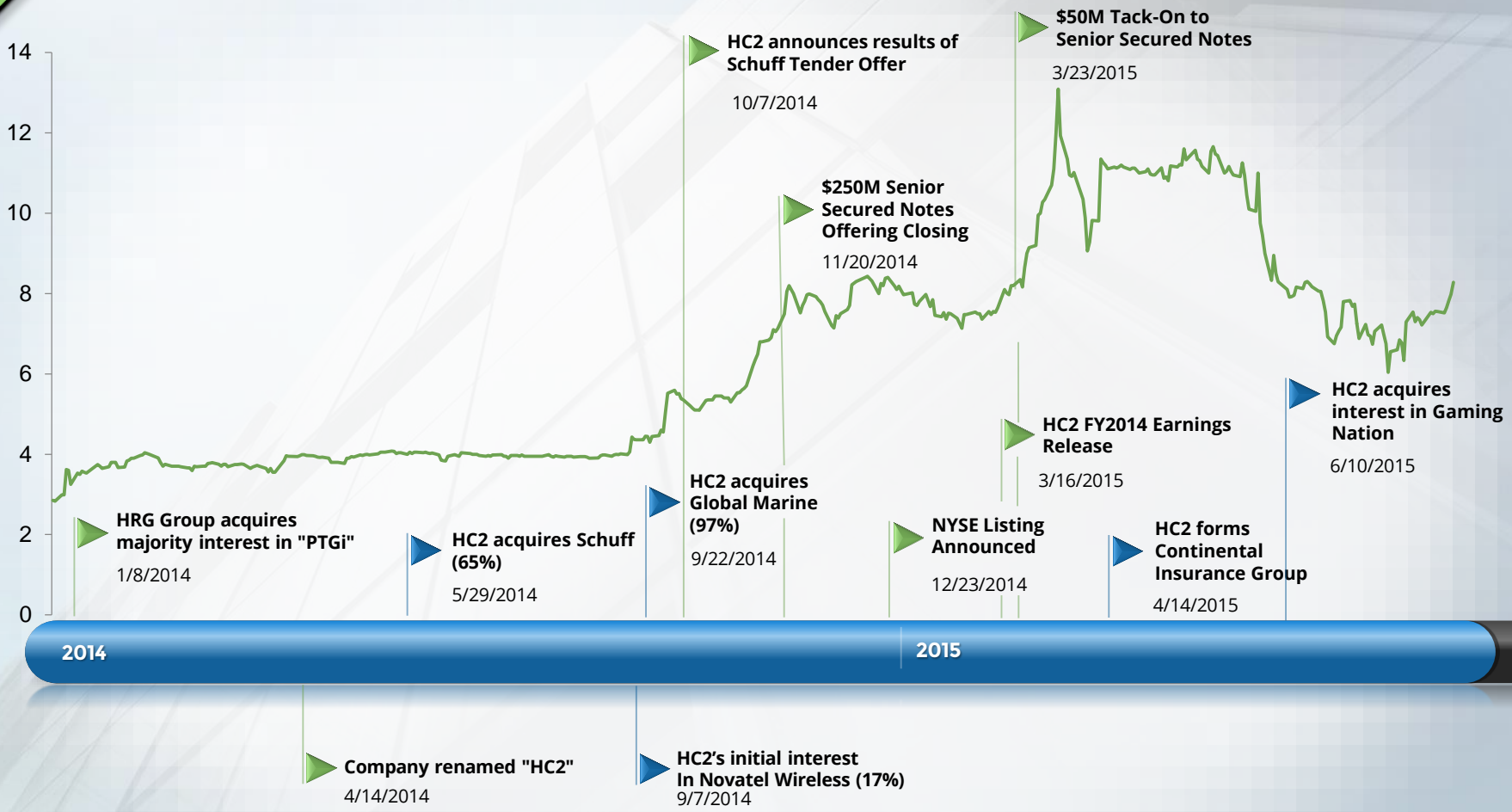
HC2 recorded consolidated adjusted EBITDA of \$19.5 million for Q2 compared to \$5.9 million for Q1

| ADJUSTED EBITDA (IN MILLIONS) | | |
|-------------------------------|--------------|---------------|
| | Q1 2015 | Q2 2015 |
| Manufacturing | \$8.9 | \$14.0 |
| Marine Systems | 5.3 | 16.8 |
| Telecom | (0.1) | 0.2 |
| Other and Corporate | (8.2) | (11.5) |
| TOTAL | \$5.9 | \$19.5 |

Adjusted EBITDA for Manufacturing and Marine Services was a combined \$30.8 million during Q2, up 117% quarter-over-quarter

Adjusted EBITDA for Manufacturing and Marine Services





Note: As a result of the Schuff Tender, HC2's ownership increased to 89% and subsequently through open market share purchases increased to 91%



Appendix: Segment Detail



BUSINESS DESCRIPTION

- ◆ Schuff operates as an integrated fabricator and erector of structural steel and heavy steel plate.
- ◆ The Company fabricates and erects structural steel for commercial and industrial construction projects including high and low-rise buildings and office complexes, hotels and casinos, convention centers, sports arenas, shopping malls, hospitals, dams, bridges, mines and power plants.
- ◆ Facilities in the U.S. and Panama (JV).
- ◆ Founded in 1976 and headquartered in Phoenix, AZ.

SELECT MANAGEMENT

- ◆ Rustin Roach – President and CEO
- ◆ Michael Hill – CFO and Treasurer
- ◆ Scott Sherman – VP, General Counsel



SELECT CUSTOMERS



| | SCHUFF STEEL | SCHUFF STEEL MANAGEMENT COMPANY | AITKEN | SCHUFF HOPSA ENGINEERING |
|---------------------------------------|--|--|---|---|
| CORE ACTIVITIES | <ul style="list-style-type: none"> One of the largest steel fabricators and erectors in the U.S. | <ul style="list-style-type: none"> Provides project management capabilities for smaller projects, often leveraging subcontractors | <ul style="list-style-type: none"> Manufactures equipment designed for use in the oil, gas, petrochemical and pipeline industries Pollution control scrubbers, tunnel liners, pressure vessels, strainers, filters and separators | <ul style="list-style-type: none"> Panamanian Joint Venture with Empresas Hopsa, S.A and operates a steel fabrication facility, Strengthens Schuff's international presence |
| PRODUCTS AND SERVICE OFFERINGS | <ul style="list-style-type: none"> Steel fabrication Erection services Structural engineering & design services Preconstruction engineering services | <ul style="list-style-type: none"> Project management - On-time steel management Subcontracted erection services Fabrication services (subcontracted) | <ul style="list-style-type: none"> Design engineering Fabrication services | <ul style="list-style-type: none"> Design engineering Fabrication and erection services |
| INDUSTRIES SERVED | <ul style="list-style-type: none"> Transportation Leisure Government Healthcare Industrial & mining Energy | <ul style="list-style-type: none"> Retail Leisure Healthcare Industrial Convention & event centers Commercial | <ul style="list-style-type: none"> Petrochemical Oil & gas infrastructure Pipelines | <ul style="list-style-type: none"> Transportation Infrastructure Government Commercial Convention & event centers |

FIRST HALF 2015 UPDATE

- Long-term contracted project revenues are supported by a strong pipeline of future projects and a stable backlog
- Backlog was \$329 million at June 30, 2015; well-positioned for the balance of the year
- Select projects include:
 - Wilshire Grand Hotel
 - Apple World Headquarters
 - Sacramento Kings Arena



BUSINESS DESCRIPTION

- ◆ Provides offshore marine engineering and underwater services for subsea cable installation, maintenance and cable protection requirements.
- ◆ Seeks to position itself as a key player to drive convergence of its maintenance service offering across the telecom, oil & gas, and subsea cabling markets.
- ◆ Has installed roughly 23% of the world's subsea fiber optic cable.
- ◆ Founded in 1850.
- ◆ Headquartered in UK with major regional hub in Singapore.

COMPANY HIGHLIGHTS

- ◆ Telecom services exhibit long-term maintenance contracts (5-7 years) with high renewal rates.
- ◆ High margins realized in oil & gas and offshore power segments due to implementation complexity.
- ◆ Competitive advantage due to its ability to move vessels between market sectors and from more complex service provisions (installation) to less complex (maintenance) services.

SELECT CUSTOMERS

| | TELECOMS MAINTENANCE | TELECOMS INSTALLATION | OIL & GAS INSTALLATION | OFFSHORE POWER INSTALLATION CHARTERS (RE-ENTRY EXPECTED 4Q 2015) |
|------------------------|---|---|---|---|
| CORE ACTIVITIES | <ul style="list-style-type: none"> Provision of vessels on standby to repair fiber optic telecoms cables in defined geographic zones. Location of fault, cutting out damaged parts, jointing and re-deployment of cables. Operation of depots storing cable and spare parts. | <ul style="list-style-type: none"> Provision of turnkey repeated telecoms systems via Huawei Marine Networks (“HMN”) joint-venture. “Installation only” contracts for telecoms customers. Services include route planning, route survey, cable mapping, route engineering, laying, trenching and burial at all depths. | <ul style="list-style-type: none"> Fiber optic communications and power infrastructure to offshore platforms. Inter-platform and subsea well command & control and power. Permanent Reservoir Monitoring (“PRM”) systems. Maintenance & Repair. | <ul style="list-style-type: none"> Installation charters for inter-array power cables for offshore wind market. Planned market re-entry post November 2015 expiry of non-compete with Prysmian. Asian operations, notably in China, via Sino British Submarine Systems (“SSBS”) joint venture. |
| VESSELS | <ul style="list-style-type: none"> Cable Retriever Pacific Guardian Wave Sentinel Wave Venture | <ul style="list-style-type: none"> Cable Innovator CS Sovereign Networker | <ul style="list-style-type: none"> Cable Innovator CS Sovereign Networker | <ul style="list-style-type: none"> Cable Innovator CS Sovereign |
| JOINT VENTURE | <ul style="list-style-type: none"> Sino British Submarine Systems in Asia. Joint venture (49%) with China Telecom. International Cables Pte Ltd (“ICPL”), joint venture (30%) with SingTel and ASEAN Cables Pte Ltd. SCDPL – joint venture. (40%) with SingTel | <ul style="list-style-type: none"> Huawei Marine Networks Joint venture (49%) with Huawei Technologies. Sino British Submarine Systems in Asia. Joint venture (49%) with China Telecom. | <ul style="list-style-type: none"> Sino British Submarine Systems in Asia. Joint venture (49%) with China Telecom. | <ul style="list-style-type: none"> Sino British Submarine Systems in Asia. Joint venture (49%) with China Telecom. |

FIRST HALF 2015 UPDATE

- ◆ New contracts secured with Subsea 7 and Tampnet
- ◆ Extended subsea capability with the acquisition of a powerful jet trenching ROV
- ◆ Offshore Power: Planned market re-entry post November 2015 expiry of non-compete with Prysmian

NOVATEL WIRELESS™

Currently, HC2 owns approximately 22% of Novatel Wireless, with additional warrants to increase ownership to 24%¹.

- ◆ Novatel Wireless, Inc. is a leading global provider of wireless and SaaS solutions for the Internet of the Things (IoT).
- ◆ Target market segments include Telematics, M2M, Entries, Government, Network Operators
- ◆ Established partnerships with leading telecom operators, infrastructure providers, device manufacturers and enterprises around the world.
- ◆ Offers managed services, cloud and platform as-a-service, hardware, professional services, and solutions.
- ◆ Portfolio includes MiFi brand mobile hotspots and USB modems, SaaS and PaaS offerings, embedded modules and integrated M2M solutions for telemetry and telematics applications to enterprises, distributors, carriers and vertical markets with millions of devices activated worldwide.
- ◆ Headquarters in San Diego, CA with offices in Richardson, TX, Eugene, OR, Shanghai, and the United Kingdom.

1. As reported in Novatel Wireless's most recent 10-Q.



In August 2014, HC2 acquired \$15.5 million of convertible preferred now worth 53% of equity.

- ◆ ANG has in-depth experience in the natural gas fueling industry.
- ◆ Designs, builds, owns, operates and maintains compressed natural gas (“CNG”) fueling stations for transportation.
- ◆ Building a premier network of publically accessible heavy duty CNG fueling stations throughout the United States designed and located to serve fleet customers.
- ◆ Plans for rapid development, with 60 CNG fueling stations by 2017.
- ◆ American transportation sector is rapidly converting from foreign-dependent diesel fuel to clean burning natural gas, which dramatically reduces emissions, extends truck life and significantly reduces fuel cost.
- ◆ Given the cost effectiveness of CNG, its environmental friendliness and the abundance of natural gas reserves in the United States, CNG is the best candidate for alternatives to gasoline and diesel for the motor vehicle market.



Leading international wholesale telecom service company providing voice and data call termination to the telecom industry worldwide.

- ◆ Provides transit and termination of telephone calls through its own global network of next-generation IP soft switches and media gateways, connecting the networks of incumbent telephone companies, mobile operators and OTT companies worldwide.
- ◆ Restructured in 2014 PTGi ICS now delivers industry leading technology via best of breed sales and operational support teams.
- ◆ In business since 1966, recognized as a trusted business partner globally.
- ◆ Headquartered in Herndon, Virginia with representation across North America, South America, the Middle East and Europe.

In April 2015, HC2 established CIG as its insurance platform led by industry veteran Jim Corcoran, as Executive Chairman.

- ◆ The formation of Continental Insurance Group (“CIG”) to invest in the long-term care and life insurance sector is consistent with HC2’s overall strategy of taking advantage of dislocated and undervalued operating businesses.
- ◆ Through CIG, HC2 intends to build an attractive platform of insurance businesses.
- ◆ James P. Corcoran, Executive Chairman, has extensive experience in the insurance industry on both the corporate and regulatory side as the former Superintendent of Insurance of the State of New York.
- ◆ In April 2015, HC2 signed definitive agreement to acquire American Financial Group’s long-term care and life insurance businesses, United Teacher Associates Insurance Company and Continental General Insurance Company.
 - Transaction expected to close in Q4 2015
 - Combined measures as of June 30, 2015:
 - Statutory capital ~\$82 million.
 - ~\$1.2 billion insurance portfolio.

R2 Dermatology (f/k/a GemDermAesthetics, Inc.)

- ◆ On December 8, 2014, Pansend founded R2 Dermatology with a \$9.9 million Series A convertible preferred equity investment.
- ◆ Headquartered in the San Francisco Bay Area.
- ◆ Developing dermatological medical device utilizing exclusive licensing rights to a novel technology developed at Mass General Hospital/Harvard Medical School.

Genovel Orthopedics, Inc.

- ◆ Developing two novel knee replacement implants licensed from NYU School of Medicine and NYU-Polytechnic School of Engineering.
- ◆ Initial product focuses on patients who suffer from early osteoarthritis of the knee. The implant seeks to improve their quality of life and lower costs.
- ◆ Second product is a novel version of the current total knee replacement technology.

BeneVir Biopharm, Inc.

- ◆ Focused on immunotherapy with a lead compound BV-2711, an oncolytic virus platform for the treatment of solid tumors.
- ◆ The company holds an exclusive worldwide license for BV-2711, a patent-protected novel compound.

MediBeacon

- ◆ Maker of proprietary noninvasive real-time monitoring system for kidney function.
- ◆ Recently completed first human clinical trials.
- ◆ Pansend agreed to provide \$22.4 million in staged financing.



In October 2014, HC2 made an initial contribution of \$5 million in convertible preferred equity

Subsequent financing increased the total to \$5.6 million

- ◆ Headquartered in Buffalo, NY; Offices in VA and NY.
- ◆ Nervve has developed the fastest, most accurate video search technology in the world, able to search an hour of video in less than 5 seconds.
- ◆ The core technology utilizes a search by example methodology to automatically search massive amounts of video and image data for objects of interest. It will potentially change the way people think of search engine capabilities.
- ◆ In the era of Big Data, Nervve is revolutionizing the way organizations are able to exploit massive amounts of video and images, benefitting social media platforms, media and entertainment companies, the DoD/Intel Community, public safety and any digital advertising platform.
- ◆ In January 2014, Nervve entered into a strategic agreement with In-Q-Tel, the independent investment firm that identifies innovative technology solutions to support the missions of the U.S. Intelligence Community.
- ◆ In July 2015, Nervve partnered with Wasserman Media Group, a leading sports and entertainment agency, to bring to market their visual search technology, which will allow brands and properties to easily, quickly and accurately track and analyze brand exposure impact across various sports and entertainment programming.



On December 31, 2014, HC2 / DMR completed a \$6 million asset purchase agreement to acquire worldwide exclusive licensing rights to the NASCAR brand for interactive gaming, including mobile, console and PC games.

- ◆ DMI, Inc., doing business as Dusenberry Martin Racing, owns all the code, artwork and animation previously developed for the games.
- ◆ The partnership also provides NASCAR with warrants in the company to participate in the value creation that will come from developing new games and new strategic relationships that are being developed through the game platforms.
- ◆ Headquartered in Charlotte, NC in NASCAR Hall of Fame building.
- ◆ Dusenberry Martin Racing's license also extends to NASCAR racetracks and all the leading NASCAR race teams and drivers.
- ◆ Tom Dusenberry, CEO, was the Founder and President of Hasbro Interactive. He is credited with acquisitions including Atari and Wizards of the Coast.
- ◆ Currently working on several games including an all-new NASCAR racing simulation game for PlayStation 4, Xbox One, PC and mobile games that are expected to be released in 2016.
- ◆ Announced in May 2015 that its NASCAR® '15 racing game launched exclusively at GameStop for the Xbox 360 and PlayStation 3



In June 2015, HC2 funded approximately \$16 million in convertible debentures of Gaming Nation.

- ◆ Gaming Nation Inc. provides innovative sports entertainment through games of skill and chance and collectively reaches more than 100 million sports fans in North America.
- ◆ On June 15, 2015, Gaming Nation Inc. resumed trading on the TSX Venture Exchange under the stock symbol "FAN."
- ◆ Also in June, Gaming Nation's wholly owned subsidiary 5050 Central Ltd. announced a 3 year business development program with BD Sport Group, aimed to leverage BD Sport's existing relationships in the European sports industry
- ◆ HC2 anticipates great synergies within this vertical as it enters the sports media, technology and gaming sectors.

The logo for HC2, featuring the letters 'HC2' in a bold, sans-serif font. The 'H' and '2' are white, and the 'C' is green. The logo is set against a black diamond-shaped background.

Envision. Empower. Execute.

Appendix: Biographies

Philip A. Falcone
*Chairman of the Board,
 Chief Executive Officer
 and President*

- ◆ Served as a director of HC2 since January 2014 and Chairman of the Board, Chief Executive Officer and President of HC2 since May 2014
- ◆ Served as a director, Chairman of the Board and Chief Executive Officer of HRG Group Inc. ("HRG") from July 2009 to December 2014
- ◆ From July 2009 to June 2011, served as the President of HRG
- ◆ Chief Investment Officer and Chief Executive Officer of Harbinger Capital Partners, LLC ("Harbinger Capital")
- ◆ Before founding Harbinger Capital in 2001, managed the High Yield and Distressed trading operations for Barclays Capital from 1998 to 2000
- ◆ Received an A.B. in Economics from Harvard University

Keith M. Hladek
*Chief Operating
 Officer*

- ◆ Chief Operating Officer of HC2 since May 2014
- ◆ Chief Financial Officer and Chief Operating Officer of Harbinger Capital since September 2009
- ◆ From October 2009 to December 2014, served as a director of HRG
- ◆ Served as Controller at Silver Point Capital and held positions at GoldenTree Asset Management and Oak Hill Capital Management
- ◆ Mr. Hladek is a Certified Public Accountant and received a Bachelor of Science in Accounting from Binghamton University

Michael Sena
*Chief Financial
 Officer*

- ◆ Chief Financial Officer of HC2 since June 2015
- ◆ Served as the Chief Accounting Officer of HRG from November 2012 to May 2015
- ◆ From January 2009 to November 2012, held various accounting and financial reporting positions with the Reader's Digest Association, Inc., last serving as Vice President and North American Controller
- ◆ Served as Director of Reporting and Business Processes for Barr Pharmaceuticals from July 2007 until January 2009
- ◆ Held various positions with PricewaterhouseCoopers
- ◆ Mr. Sena is a Certified Public Accountant and holds a Bachelor of Science in Accounting from Syracuse University

Andrea L. Mancuso
*General Counsel
 & Corporate
 Secretary*

- ◆ General Counsel and Corporate Secretary of HC2 since March 2015 and Acting General Counsel and Corporate Secretary since September 2013
- ◆ Started as Associate General Counsel of PTGi in November 2011
- ◆ Served as Senior Counsel and Assistant Corporate Secretary of SRA International, Inc. from August 2010 to September 2011
- ◆ From March 2002 to September 2009, served as a Corporate & Securities Associate at Arnold & Porter LLP law firm
- ◆ Ms. Mancuso received a Juris Doctor from Georgetown Law Center and a Bachelor of Science from Lehigh University, and is also a Certified Public Accountant.

Paul K. Voigt
*Senior
 Managing
 Director*

- ◆ Senior Managing Director of HC2 since May 2014
- ◆ Prior to joining HC2, served as Executive Vice President on the sales and trading desk at Jefferies from 1996 to 2013
- ◆ Served as Managing Director on the High Yield sales desk at Prudential Securities from 1988 to 1996
- ◆ Mr. Voigt received an MBA from the University of Southern California in 1988 after playing professional baseball. Graduated from the University of Virginia where he received a Bachelor of Science in Electrical Engineering

Robert M. Pons
*Executive Vice
 President of
 Business
 Development*

- ◆ Executive Vice President of Business Development of HC2 since May 2014
- ◆ Served as a director of HC2 since September 2011; also served as the President & CEO of HC2 from August 2013 to January 2014, and Executive Chairman from January 2014 to May 2014
- ◆ Serves as Vice Chairman of MRV Communications, a global provider of optical solutions for carriers
- ◆ Prior to joining HC2, Mr. Pons was Chairman of Livewire Mobile and as Senior Vice President for Capital Markets at Cartesian
- ◆ Mr. Pons began his career in telecommunications working at the executive level at both MCI and Sprint, and received a B.A. from Rowan University

Ian W. Estus
*Managing
 Director*

- ◆ Managing Director of HC2 since May 2014
- ◆ Prior to joining HC2, worked in portfolio management for HRG from 2013 to 2014 and Harbinger Capital from 2002 to 2013
- ◆ Served in various roles at Smith Barney Asset Management from 1998 to 2002
- ◆ Mr. Estus received a Bachelor of Science in Business Administration with a Concentration in Accounting from the University at Buffalo in 1998



Envision. Empower. Execute.

Appendix: Non-GAAP Reconciliations

Reconciliation of Adjusted EBITDA of HC2 to U.S. GAAP Net Income (Three months ended March 31, 2015)

| | Manufacturing Three Months Ended March 31, 2015 | Marine Services Three Months Ended March 31, 2015 | Manufacturing and Marine Services Three Months Ended March 31, 2015 | Telecommunications Three Months Ended March 31, 2015 | Other (1) Three Months Ended March 31, 2015 | HC2 Holdings, Inc. Three Months Ended March 31, 2015 |
|--|---|---|--|--|---|--|
| Net income (loss) | \$ 3,188 | \$ 1,607 | \$ 4,795 | \$ (524) | \$ (9,332) | \$ (5,061) |
| Adjustments to reconcile net income (loss) to Adjusted EBIT: | | | | | | |
| (Gain) loss on sale or disposal of assets | 423 | - | 423 | 50 | - | 473 |
| Interest expense | 344 | 996 | 1,340 | - | 7,268 | 8,608 |
| Amortization of debt discount | - | - | - | - | 92 | 92 |
| Other (income) expense, net | (17) | - | (17) | (5) | (171) | (193) |
| Foreign currency transaction (gain) loss | - | 448 | 448 | 322 | 1 | 771 |
| Income tax (benefit) expense | 2,569 | 6 | 2,575 | - | (8,408) | (5,833) |
| Loss from discontinued operations | 9 | - | 9 | - | - | 9 |
| Noncontrolling interest | 85 | - | 85 | - | (346) | (261) |
| Share-based payment expense | - | - | - | - | 2,235 | 2,235 |
| Adjusted EBIT | 6,601 | 3,057 | 9,658 | (157) | (8,661) | 840 |
| Depreciation and amortization | 478 | 4,030 | 4,508 | 98 | 400 | 5,006 |
| Depreciation and amortization (included in cost of revenue) | 1,875 | - | 1,875 | - | - | 1,875 |
| Foreign currency (gain) loss (included in cost of revenue) | - | (1,823) | (1,823) | - | - | (1,823) |
| Adjusted EBITDA | \$ 8,954 | \$ 5,264 | \$ 14,218 | \$ (59) | \$ (8,261) | \$ 5,898 |

(1) Other also includes Utilities, Life Sciences and Corporate.

Reconciliation of Adjusted EBITDA of HC2 to U.S. GAAP Net Income (Three months ended June 30, 2015)

| | Manufacturing Three Months Ended June 30, 2015 | Marine Services Three Months Ended June 30, 2015 | Manufacturing and Marine Services Three Months Ended June 30, 2015 | Telecommunications Three Months Ended June 30, 2015 | Other (1) Three Months Ended June 30, 2015 | HC2 Holdings, Inc. Three Months Ended June 30, 2015 |
|--|--|--|---|---|--|---|
| Net income (loss) | \$ 5,878 | \$ 10,360 | \$ 16,238 | \$ 587 | \$ (28,041) | \$ (11,216) |
| Adjustments to reconcile net income (loss) to Adjusted EBIT: | | | | | | |
| (Gain) loss on sale or disposal of assets | 498 | - | 498 | - | - | 498 |
| Interest expense | 366 | 963 | 1,329 | - | 8,712 | 10,041 |
| Amortization of debt discount | - | - | - | - | 84 | 84 |
| Other (income) expense, net | (7) | (35) | (42) | (1) | 4,980 | 4,937 |
| Foreign currency transaction (gain) loss | - | (1,354) | (1,354) | (468) | - | (1,822) |
| Income tax (benefit) expense | 4,334 | 6 | 4,340 | - | (1,876) | 2,464 |
| Loss from discontinued operations | 11 | - | 11 | - | - | 11 |
| Noncontrolling interest | 499 | - | 499 | - | (295) | 204 |
| Share-based payment expense | - | - | - | - | 2,365 | 2,365 |
| Acquisition costs | - | - | - | - | 1,969 | 1,969 |
| Adjusted EBIT | 11,579 | 9,940 | 21,519 | 118 | (12,102) | 9,535 |
| Depreciation and amortization | 498 | 4,080 | 4,578 | 98 | 560 | 5,236 |
| Depreciation and amortization (included in cost of revenue) | 1,932 | - | 1,932 | - | - | 1,932 |
| Foreign currency (gain) loss (included in cost of revenue) | - | 2,758 | 2,758 | - | - | 2,758 |
| Adjusted EBITDA | \$ 14,009 | \$ 16,778 | \$ 30,787 | \$ 216 | \$ (11,542) | \$ 19,461 |

(1) Other also includes Utilities, Life Sciences and Corporate.

Reconciliation of Adjusted EBITDA of HC2 to U.S. GAAP Net Income (Six Months Ended June 30, 2015)

| | Manufacturing Six Months Ended June 30, 2015 | Marine Services Six Months Ended June 30, 2015 | Manufacturing and Marine Services Six Months Ended June 30, 2015 | Telecommunications Six Months Ended June 30, 2015 | Other (1) Six Months Ended June 30, 2015 | HC2 Holdings, Inc. Six Months Ended June 30, 2015 |
|--|--|--|---|---|--|---|
| Net income (loss) | \$ 9,066 | \$ 11,967 | \$ 21,033 | \$ 63 | \$ (37,373) | \$ (16,277) |
| Adjustments to reconcile net income (loss) to Adjusted EBIT: | | | | | | |
| (Gain) loss on sale or disposal of assets | 921 | - | 921 | 50 | - | 971 |
| Interest expense | 710 | 1,959 | 2,669 | - | 15,980 | 18,649 |
| Amortization of debt discount | - | - | - | - | 176 | 176 |
| Other (income) expense, net | (23) | (37) | (60) | (6) | 4,810 | 4,744 |
| Foreign currency transaction (gain) loss | - | (905) | (905) | (146) | - | (1,051) |
| Income tax (benefit) expense | 6,904 | 12 | 6,916 | - | (10,285) | (3,369) |
| Loss from discontinued operations | 20 | - | 20 | - | - | 20 |
| Noncontrolling interest | 584 | - | 584 | - | (641) | (57) |
| Share-based payment expense | - | - | - | - | 4,599 | 4,599 |
| Acquisition costs | - | - | - | - | 1,969 | 1,969 |
| Adjusted EBIT | 18,182 | 12,996 | 31,178 | (39) | (20,765) | 10,374 |
| Depreciation and amortization | 977 | 8,111 | 9,088 | 196 | 958 | 10,242 |
| Depreciation and amortization (included in cost of revenue) | 3,807 | - | 3,807 | - | - | 3,807 |
| Foreign currency (gain) loss (included in cost of revenue) | - | 935 | 935 | - | - | 935 |
| Adjusted EBITDA | \$ 22,966 | \$ 22,042 | \$ 45,008 | \$ 157 | \$ (19,807) | \$ 25,358 |

(1) Other also includes Utilities, Life Sciences and Corporate.



HC2

Envision. Empower. Execute.

HC2 HOLDINGS, INC.

Company Overview • October 9, 2015

© HC2 Holdings, Inc. 2015

Ashleigh Douglas • ir@hc2.com • 212.235.2691 • 450 Park Avenue, 30th Floor, New York, NY 10022