



Safe Harbor Disclaimers

Special Note Regarding Forward-Looking Statements

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You should not place undue reliance on forward-looking statements. All forward-looking statements attributable to HC2 or persons acting on its behalf are expressly qualified in their entirety by the foregoing cautionary statements. All such statements speak only as of the date made, and unless legally required, HC2 undertakes no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise.



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Non-GAAP Financial Measures

In this presentation, HC2 refers to certain financial measures that are not presented in accordance with U.S. generally accepted accounting principles ("GAAP"), including Core Operating Subsidiary Adjusted EBITDA, Total Adjusted EBITDA (excluding the Insurance segment), Adjusted EBITDA for its operating segments, Adjusted Operating Income for the Insurance segment.

Adjusted EBITDA

Management believes that Adjusted EBITDA measures provide investors with meaningful information for gaining an understanding of the Company's results as it is frequently used by the financial community to provide insight into an organization's operating trends and facilitates comparisons between peer companies, because interest, taxes, depreciation, amortization and the other items for which adjustments are made as noted in the definition of Adjusted EBITDA below can differ greatly between organizations as a result of differing capital structures and tax strategies. In addition, management uses Adjusted EBITDA measures in evaluating certain of the Company's segments performance because they eliminate the effects of considerable amounts of non-cash depreciation and amortization and items not within the control of the Company's operations managers. While management believes that these non-GAAP measurements are useful as supplemental information, such adjusted results are not intended to replace our GAAP financial results and should be read together with HC2's results reported under GAAP.

Management defines Adjusted EBITDA as Net income (loss) as adjusted for depreciation and amortization; amortization of equity method fair value adjustments at acquisition; (gain) loss on sale or disposal of assets; lease termination costs; asset impairment expense; interest expense; net gain (loss) on contingent consideration; loss on early extinguishment or restructuring of debt; gain (loss) on sale of subsidiaries; other (income) expense, net; foreign currency transaction (gain) loss included in cost of revenue; income tax (benefit) expense; (gain) loss from discontinued operations; noncontrolling interest; bonus to be settled in equity; share-based compensation expense; non-recurring items; and acquisition and disposition costs. A reconciliation of Adjusted EBITDA to Net Income (Loss) is included in the financial tables at the end of this presentation. Management recognizes that using Adjusted EBITDA as a performance measure has inherent limitations as an analytical tool as compared to net income (loss) or other GAAP financial measures, as these non-GAAP measures exclude certain items, including items that are recurring in nature, which may be meaningful to investors. As a result of the exclusions, Adjusted EBITDA should not be considered in isolation and do not purport to be alternatives to net income (loss) or other GAAP financial measures or a measure of our operating performance. Total Adjusted EBITDA excludes the results of operations and any consolidating eliminations of our Insurance segment.

Adjusted Operating Income

Adjusted Operating Income ("Insurance AOI") and Pre-tax Adjusted Operating Income ("Pre-tax Insurance AOI") for the Insurance segment are non-GAAP financial measures frequently used throughout the insurance industry and are economic measures the Insurance segment uses to evaluate its financial performance. Management believes that Insurance AOI and Pre-tax Insurance AOI measures provide investors with meaningful information for gaining an understanding of certain results and provide insight into an organization's operating trends and facilitates comparisons between peer companies. However, Insurance AOI and Pre-tax Insurance AOI have certain limitations, and we may not calculate it the same as other companies in our industry. It should, therefore, be read together with the Company's results calculated in accordance with GAAP. Similarly to Adjusted EBITDA, using Insurance AOI and Pre-tax Insurance AOI as performance measures have inherent limitations as an analytical tool as compared to income (loss) from operations or other GAAP financial measures, as these non-GAAP measures exclude certain items, including items that are recurring in nature, which may be meaningful to investors. As a result of the exclusions, Insurance AOI and Pre-tax Insurance AOI should not be considered in isolation and do not purport to be an alternative to income (loss) from operations or other GAAP financial measures as measures of our operating performance.

Management defines Insurance AOI as Net income (loss) for the Insurance segment adjusted to exclude the impact of net investment gains (losses), including OTII losses recognized in operations; asset impairment; intercompany elimination; non-recurring items; and acquisition costs. Management defines Pre-tax Insurance AOI as Insurance AOI adjusted to exclude the impact of income tax (benefit) expense recognized during the current period. Management believes that Insurance AOI and Pre-tax Insurance AOI provide meaningful financial metrics that help investors understand certain results and profitability. While these adjustments are an integral part of the overall performance of the Insurance segment, market conditions impacting these items can overshadow the underlying performance of the business. Accordingly, we believe using a measure which excludes their impact is effective in analyzing the trends of our operations.

By accepting this document, each recipient agrees to and acknowledges the foregoing terms and conditions.





HC2 Holdings, Inc. (NYSE: HCHC)

Who We Are

- Publicly traded diversified holding company with portfolio of uncorrelated assets and investments
- Permanent capital
- Strategic and financial partner
- Team of visionaries



What We Do

- Buy and build companies
- Partner with operating management teams to execute business plans
- Deliver sustainable value for shareholders



Why Invest in the HC2 Approach?

- Diverse portfolio of uncorrelated assets and investments across multiple industries
- Unique combination of operating entities accessible through one investment
 - Controlling stakes in leading, stable, cash flow generating businesses
 - Option value opportunities with significant equity upside potential
- Active management methodology to creating shareholder value by driving asset and capital appreciation of subsidiary and investment holdings
 - Long-term strategy allows management teams the ability to execute business plans
- Continue to drive organic and inorganic growth; Increasing "Core Operating Subsidiary" Revenue and Adjusted EBITDA
- Well-positioned with financial flexibility to opportunistically capitalize and build platform in both public and private markets
 - Rigorous commitment to realize synergies and optimize resources
 - Approach focused on control / implied control of acquisitions & investments
- Continued focus on both cash flow and growth opportunities provides shareholders with a unique balance of stability and option value
- Look to not only create, but ultimately extract and monetize value where and when necessary



- Help execute strategy

How HC2 Builds Value

Clear focus on delivering sustainable value for all stakeholders

- Value operator with long-term outlook
- Acquire controlling equity interests in diverse industries creating value through growth in operating subsidiaries
- Strong capital base allows funding of subsidiary growth
- Speed of execution gives HC2 a competitive advantage over traditional private equity firms

Envision - Seek to build value over the long-term - Leadership team's expansive network results in unique deal flow - Target a barbell investment strategy Envision • Stable cash flow generation • Early-stage companies with option value **Empower Management** Execute - Partner with experienced management - Focus on speed of execution teams - Capitalize on opportunities to - Establish specific operating objectives create, extract and monetize value and clear growth plans - Realize synergies and optimize **Empower** Execute - Provide financial expertise resources

Deliver sustainable value

HC2's Diversified Portfolio



Core Operating Subsidiaries

Construction: DBM GLOBAL (SCHUFF)

- One of the largest steel fabrication and erection companies in the U.S.
- Offers full suite of integrated steel construction and professional services
- 92.5% ownership
- FY17 Revenue: \$579.0m
- FY17 Adjusted EBITDA: \$51.6m

Marine Services: **GMSL**

- Leading provider of subsea cable installation, maintenance and protection in telecom, offshore power and oil & gas
- JV's with Huawei Marine Networks & S.B. Submarine Systems (China Telecom)
- 72.5% ownership
- FY17 Revenue: \$169.5m
- FY17 Adjusted EBITDA: \$44.0m

Energy: ANG

- Premier distributor of natural gas motor fuel throughout the U.S.
- Currently own or operate ~42 natural gas fueling stations throughout United States
- 67.7% ownership
- FY17 Revenue: \$16.4m
- FY17 Adjusted EBITDA: \$2.9m

Telecommunications: PTG: ICS

- One of the largest International wholesale telecom service companies
- Global sales presence
- Internal and scalable offshore back office operations
- 100% ownership
- FY17 Revenue: \$701.9m
- FY17 Adjusted EBITDA: \$6.9m

~\$1.5b cash & invested assets

Humana's \$2.4b LTC assets: surplus; ~\$185 - \$205 million pro-forma total adjusted capital



Core Financial Services Subsidiaries

Insurance: CIG

- Platform to invest in long-term care (LTC) portfolio of assets
- Initially acquired American Financial Group's LTC assets
- Ring Fenced Liabilities No Parent Guarantees
- 100% ownership
- ~\$68.7m of statutory surplus
- ~\$85.4m total adjusted capital
- Recently closed acquisition of ~\$155 - \$175 million pro-forma statutory





Early Stage and Other Holdings

Life Sciences: PANSEND

• MediBeacon: Unique non-invasive real-time monitoring of kidney function

- MediBeacon
- R2 Dermatology: Medical device to brighten skin based on Mass. General Hospital technology BeneVir: Oncolytic viral immunotherapy for treatment of solid cancer tumors; Sold to Janssen
 - BeneVir
- Genovel: Novel, Patented, "Mini Knee" and "Anatomical Knee" replacements
- Triple Ring Technologies: R&D engineering company specializing in medical devices, TRIPLE RING homeland security, imaging, sensors, optics, fluidics, robotics & mobile healthcare



Broadcastina:

 HC2 Broadcasting Holdings Capitalizing on Over-the-Air broadcast opportunities



Other:

 704Games (Formerly DMR) Owns worldwide exclusive licensing rights to NASCAR® simulation style racing titles



Biotech (Johnson & Johnson) for up to \$1.04 billion [2Q18]



HC2's Experienced Executive Team

Philip A. Falcone - Chairman of the Board, Chief Executive Officer and President

- Director of HC2 since January 2014 and Chairman of the Board, Chief Executive Officer and President of HC2 since May 2014
- Director, Chairman of the Board and Chief Executive Officer of HRG Group Inc. (July 2009 - December 2014)
- President of HRG (July 2009 June 2011)
- Founder, CIO and CEO of Harbinger Capital Partners, LLC
- Managed High Yield and Distressed trading operations for Barclays Capital (1998 2000)
- A.B. in Economics from Harvard University



Michael J. Sena Chief Financial Officer

- Chief Accounting Officer of HRG (NYSE: HRG)
- Various accounting and financial reporting positions with Reader's Digest Association, Inc., last serving as Vice President and North American Controller
- Director of Reporting and Business Processes for Barr Pharmaceuticals
- Various positions with PricewaterhouseCoopers
- Certified Public Accountant and holds a BS in Accounting from Syracuse University

Joseph A. Ferraro Chief Legal Officer & Corporate Secretary

- General Counsel of Prospect Administration LLC
- Assistant Secretary of PSEC and Deputy Chief Compliance Officer of Prospect Capital Management, L.P.
- Corporate associate at the law firms of Boies, Schiller & Flexner LLP and Sullivan & Cromwell LLP
- Graduated cum laude from Princeton University
- AB from The Woodrow Wilson School of Public and International Affairs
- JD with honors from The Law School at The University of Chicago

Suzi Raftery HerbstChief Administrative Officer

- Over 17 years of diverse HR, recruiting, equity and foreign exchange sales experience
- SVP and Director of HR of Harbinger Capital and HRG
- Head of Recruiting at Knight Capital Group
- Held various positions in Human Resources, as well as Foreign Exchange Sales at Cantor Fitzgerald after beginning career in Equity Sales at Merrill Lynch
- BA degree in Communications and Studio Art from Marist College

Andrew G. Backman Managing Director

- Managing Director of IR & PR for RCS Capital / AR Global
- Founder and CEO of InVisionIR, a New York-based advisory and consulting firm
- SVP, IR, PR & Marketing of iStar Financial
- SVP, IR, PR & Marketing of Corvis Corp. / Broadwing Communications
- First 10 years of career at Lucent Technologies and AT&T Corp. in various finance/accounting/M&A positions
- BA in Economics from Boston College; Graduated from AT&T / Lucent's prestigious Financial Leadership Program

HC2 Stock Performance & Timeline

2014

- 1. 01/08 HRG Group Acquires Majority Interest in "PTGi"
- 2. 04/14 Company Renamed "HC2"
- 3. 05/29 HC2 Acquires Schuff (65%)
- 4. 08/01 HC2 Initial Investment in ANG
- 5. 09/22 HC2 Acquires Global Marine (97%)
- 6. 10/07 HC2 Announces Results of Schuff Tender Offer
- 7. 11/20 \$250M Senior Secured Notes Offering
- 8. 12/23 NYSE MKT Listing Announced

<u>2015</u>

- 9. 03/23 \$50M Tack-on to Senior Secured Notes
- 10. 04/14 HC2 Forms Continental Insurance Group
- 11. 06/10 HC2 Acquires Interest in Gaming Nation
- 12. 11/09 \$59M Equity Offering
- 13. 12/24 HC2 closes LTC and Life Insurance Acquisition

<u>2016</u>

- 02/03 Global Marine Acquires Majority Interest in CWind
- 15. 10/05 R2 Dermatology Receives FDA Approval
- 16. 10/18 MediBeacon Awarded Gates Foundation Grant
- 12/15 ANG Adds 18 CNG Stations Through Two Transactions (Questar and Constellation CNG)

<u>2017</u>

- 18. 01/31 \$55M Tack-on to Senior Secured Notes
- 19. 03/02 MediBeacon Completes Pilot Two Testing
- 20. 04/15 BeneVir Granted New Patent
- 21. 05/16 HC2 Transfers Listing to NYSE "Big Board"
- 06/27 HC2 Announces Acquisition of Majority Interest in DTV America
- 23. 06/27 \$38M Tack-on to Senior Secured Notes
- 24. 07/12 R2 Dermatology Receives 2nd FDA Approval

2017 (cont'd)

- 25. 09/13 HC2 Announces Purchase of Assets of Mako Communications
- 11/06 Continental General Insurance Announces Acquisition of Humana LTC Business
- 11/29 HC2 Announces Acquisition of Azteca America and Assets of Northstar Media

2018

- 28. 05/02 BeneVir to be Acquired by Janssen Biotech, Inc. (a Johnson & Johnson company) for up to \$1.04B
- 05/07 HC2 Refinances Broadcasting Bridge Loans with \$110M Tack-on to Senior Secured Notes
- 06/11 Completed sale of BeneVir to Janssen Biotech (Johnson & Johnson) for up to \$1.04B
- 31. 07/19 DBM Global purchases South Carolina Steel Fabrication Facility
- 08/07 HC2 Broadcasting Holdings Obtains \$38 million Debt & Equity Financing
- 08/09 Continental General Insurance Completes Acquisition of Humana's \$2.4 billion LTC Business







DBM Global Inc.



Business Description:

- DBM Global Inc. is focused on delivering world class, sustainable value to its clients through a highly collaborative portfolio of companies which provide better designs, more efficient construction and superior asset management solutions
- The Company offers integrated steel construction services from a single source and professional services which include design-assist, design-build, engineering, BIM participation, 3D steel modeling/detailing, fabrication, advanced field erection, project management and state-of-the-art steel management systems
- Major market segments include commercial, healthcare, convention centers, stadiums, gaming and hospitality, mixed use and retail, industrial, public works, bridges, transportation and international projects

Select Management:

- Rustin Roach President and CEO
- Michael Hill CFO and Treasurer
- Scott Sherman VP, General Counsel
- Shane Metzger COO



DC United

Select Customers:































Banner Health











DBM Global Inc.

	Core Activities	Products & Service Offerings	Industries Served		
schuff steel expertise		 Structural Steel fabrication Steel erection services Structural engineering & design services Preconstruction engineering services BIM (Building Information Modeling) Project Mgmt (proprietary SIMS platform) 	 Commercial Conv. & Event Centers Energy Government Healthcare 	 Industrial & Mining Infrastructure Leisure Retail Transportation 	
	 Assets of Mountain States Steel became part of Schuff Steel (4Q17) Mountain States Steel has a modern fabrication facility located on approximately 32 acres in Lindon, Utah. 	• Extensive track record delivering structural steel for iconic projects throughout the Western United States: San Francisco-Oakland Bay Bridge, Alameda Corridor Transportation Authority Bridge, Mile High Stadium, Paris Hotel & Casino in Las Vegas, etc.	BridgeInfrastructureLeisure		
SCHUFF STEEL SSS MANAGEMENT COMPANY	 Provides structural steel fabrication & erection services for smaller projects leveraging subcontractors and in-house project managers 	 Structural Steel fabrication (subcontracted) Steel erection services (subcontracted) Project Mgmt (proprietary SIMS platform) 	CommercialGovernmentHealthcare	LeisureRetailTransportation	
AITKEN	 Manufactures equipment for use in the petrochemical oil & gas industries, such as: pollution control scrubbers, tunnel liners, pressure vessels, strainers, filters & separators 	Design engineeringFabrication services	PetrochemicalOil & gas infrastructurePipelines	9	
pdc	A highly experienced global Detailing and 3D BIM Modelling company	 Steel Detailing 3D BIM Modelling BIM Management Integrated Project Delivery (IPD) 3D Animation and Visualization 	CommercialConv. & Event CtrsEnergyGovernmentHealthcare	 Industrial & Mining Infrastructure Leisure Retail Transportation 	
BDS	 A global Building Information Modelling (BIM), Steel Detailing and Rebar Detailing firm 	 Steel Detailing Rebar Detailing 3D BIM Modelling Connection Design Forensic Modelling & Animation 	CommercialConv. & Event CtrsEnergyGovernmentHealthcare	Industrial & MiningInfrastructureLeisureRetailTransportation	
CANDRAFT VSI Outling & Dridge blormation Modeling	The premiere Bridge and Complex Structures Detailing and Building Information Modelling (BIM) firm in N.A.	 Bridge Detailing Steel Detailing 3D BIM Modelling Connection Design 	BridgeCommercialConv. & Event Ctrs	EnergyGovernmentInfrastructure	

GLOBAL MARINE GROUP



Global Marine Group - Business Description:

"Engineering a Clean and Connected Future"

- Leading provider of offshore marine engineering delivered via three business units
- Founded in 1850 Headquartered in UK with major regional hub in Singapore

Select Management:

- Dick Fagerstal Executive Chairman
- Ian Douglas Chief Executive Officer

Global Marine Highlights:

- Fiber optic cable solutions to the telecommunications and oil & gas markets
- Installed roughly 21% of the world's subsea fiber optic cable, amounting to 300,000km
- In maintenance, Global Marine benefits from long-term contracts with high renewal rates; Responsible for 385,000km of the total 1,200,000km of global in-service cable
- Significant opportunities in Telecom through 49% owned strategic joint ventures with Huawei Technologies (HMN) and China Telecom (SBSS)

CWind Highlights:

- Power cable and asset management services to the offshore renewables & utilities
- Through it's Complete Cable Care package recognised for speedy mobilisation in power cable repair solutions
- CWind delivers a broad spectrum of topside and subsea services to developers and has experience at over 40 wind farms to date
- CWind is recognized for having the most fuel efficient Crew Transport Vessel (CTV) fleet in the market
- CWind Taiwan joint venture launched in Q1 2018 to support the growing Taiwan offshore renewables market

Global Offshore Highlights:

- Trenching and power cable lay services to the oil & gas industry
- To date, the Global Offshore team has been involved in the installation of more than 470 power cables
- Market-leading Q1400 trenching system effective in the harshest of seas and most challenging of seabed conditions
- Completed work on five UK and two European wind farms to date
- Multiple operations in oil & gas for major oil companies such as Shell and BP



Select Customers:































GLOBAL MARINE GROUP



• SCDPL; Joint venture (40%) with SingTel





	Glo	bal Marine	CWIND	Offshore		
Core Activities	Provision of vessels on telecom cables in def Location of fault, cab re-deployment of cab Operation of depots s across the globe Management of custo cable system Fiber Optic Provision of turnkey re Huawei Marine ("HMM	standby to repair fiber optic ined geographic zones le recovery, jointing and oles toring cable and spare parts omer data through the life of the cable Installation peated telecom systems via (1") joint-venture	Wind Farm Offshore wind planning, construction and operations & maintenance support services Fleet of Crew Transfer Vessels (CTVs) which have a historically high utilisation and are positioned 4th in the overall CTV market Over 250 certified & experienced personnel including technicians, riggers, slingers, lifting supervisors & foremen Offshore training facility Power Cable Installation & Repair Installation for inter-array power cables for offshore wind market	Trenching Trenching Trenching of cables, rigid & flexible pipeline and umbilicals Precision installation in challenging seabed environments utilizing the market-leading Q1400 which able to perform jet trenching i soils of up to 100KPA Providing maximum, long-term protection o assets Engineering support & project management Power Cable Installation Planning, installation, burial, storage, testing locating, recovering and maintaining subsecables and other subsea assets		
	 Installation contracts for telecom customers Services include route planning, route survey, cable mapping, route engineering, laying, trenching and burial at all depths Fiber optic communications infrastructure to offshore platforms 		 Maintenance provision, including cable storage, power joint development and vessel availability Offshore wind planning, Interconnector installation Services include route planning, route survey, cable mapping, route engineering, laying, trenching and burial at all depths 	 Modern assets including the Global Symphony and the Q1400 trenching system Approximately 400 m² of available space a of the cable lay spread, allowing space for up to ten 20 foot containers of cable protection system 470 power cables installed to date 		
Vessels	Cable RetrieverWave SentinelCable Innovator	 C.S. Sovereign CS Recorder Networker Global Symphony 	 18 owned & 3 Crew Transfer Vessels on long-term charter C.S. Sovereign CS Recorder Global Symphony ASV Pioneer 	Global Symphony ASV Pioneer		
oint Ventures	 Sino British Submarine Systems in Asia (SBSS); Joint venture (49%) with China Telecom Huawei Marine; Joint venture (49%) with Huawei Technologies International Cableship Pte Ltd ("ICPL") Joint venture (30%) with SingTel and ASEAN Cableship 		 National Wind Farm Training Centers (100%) Sino British Submarine Systems in Asia (SBSS); Joint venture (49%) with China Telecom CWind Taiwan; joint venture (51%) with International Ocean Vessel Technical Consultant (IOVTEC) 			

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American Natural Gas

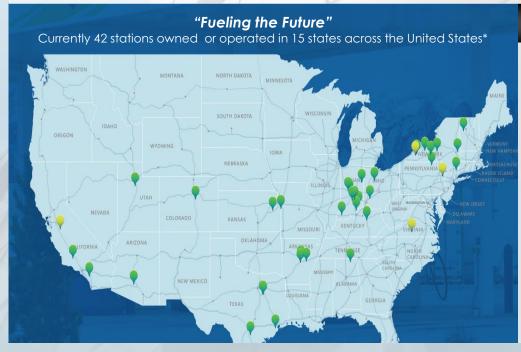
Business Description:

- Designs, builds, owns, operates and maintains compressed natural gas commercial fueling stations for transportation
- Building a premier nationwide network of publically accessible heavy duty CNG fueling stations throughout the United States designed and located to serve fleet customers
 - Completed the integration & upgrade of 18 fueling stations; 42 stations owned or operated nationwide
 - Expect to expand station footprint via organic and select M&A opportunities
- Founded in 2011, with headquarters in Saratoga Springs, New York



Select Management:

Drew West – Founder and Chief Executive Officer



Why CNG?:

- American transportation sector is rapidly converting from foreign-dependent diesel fuel to clean burning natural gas:
 - Dramatically reduces emissions
 - Extends truck life
 - Significantly reduces fuel cost
- Given the cost effectiveness of CNG, its environmental friendliness and the abundance of natural gas reserves in the United States, CNG is the best candidate for alternatives to gasoline and diesel for the motor vehicle market



PTGi International Carrier Services ("PTGi ICS")

Business Description:

- Leading international wholesale telecom service company providing voice and data call termination to the telecom industry worldwide
- Provides transit and termination of telephone calls through its own global network of next-generation IP soft switches and media gateways, connecting the networks of incumbent telephone companies, mobile operators and OTT companies worldwide
- Restructured in 2014, PTGi ICS now delivers industry leading technology via best of breed sales and operational support teams
 - 2Q18: Thirteenth consecutive quarter of positive Adjusted EBITDA
- In business since 1997, recognized as a trusted business partner globally
- Headquartered in Herndon, Virginia with representation across North America, South America, the Middle East, CIS, Asia, Romania and the UK.

Select Management:

Craig Denson – Chief Executive Officer





Continental Insurance Group

Business Description:

- ◆ The formation of Continental Insurance Group ("CIG") in April 2015 to invest in the insurance sector is consistent with HC2's overall strategy of taking advantage of dislocated and undervalued operating businesses
- Through CIG, HC2 intends to build an attractive platform of insurance businesses
- "Ring Fenced" Liabilities No Parent Guarantees
- In December 2015, Continental LTC Inc. ("CLI"), a wholly owned subsidiary of CIG, completed the acquisition of American Financial Group's long-term care and life insurance businesses, United Teacher Associates Insurance Company ("UTAIC") and Continental General Insurance Company ("CGIC")
- In 2016, HC2 merged UTAIC into CGIC to form a single Texas-domiciled life insurance company, CGIC, and unlock cost and capital efficiencies
- Key measures as of June 30, 2018:
 - Statutory Surplus ~\$68.7million Total Adjusted Capital ~\$85.4 million
 - GAAP Assets of ~\$2.1 billion / Cash and Invested Assets ~\$1.5 billion

Completed Acquisition of Humana's Long-Term Care Insurance Business *

- Total Adjusted Capital ~\$150 million; ~\$2.4 billion of cash and invested assets as of March 31, 2018
- Immediately accretive to Continental's Risk Based Capital ratio and Statutory Surplus
- Post acquisition, Continental has approximately \$3.8 billion in cash and invested assets
 - ~\$155 \$175 million pro-forma statutory surplus
 - ~\$185 \$205 million pro-forma total adjusted capital

Select Management:

- James P. Corcoran Executive Chair
 - James has extensive experience in the insurance industry on both the corporate and regulatory side as the former Superintendent of Insurance of the State of New York





Pansend

HC2's Pansend Life Sciences Segment Is Focused on the Development of Innovative Healthcare Technologies and Products

- Recently completed sale to Janssen Biotech, Inc. (Johnson & Johnson) for up to \$1.04 billion (2Q18); \$8m total investment
- 76% equity ownership of company focused on immunotherapy; Oncolytic virotherapy for treatment of solid cancer tumors

BeneVir

- Founded by Dr. Matthew Mulvey & Dr. Ian Mohr (who co-developed T-Vec); Biovex (owner of T-Vec) acquired by Amaen for ~\$1billion
- Benevir's T-Stealth is a second generation oncolytic virus with new features and new intellectual property
- BeneVir holds exclusive worldwide license to develop BV-2711 (T-Stealth)
- Granted new patent entitled "Oncolytic Herpes Simplex Virus and Therapeutic Uses Thereof", covering the composition of matter for Stealth-1H, BeneVir's lead oncolytic immunotherapy, as well as other platform assets (2Q17)

- 74% equity ownership of dermatology company focused on lightening and brightening skin
- Founded by Pansend in partnership with Mass. General Hospital and inventors Dr. Rox Anderson, Dieter Manstein and Dr. Henry Chan
- Over \$20 billion global market
- Received Food and Drug Administration approval for the R2 Dermal Cooling System (4Q16)
- Received Food and Drug Administration approval for second generation R2 Dermal Cooling System (2Q17)

GENOVEL

- 80% equity ownership in company with unique knee replacements based on technology from Dr. Peter Walker, NYU Dept. of Orthopedic Surgery and one of the pioneers of the original Total Knee.
- "Mini-Knee" for early osteoarthritis of the knee; "Anatomical Knee" A Novel Total Knee Replacement
- Strong patent portfolio

MediBeacon

- 50% equity ownership in company with unique technology and device for monitoring of real-time kidney function
- Current standard diagnostic tests measure kidney function are often inaccurate and not real-time
- MediBeacon's Optical Renal Function Monitor will be first and only, non-invasive system to enable real-time, direct monitoring of renal function at point-of-care
- \$3.5 billion potential market
- Successfully completed a key clinical study of its unique, real-time kidney monitoring system on subjects with impaired kidney function at Washington University in St. Louis. (1Q17)



- Profitable technology and product development company
- Areas of expertise include medical devices, homeland security, imaging systems, sensors, optics, fluidics, robotics and mobile healthcare
- TRIPLE RING
 Located in Silicon Valley and Boston area with over 90,000 square feet of working laboratory and incubator space
 - Contract R&D market growing rapidly
 - Customers include Fortune 500 companies and start-ups

HC2 Broadcasting Holdings Inc.

Business Description*

- HC2 Broadcasting Holdings Inc., a subsidiary of HC2 Holdings, has strategically acquired broadcast assets across the United States
- HC2's broadcast vision is to capitalize on the opportunities to bring valuable content to more viewers over-the-air and position the company for a changing media landscape











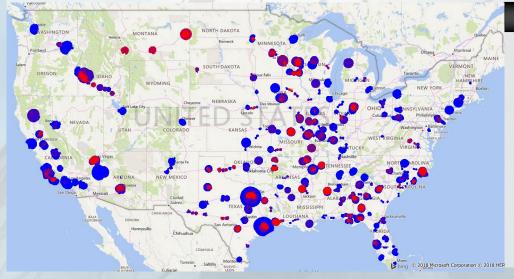
Broadcast Television Stations: Key Metrics**

- Operational Stations: 164
 - Full-Power Stations: 13
 - Class A Stations: 49
 - LPTV Stations: 102
- Silent Licenses & Construction Permits: ~400
- U.S. Markets: >130
- Total Footprint Covers Approximately 60% of the U.S. Population

Select Management:

- Kurt Hanson Chief Technology Officer, HC2 Broadcasting Holdings
- Louis Libin Managing Director, Strategy, HC2 Broadcasting Holdings
- Les Levi Chief Operating Officer, HC2 Broadcasting Holdings
- Rebecca Hanson General Counsel, HC2
 Broadcasting Holdings

 Legend
- Manuel Abud President and CEO, Azteca America



30 MHz or more 24 MHz

18 MHz 12 MHz 6 MHz

704Games (Formerly Dusenberry Martin Racing (DMi, Inc.))

Business Description:

- Owns worldwide exclusive licensing rights to NASCAR® simulation style racing titles on interactive entertainment platforms
 - Owns all the code, artwork and animation previously developed for legacy games
 - License also extends to NASCAR racetracks and all the leading NASCAR race teams and drivers
 - 704Games products include:



PlayStation 4, Xbox One, PC

NASCAR Heat Evolution

- September 2016
- ◆ ~300.000 units sold

NASCAR Heat 2

- September 2017
- ~350,000 units sold
- 16.5+ million races run
- 200K+ races per day





September 2018

NASCAR Heat 3

Mobile (Apple & Android)

NASCAR Heat Mobile

- April 2017
- 2 million+ downloads
- 60 million+ races run

NASCAR Rush

March 2018



- April 2016, DMR secured \$8.0m in additional equity growth capital from consortium of new investors including superstar drivers Joey Logano and Brad Keselowski
- February 2017, Paul Brooks as CEO and Brad Keselowski to Board of Directors
- Headquartered in Charlotte, NC





Segment Financial Summary

(\$m)		Q2 2018	Q2 2017	YTD 2018	YTD 2017					
[φιτι]		Q2 2010	QZ 2017	110 2010	110 2017					
	Core Operating Subsidiaries									
	Construction	\$15.5	\$11.1	\$25.5	\$19.7					
	Marine Services	20.4	3.6	18.0	20.0					
	Energy	3.0	1.0	3.6	2.2					
	Telecom	1.3	2.2	2.4	3.8					
	Total Core Operating	\$40.2	\$17.9	\$49.5	\$45.7					
Adjusted EBITDA	Early Stage and Other Holdings									
	Life Sciences	(\$4.9)	(\$4.9)	(\$9.2)	(\$9.0)					
	Broadcasting	(6.2)	-	(11.3)	-					
	Other	(1.0)	(2.2)	(1.2)	(3.3)					
	Total Early Stage and Other	(\$12.1)	(\$7.1)	(\$21.6)	(\$12.3)					
	Non-Operating Corporate	(\$5.4)	(\$6.3)	(\$12.1)	(\$12.2)					
	Total HC2 (excluding Insurance)	\$22.7	\$4.6	\$15.8	\$21.3					
Pre-Tax	Core Financial Services									
Insurance AOI	Insurance	\$0.5	\$4.1	\$2.7	\$3.6					

Note: Reconciliations of Adjusted EBITDA and Pre-Tax Insurance AOI to U.S. GAAP Net Income in appendix. Table may not foot due to rounding. Broadcasting segment was formed in Q1 2018; no comparable results for Q1 2017.



Second Quarter 2018 Highlights

Construction	 2Q18 Adjusted EBITDA \$15.5m vs. \$11.1m for 2Q17; 1H18 Adjusted EBITDA \$25.5m vs, \$19.7m for 1H17 \$656m backlog, up 11% year-over-year, provides significant visibility \$675m backlog taking into consideration awarded, but not yet signed contracts Continue to see opportunities in commercial sector totaling approximately \$300m Acquired steel fabrication facility in South Carolina, expanding South East capabilities and offerings Reaffirm FY18 Guidance: Continue to expect \$60m and \$65m of FY18 Adjusted EBITDA 	DBM o L o B A L
Marine Services	 2Q18 Adjusted EBITDA \$20.4m vs. \$3,6m for 2Q17; 1H18 Adjusted EBITDA \$18.0m vs, \$20.0m for 1H17 GMSL - Continued solid backlog at \$372m Huawei Marine JV - Continued strong backlog of \$423m 2Q18 performance driven by Huawei Marine joint venture, increases in the telecom installation and maintenance and offshore power cable installation and repair businesses Commenced installation of Project Sail; Cable will link Cameroon to Brazil; Longest cable to be installed by HMN at over 5,700 km; Largest contract between HMN and Global Marine to date Completed inter-array installation and burial activities for major German offshore windfarm; Utilized newly acquired vessel, Global Symphony, from the Fugro acquisition; First major inter-array installation project since Wikinger project in 2016 Recently awarded five-year contract from one of the top UK energy suppliers to provide Crew Transport Vessels across three UK Windfarms Secured two oil and gas projects with a major international energy provider Reaffirm FY18 Guidance: Continue to expect \$45m and \$50m of FY18 Adjusted EBITDA 	Global Marine
Energy	 2Q18 Adjusted EBITDA \$3.0m vs. \$1.0m for 2Q17; 1H18 Adjusted EBITDA \$3.6m vs. \$2.2m for 1H17 Alternative Fuel Energy Tax Credit ("AFETC") credit renewed in 1Q18 for FY2017; ~\$2.6m credit for FY17 received in 2Q18 Recently secured renewal of seven major contracts with a very large consumer company that were set to expire; New take-or-pay agreement included five-year term Continue to focus on development and marketing efforts to drive organic sales; Develop preferred fueling agreements with new and existing customers to ramp volumes; Continue to increase flow of Renewable Natural Gas (RNG) through ANG stations 	ANG
Telecom	 2Q18 Adjusted EBITDA \$1.3m vs. \$2.2m for 2Q17; 1H18 Adjusted EBITDA \$2.4m vs, \$3.8m for 1H17 Continued focus on customer relationship management, smaller global accounts, and improved operational efficiencies 	PTG



Second Quarter 2018 Highlights (con't)

Insurance	 2Q18 Pretax Insurance AOI \$0.5 million vs. \$4.1 million 2Q17 1H18 Pretax Insurance AOI \$2.7 million vs. \$3.6 million 1H17 Acquisition of Humana's ~\$2.4 billion long-term care insurance business - Closed on 8/9/18 Increases CIG insurance investment platform to ~\$3.8 billion of cash/invested assets ~\$155 - \$175 million pro-forma statutory surplus; ~\$185 - \$205 million pro-forma total adjusted capital Opportunity to meaningfully increase investment portfolio yield Validates and endorses HC2's insurance platform and strategy
Pansend	 Completed sale of BeneVir to Janssen Biotech, Inc., one of the Janssen Pharmaceutical Companies of Johnson & Johnson for up to \$1.04 billion Janssen made an upfront cash payment of \$140 million at the closing of the transaction of which HC2 received approximately \$73 million, excluding approximately \$10 million being held in escrow Janssen will make additional payments of up to \$900 million to BeneVir shareholders if achievement of certain predetermined milestones are met HC2 invested ~\$8 million since 2014; \$6m equity, ~\$2m convertible note MediBeacon and R2 Dermatology remain in discussions with strategic parties
Broadcasting	 2Q18 Adjusted EBITDA (\$6.2) million; 1H18 Adjusted EBITDA (\$11.3) million Identified \$10 - \$12 million cost reductions and efficiencies on an annual basis from integration and cost-cutting initiatives Operational Stations*: 164 Full-Power Stations: 13 Class A Stations: 49 LPTV Stations: 102 Silent Licenses & Construction Permits: ~400 U.S. Markets*: >130 Total Footprint Covers Approximately 60% of the U.S. Population* Recently obtained \$38 million debt and equity financing; \$35 million one-year secured note; 8.5% rate payable at maturity and secured by certain of HC2 Station Group, Inc. and HC2 LPTV Holdings, Inc.'s assets 2.0% of outstanding common stock of HC2 Broadcasting purchased for \$3.1 million Issued warrants to purchase additional 2.0% of common stock of HC2 Broadcasting



2018 Focus and Priorities – Update

Optimization of HC2 Capital Structure

- Global refinancing of 11% Secured Notes to reduce cost of debt capital remains top priority
- Continue to reduce cumulative outstanding of preferred equity
- Explore alternative financing structures at subsidiary level
- Explore alternative financing structures for broadcasting assets
 - Recently obtained \$38 million of debt and equity financing at Broadcasting subsidiary level

Monetization / Value Creation Within Diverse HC2 Portfolio

- BeneVir acquired by Janssen Biotech (Johnson & Johnson) for up to \$1.04 billion
 - HC2 invested a total of \$8 million prior to acquisition
- Continue to evaluate other opportunities within HC2 and Pansend portfolios

Continued Focused Expansion of Over-The-Air Broadcast Television Strategy

- Expand market reach of nationwide network by integrating acquired assets and building out infrastructure to support future business
- Valuable alternative distribution channel for content providers
- Identified significant opportunities to increase efficiencies and ultimately reduce costs
- Improve and add content across acquired assets through strategic relationships with content providers

Re-Affirmed 2018 Guidance for Construction & Marine Services

- **DBM Global**: Currently expect \$60 million \$65 million of FY18 Adjusted EBITDA
- Global Marine: Currently expect \$45 million \$50 million of FY18 Adjusted EBITDA

HC2 does not guarantee future results of any kind. Guidance is subject to risks and uncertainties, including, without limitation, those factors outlined in the "Forward Looking Statements" of this presentation and the "Risk Factors" section of the company's annual and quarterly reports filed with the Securities and Exchange Commission (SEC).



HC2's Diversified Portfolio



Core Operating Subsidiaries

Construction: DBM GLOBAL (SCHUFF)

- 2Q18 Revenue: \$176.9m
- 2Q18 Adj. EBITDA: \$15.5m
- YTD18 Adj. EBITDA: \$25.5m
- Backlog \$656m; ~\$675m with contracts awarded, but not yet signed; ~\$300m additional opportunities
- Solid long-term pipeline

Marine Services: GMSL

- 2Q18 Revenue: \$68.4m
- 2Q18 Adj. EBITDA: \$20.4m
- YTD18 Adj. EBITDA: \$18.0m
- GMSL Backlog \$372m
- Huawei JV Backlog: \$423
- Solid long term telecom and offshore power maintenance & install opportunities

Global Marine

Energy: ANG

- 2Q18 Revenue: \$7.1m
- 2Q18 Adj. EBITDA: \$3.0m
- YTD18 Adj. EBITDA: \$3.6m
- Delivered 2,915,000 Gasoline Gallon Equivalents (GGEs) in 2Q18 vs. 2,814,000 GGEs in 2Q17
- ~42 stations currently owned or operated or under development vs. two stations at time of HC2's initial investment in 3Q14

Telecommunications: PTG: ICS

- 2Q18 Revenue: \$190.5m
- 2Q18 Adj. EBITDA: \$1.3m
- YTD18 Adj. EBITDA: \$2.4m
- Continued focus on higher margin wholesale traffic mix and improved operating efficiencies

Core Financial Services Subsidiaries

Insurance: CIG

- ~\$68.7m of statutory surplus
- ~\$85.4m total adjusted capital
- ~\$2.1b total GAAP assets
- ~\$1.5b cash & invested assets
- Platform for growth through additional M&A including recent acquisition of Humana's ~\$2.4b long-term care portfolio
- ~\$155 \$175 million pro-forma statutory surplus post Humana
- ~\$185 \$205 million pro-forma total adjusted capital post Humana





Early Stage and Other Holdings

Life Sciences: PANSEND

- MediBeacon: Completed "Pilot Two" Clinical Study at Washington University St. Louis (1Q17)
- R2 Dermatology: Received FDA Approval for second generation R2 Dermal Cooling System (2Q17)
- BeneVir: Recently sold to Janssen Biotech (Johnson & Johnson) for up to \$1.04 billion [2Q18]
- Genovel: Novel, Patented, "Mini Knee" and "Anatomical Knee" replacements
- Triple Ring Technologies: R&D engineering company specializing in medical devices, homeland security, imaging, sensors, optics, fluidics, robotics & mobile healthcare

MediBeacon



BeneVir

GENOVEL



Broadcasting:

 HC2 Broadcasting Holdings Capitalizing on Over-The-Air broadcast opportunities











Other:

 704Games (Formerly DMR) released NASCAR® Heat 2 on September 12, 2017





Consolidated Financial Summary

(\$m)		Q2 2018	Q2 2017	YTD 2018	YTD 2017
	Total Net Revenue	\$496.8	\$378.7	\$950.5	\$769.2
	Total Operating Expenses	502.3	389.8	969.7	779.4
	Income Loss From Operations	(5.5)	(11.2)	(19.3)	(10.2)
Statement of Operations	Interest Expense	17.2	12.1	36.5	26.2
(Selected Financial Data)	Income From Equity Investees	10.8	4.0	5.5	11.7
	Income (loss) Before Taxes	89.2	(22.5)	52.0	(33.0)
	Net Loss attributable to common and participating preferred	\$54.7	(\$18.7)	\$19.0	(\$33.8)
11/1/1/1/1/1/1/1/1/1/1/1/1/1/1/1/1/1/1/1	Core Operating Adjusted EBITDA	\$40.2	\$17.9	\$49.5	\$45.7
Non-GAAP Measures	Total Adjusted EBITDA (excl. Insurance)	\$22.7	\$4.6	\$15.8	\$21.3
	Pre-Tax Insurance AOI	\$0.5	\$4.1	\$2.7	\$3.6

Note: Reconciliations of Adjusted EBITDA and Pre-Tax Insurance AOI to U.S. GAAP Net Income in appendix. Table may not foot due to rounding.



Segment Financial Summary

(\$m)		Q2 2018	Q1 2018	FY 2017	Q4 2017	Q3 2017	Q2 2017	Q1 2017	FY 2016
	Core Operating Subsidiaries	100							
	Construction	\$15.5	\$10.0	\$51.6	\$15.1	\$16.8	\$11.1	\$8.6	\$59.9
	Marine Services	20.4	(2.4)	44.0	15.3	8.8	3.6	16.3	41.2
	Energy	3.0	0.7	2.9	0.4	0.3	1.0	1.2	2.5
	Telecom	1.3	1.1	6.9	1.6	1.5	2.2	1.7	5.6
	Total Core Operating	\$40.2	\$9.3	\$105.5	\$32.4	\$27.3	\$17.9	\$27.8	\$109.1
Adjusted	Early Stage and Other Holdings								
EBITDA	Life Sciences	(\$4.9)	(\$4.4)	(\$22.4)	(\$5.2)	(\$8.2)	(\$4.9)	(\$4.1)	(\$12.0)
	Broadcasting	(6.2)	(5.1)	(8.0)	(0.8)	0.0	0.0	0.0	0.0
	Other	(1.0)	(0.2)	(2.3)	2.1	(1.1)	(2.2)	(1.2)	(11.2)
	Total Early Stage and Other	(\$12.1)	(\$9.6)	(\$25.5)	(\$3.9)	(\$9.3)	(\$7.1)	(\$5.2)	(\$23.2)
	Non-Operating Corporate	(\$5.4)	(\$6.7)	(\$29.2)	(\$8.7)	(\$8.3)	(\$6.3)	(\$5.9)	(\$25.7)
	Total HC2 (excluding Insurance)	\$22.7	(\$6.9)	\$50.8	\$19.7	\$9.8	\$4.6	\$16.7	\$60.2
Pre-Tax Insurance AOI	Core Financial Services Insurance	\$0.5	\$2.2	\$24.2	\$3.6	\$17.0	\$4.1	(\$0.5)	(\$2.7)

Note: Reconciliations of Adjusted EBITDA and Pre-Tax Insurance AOI to U.S. GAAP Net Income in appendix. Table may not foot due to rounding. Pre-Tax Insurance Adjusted Operating Income for Q1 2016 was adjusted to exclude certain intercompany eliminations to better reflect the results of the Insurance segment, and remain consistent with internally reported metrics. Additional details in appendix.



Construction: DBM Global Inc.

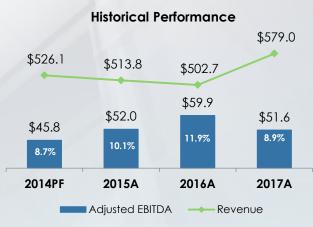
Second Quarter Update

- 2Q18 Net Income: \$7.4m versus \$4.2m in 2Q17; YTD18 Net Income \$10.9m vs. \$7.4m for YTD17
- 2Q18 Adjusted EBITDA: \$15.5m versus \$11.1m in 2Q17; YTD Adjusted EBITDA: \$25.5m vs. \$19.7m for the comparable 2017 YTD period
- Backlog of \$656m at end of 2Q18, an increase of over 11% vs. \$590m in year-ago quarter
 - ~\$675m taking into consideration awarded, but not yet signed contracts
 - ~\$300m incremental opportunities that could be awarded over next several quarters
- Continued ramp of Inglewood Stadium (LA RAMS / Chargers) and Loma Linda Hospital
- Acquired steel fabrication facility in South Carolina, expanding South East capabilities, offerings and overall DBM capacity
- Reaffirm FY18 Guidance: Continue to expect \$60 million and \$65 million of FY18 Adjusted EBITDA

Strategic Initiatives

- Continue to select profitable, strategic and "core competency" jobs, not all jobs
- Solid long-term pipeline of prospective projects; No shortage of transactions to evaluate
- Commercial / Stadium / Healthcare sectors remain strong, primarily in West region
- Continue to diversify core business to counter cyclicality of commercial construction
- Opportunities to add higher margin, value added services to overall product offering (e.g. BDS VirCon/PDC/Candraft)
- Expanding U.S. bridge & infrastructure construction opportunities







Los Angeles Rams Stadium



Marine Services: Global Marine Group

Second Quarter Update

- 2Q18 Net Income (Loss): Net Income \$10.9m versus Net (Loss) (\$3.1)m in 2Q17; YTD18 Net Income \$4.6m vs. \$8.1m for YTD17
- 2Q18 Adjusted EBITDA: \$20.4m versus \$3.6m in 2Q17; Very strong 2Q18 performance from Huawei Marine Joint Venture, telecom
 installation and maintenance and offshore power cable installation and repair businesses
- YTD18 Adjusted EBITDA: \$18.0m vs. \$20.0m for the comparable 2017 YTD period
- Global Marine backlog of \$372m at 2Q18 quarter-end -- Huawei Marine JV Continued strong backlog of \$423m
- Commenced instillation of SAIL project for HMN; 5,700 KM, transoceanic system linking Cameroon to Brazil
- Completed inter-array installation and burial activities for a major German offshore windfarm, utilizing the vessel Global Symphony, recently acquired as a result of the Fugro acquisition
- Secured two oil and gas projects with a major international energy provider
- Reaffirm FY18 Guidance: Continue to expect \$45 million and \$50 million of FY18 Adjusted EBITDA

Strategic Initiatives

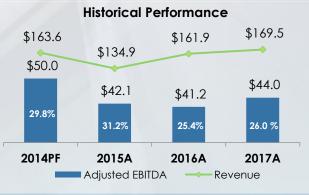
HUAVVEI MAR	IIVE	47%	ρ	
Total HMN*	2017	2016	2015	2014
Revenue	~\$246m	~\$207m	~\$203m	~\$88m
Profit	~\$37m	~\$25m	~\$14m	~\$2m
Cash, Equivalents, & AFS Securities	~\$73m	~\$48m	~\$27m	~\$16m



Joint Venture established in 1995 with China Telecom

- China's leading provider of submarine cable installation
- China's leading provider of submarine cable installation
- Located in Shanghai and possesses a fleet of advanced purpose-built cable ships







49% ownership

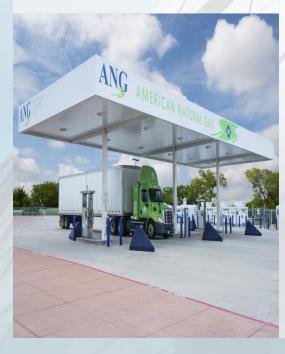
Note: 2014 PF Adi, EBITDA inclusive of approx, \$10m offshore power installation vs. minimal contribution in 2015 & 1H16 as a result of Prysmian agreement which expired in 4Q15



Energy: American Natural Gas (ANG)

Second Quarter Update

- 2Q18 Net Income (Loss): Net Income \$0.7m versus Net (Loss) (\$0.4)m in 2Q17; YTD18 Net (Loss) of \$(0.02)m vs. (\$1.1)m for YTD17
- 2Q18 Adjusted EBITDA: \$3.0m versus \$1.0m in 2Q17
- YTD18 Adjusted EBITDA: \$3.6m vs. \$2.2m for the comparable 2017 year-to-date period
- Alternative Fuel Energy Tax Credit ("AFETC") credit renewed in 1Q18 for FY2017; ~\$2.6 million credit for FY17 received in 2Q18
- Delivered 2,915,000 Gasoline Gallon Equivalents (GGEs) in 2Q18 vs. 2,814,000 GGEs in 2Q17
- Continued focus on business development and marketing efforts to drive organic sales
- Secured renewal of seven major contracts with a very large consumer company that were set to expire with new take-or-pay
 agreement including a five-year term
- ~42 stations currently owned or operated or under development vs. two stations at time of initial investments (3Q14)





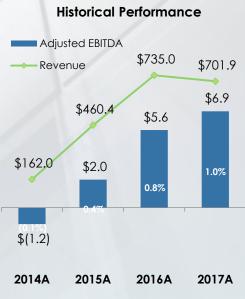


Telecommunications: PTGi-ICS

Second Quarter Update

- Steady quarterly results again due to continued focus on customer relationship management, smaller global accounts, and improved operational efficiencies
 - 2Q18 Net Income: \$1.0m versus \$2.1m in 2Q17; YTD18 Net Income of \$2.1m vs. \$3.6m for YTD17
 - 2Q18 Adjusted EBITDA: \$1.3m versus \$2.2m in 2Q17
 - YTD18 Adjusted EBITDA: \$2.4m vs. \$3.8m for the comparable 2017 year-to-date period
 - Continued focus on customer relationship management, smaller global accounts, and improved operational efficiencies
- One of the key objectives: leverage the infrastructure and management expertise within PTGi-ICS
 - Over 800+ wholesale interconnections globally provides HC2 the opportunity to leverage the existing cost effective infrastructure by bolting on higher margin products and M&A opportunities
 - A focused strategic initiative has been launched within PTGi-ICS to identify potential M&A opportunities









Insurance: Continental Insurance Group

Second Quarter Update

- Continental Insurance Group serves as HC2's insurance platform and through its wholly owned subsidiary, Continental LTC Inc. ("CLI"), offers a platform for run-off Long Term Care ("LTC") books of business
- "Ring Fenced" Liabilities No Parent Guarantees
 - 2Q18 Net Income: \$0.6m versus \$0.2m in 2Q17
 - 2Q18 Pre-Tax Insurance AOI: \$0.5m versus \$4.1m in 2Q17
 - ~\$68.7m statutory surplus at end of second quarter
 - ~\$85.4m total adjusted capital at end of second quarter
 - ~\$2.1b in total GAAP assets at June 30, 2018
 - ~\$1.5b in cash and invested assets at June 30, 2018
- ◆ Recent acquisition of Humana's ~\$2.4 billion Long-Term Care Insurance Business: [Closed 8/9/18]
 - Significantly grows the platform and leverages Continental's insurance operations in Austin, Texas
 - Post-Acquisition, Continental has approximately \$3.8 billion portfolio of cash and investable assets
 - Immediately accretive to Continental's RBC Ratio and Statutory Surplus
 - ~\$155 \$175 million pro-forma statutory surplus
 - ~\$185 \$205 million pro-forma total adjusted capital
 - Opportunity to meaningfully increase investment portfolio yield
 - Validates and endorses HC2's insurance platform and strategy



Pansend

HC2's Pansend Life Sciences Segment Is Focused on the Development of Innovative Healthcare Technologies and Products

- Recently completed sale to Janssen Biotech, Inc. (Johnson & Johnson) for up to \$1.04 billion (2Q18); \$8m total investment
- 76% equity ownership of company focused on immunotherapy; Oncolytic virotherapy for treatment of solid cancer tumors

BeneVir

- Founded by Dr. Matthew Mulvey & Dr. Ian Mohr (who co-developed T-Vec); Biovex (owner of T-Vec) acquired by Amgen for ~\$1 billion
- Benevir's T-Stealth is a second generation oncolytic virus with new features and new intellectual property
- BeneVir holds exclusive worldwide license to develop BV-2711 (T-Stealth)
- Granted new patent entitled "Oncolytic Herpes Simplex Virus and Therapeutic Uses Thereof", covering the composition of matter for Stealth-1H, BeneVir's lead oncolytic immunotherapy, as well as other platform assets (2Q17)

HR2

- 74% equity ownership of dermatology company focused on lightening and brightening skin
- Founded by Pansend in partnership with Mass. General Hospital and inventors Dr. Rox Anderson, Dieter Manstein and Dr. Henry Chan
- Over \$20 billion global market
- Received Food and Drug Administration approval for the R2 Dermal Cooling System (4Q16)
- Received Food and Drug Administration approval for second generation R2 Dermal Cooling System (2Q17)

GENOVEL

- 80% equity ownership in company with unique knee replacements based on technology from Dr. Peter Walker, NYU Dept. of Orthopedic Surgery and one of the pioneers of the original Total Knee.
- "Mini-Knee" for early osteoarthritis of the knee; "Anatomical Knee" A Novel Total Knee Replacement
- Strong patent portfolio

MediBeacon

- 50% equity ownership in company with unique technology and device for monitoring of real-time kidney function
- Current standard diagnostic tests measure kidney function are often inaccurate and not real-time
- MediBeacon's Optical Renal Function Monitor will be first and only, non-invasive system to enable real-time, direct monitoring of renal function at point-of-care
- \$3.5 billion potential market
- Successfully completed a key clinical study of its unique, real-time kidney monitoring system on subjects with impaired kidney function at Washington University in St. Louis. (1Q17)



- Profitable technology and product development company
- Areas of expertise include medical devices, homeland security, imaging systems, sensors, optics, fluidics, robotics and mobile healthcare
- Located in Silicon Valley and Boston area with over 90,000 square feet of working laboratory and incubator space
- Contract R&D market growing rapidly
- Customers include Fortune 500 companies and start-ups



Pansend: BeneVir / Janssen Acquisition Summary

BeneVir:

- BeneVir was a portfolio company of Pansend, our Life Sciences segment
 - Focused on the development of a patent-protected oncolytic virus, BV-2711, for the treatment of solid cancer tumors
- Pansend was the owner of all of BeneVir's outstanding preferred stock, through which Pansend held an approximate 80%, or ~76% on a fully diluted basis, controlling interest in BeneVir
- On June 11th, 2018, BeneVir completed its sale to Janssen Biotech, Inc. ("Janssen"), one of the Janssen Pharmaceutical Companies of Johnson & Johnson
- Janssen made an upfront cash payment of \$140 million to BeneVir shareholders at the closing, of which HC2 received approximately \$73 million, excluding approximately \$10 million being held in escrow
- Janssen will make additional payments of up to \$900 million to BeneVir shareholders if achievement of certain predetermined milestones are met
- HC2 had invested ~\$8 million in BeneVir since inception

HC2 Broadcasting Holdings Inc.

Business Description*

- HC2 Broadcasting Holdings Inc., a subsidiary of HC2 Holdings, has strategically acquired broadcast assets across the United States
- HC2's broadcast vision is to capitalize on the opportunities to bring valuable content to more viewers over-the-air and position the company for a changing media landscape











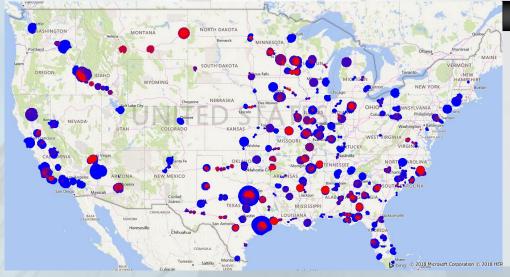
Broadcast Television Stations: Key Metrics**

- Operational Stations: 164
 - Full-Power Stations: 13
 - Class A Stations: 49
 - LPTV Stations: 102
- Silent Licenses & Construction Permits: ~400
- U.S. Markets: >130
- Total Footprint Covers Approximately 60% of the U.S. Population

Select Management:

- Kurt Hanson Chief Technology Officer, HC2 Broadcasting Holdings
- Louis Libin Managing Director, Strategy, HC2 Broadcasting Holdings
- Les Levi Chief Operating Officer, HC2 Broadcasting Holdings
- Rebecca Hanson General Counsel, HC2
 Broadcasting Holdings

 Legend
- Manuel Abud President and CEO, Azteca America



24 MHz

18 MHz 12 MHz 6 MHz



Notable Financial and Other Updates

- Collateral Coverage Ratio Exceeded 2.00x at Quarter End (2Q18)
- \$86.4 million in Consolidated Cash (excluding Insurance segment) at Quarter End (2Q18)
 - \$53.7 million Corporate Cash at Quarter End

2018 Key Priorities:

- Optimize HC2 capital structure
- Monetization / value creation within diverse HC2 portfolio
- Continued focus on integration and expansion of over-the-air television broadcast strategy

Re-Affirmed 2018 Guidance for Construction & Marine Services

- DBM Global: Continue to expect \$60 million \$65 million of FY18 Adjusted EBITDA
- Global Marine: Continue to expect \$45 million \$50 million of FY18 Adjusted EBITDA

(\$m)	Balance Sheet (at June 30, 2018)	
Market Cap(1)	\$256.4	
Preferred Equity	\$26.7	
Total Corporate Debt	\$510.0	
Corporate Cash ⁽²⁾	\$53.7	
Enterprise Value ⁽³⁾	\$739.4	

⁽¹⁾ Market capitalization on a fully diluted basis, excluding preferred equity, using a common stock price per share of \$5.74 on August 7, 2018

⁽²⁾ Cash and cash equivalents

⁽³⁾ Enterprise Value is calculated by adding market capitalization, total preferred equity and total debt amounts, less corporate cash

HC2 does not guarantee future results of any kind. Guidance is subject to risks and uncertainties, including, without limitation, those factors outlined in the "Forward Looking Statements" of this presentation and the "Risk Factors" section of the company's annual and quarterly reports filed with the Securities and Exchange Commission (SEC).





Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Three Months Ended June 30, 2018

Three Months Ended June 30, 2018															
		Co	re Operating	Sub	sidiaries		9/10	E	arly	Stage & Oth	er		Non-	8/	1
4	1/1/	1			1	11		Life	1			ther &	operatin		Total HC2
	Construct	ion	Marine		Energy	Te	lecom	Sciences	Bro	adcasting	Elim	nination	Corpora		
Net Income attributable to HC2 Holdings, Inc.															\$ 55,36
Less: Net Income attributable to HC2 Holdings Insurance Segment															56
Less: Consolidating eliminations attributable to HC2 Holdings Insurance segment															(2,00
Net Income (loss) attributable to HC2 Holdings, Inc., excluding Insurance Segment	\$ 7,3	397	\$ 10,864	\$	679	\$	1,040	\$ 74,124	\$	(11,816)	\$	(552)	\$ (24,9	26)	\$ 56,81
Adjustments to reconcile net income (loss) to Adjusted EBITDA:															
Depreciation and amortization	1,6	665	6,429		1,359		87	53		743		21		20	10,37
Depreciation and amortization (included in cost of revenue)	1,6	686	-		-		-	-		-		-	-		1,68
Amortization of equity method fair value adjustment at acquisition		-	(370))	-		-	-		-		-	-		(37)
Asset impairment expense		-	-		277		-	-		104		-	-		38
(Gain) loss on sale or disposal of assets		13	(25)		(192)		-	-		8		-	-		(19
Interest expense	4	158	1,328		426		-	-		1,523		-	13,4	46	17,18
Loss on early extinguishment or restructuring of debt		-	-		-		-	-		2,537		-	-		2,53
Gain on sale of subsidiary		-	-		-		-	(102,141)		-		-	-		(102,14
Other (income) expense, net		(66)	(1,981))	66		99	56		93		121	2	26	(1,38
Foreign currency (gain) loss (included in cost of revenue)		-	(420)		-		-	-		-		-	-		(42
Income tax (benefit) expense	3,3	318	68		13		-	1		14		(272)	2,7	59	5,90
Noncontrolling interest	(601	4,030		324		-	20,679		(700)		(536)	-		24,39
Bonus to be settled in equity		-	-		-		-	-		-		-	1	75	17
Share-based compensation expense		-	476		2		-	18		349		200	2,6	30	3,70
Acquisition and disposition costs	4	156	-		-		49	2,355		928		-	2	40	4,02
Adjusted EBITDA	\$ 15,5	28	\$ 20,399	\$	2,954	\$	1,275	\$ (4,855)	\$	(6,217)	\$	(1,018)	\$ (5,4	00)	\$ 22,666
Total Core Operating Subsidiaries	\$ 40,1	56													



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Three Months Ended March 31, 2018

Three Months Ended March 31, 2018															
		Core	Operating	Subs	diaries	M		E	arly	Stage & Oth	er		Non-		
								Life				her &	operating	T	otal HC2
	Construction	n	Marine	E	nergy	Tele	ecom	Sciences	Bro	padcasting	Elim	ination	Corporate		
Net (loss) attributable to HC2 Holdings, Inc.														\$	(34,996)
Less: Net Income attributable to HC2 Holdings Insurance Segment															1,245
Less: Consolidating eliminations attributable to HC2 Holdings Insurance															(1,987)
segment														_	(1,707)
Net Income (loss) attributable to HC2 Holdings, Inc., excluding Insurance	\$ 3.46	7 \$	(6,253)	\$	(698)	\$	1.053	\$ (3,936)	\$	(12,736)	\$	(156)	\$ (14,995)	\$	(34,254)
Segment	φ 0,10	΄ Ψ	(0,200)	Ψ	(070)	Ψ	1,000	ψ (σ,/σσ)	Ψ	(12,700)	Ψ	(100)	Ψ (11,770)	Ψ	(01,201)
Adjustments to reconcile net income (loss) to Adjusted EBITDA:										-					
Depreciation and amortization	1,52	7	6,828		1,344		86	58		705		21	21		10,590
Depreciation and amortization (included in cost of revenue)	1,59	3	-		-		-	-		-		-	-		1,593
Amortization of equity method fair value adjustment at acquisition	-		(371)		-		-	-		-		-	-		(371)
(Gain) loss on sale or disposal of assets	41	5	(2,636)		(31)		-	-		-		-	-		(2,252)
Interest expense	41	0	1,163		320		-	-		5,706		2	11,724		19,325
Other (income) expense, net	8	9	948		66		(59)	28		(75)		52	(722)		327
Foreign currency (gain) loss (included in cost of revenue)	-		(102)		-		-	-		-		-	-		(102)
Income tax (benefit) expense	1,83	2	(66)		-		-	-		-		-	(3,315)		(1,549)
Noncontrolling interest	28	2	(2,364)		(333)		-	(747)		(610)		(86)	-		(3,858)
Bonus to be settled in equity	-		-		-		-	-		-		-	175		175
Share-based compensation expense	-		410		2		-	74		313		11	278		1,088
Non-recurring items	-		-		-		-	-		-		-	-		-
Acquisition and disposition costs	35	9	-		-		28	173		1,646		-	178		2,384
Adjusted EBITDA	\$ 9,97	4 \$	(2,443)	\$	670	\$ 1	1,108	\$ (4,350)	\$	(5,051)	\$	(156)	\$ (6,656)	\$	(6,904)
Total Care Operating Subsidieries	\$ 9,30														
Total Core Operating Subsidiaries	\$ 9,30	7													



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Six Months Ended June 30, 2018

Six Months Ended June 30, 2018	- 40												_	
		Cor	e Operating	Subsi	idiaries	1			arly S	Stage & Oth		Non-		6
	6	1			A			Life	D		Other &	operating	To	otal HC2
	Construction	n _	Marine		nergy	ıe_	lecom	Sciences	RLO	adcasting	Elimination	Corporate	_	
Net Income attributable to HC2 Holdings, Inc.													\$	20,370
Less: Net Income attributable to HC2 Holdings Insurance Segment														1,810
Less: Consolidating eliminations attributable to HC2 Holdings Insurance segment														(3,996)
Net Income (loss) attributable to HC2 Holdings, Inc., excluding Insurance Segment	\$ 10,86	54	\$ 4,611	\$	(19)	\$	2,093	\$ 70,188	\$	(24,552)	\$ (708)	\$ (39,921)	\$	22,556
Adjustments to reconcile net income (loss) to Adjusted EBITDA:										-				
Depreciation and amortization	3,19	2	13,257		2,703		173	111		1,448	42	41		20,967
Depreciation and amortization (included in cost of revenue)	3,2	' 9	-		-		-	-		-	-	-		3,279
Amortization of equity method fair value adjustment at acquisition	-		(741)		-		-	-		-	-	-		(741)
Asset impairment expense	-		-		277		-	-		104	-	-		381
(Gain) loss on sale or disposal of assets	4:	28	(2,661)		(223)		-	-		8	-	-		(2,448)
Interest expense	8	8	2,491		746		-	-		7,229	2	25,170		36,506
Loss on early extinguishment of debt	-		-		-		-	-		2,537	-	-		2,537
Gain on sale of subsidiary	-		-		-		-	(102,141)		-	-	-		(102,141)
Other (income) expense, net	:	23	(1,033)		132		40	84		18	173	(496)		(1,059)
Foreign currency (gain) loss (included in cost of revenue)	-		(522)		-		-	-		-	-	-		(522
Income tax (benefit) expense	5,1	50	2		13		-	1		14	(272)	(556)		4,352
Noncontrolling interest	88	33	1,666		(9)		-	19,932		(1,310)	(622)	-		20,540
Bonus to be settled in equity	-		-		-		-	-		-	-	350		350
Share-based compensation expense	-		886		4		-	92		662	211	2,938		4,793
Acquisition and disposition costs	8	5	-		-		77	2,528		2,574	-	418		6,412
Adjusted EBITDA	\$ 25,50	2	\$ 17,956	\$	3,624	\$	2,383	\$ (9,205)	\$	(11,268)	\$ (1,174)	\$ (12,056)	\$	15,762
Total Core Operating Subsidiaries	\$ 49,46	5												



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Six Months Ended June 30, 2017

Six Months Ended June 30, 2017															
	1	Co	ore C	Operating	Subsidiaries	1/2			E	arly Stage &	Other		Non-	/	200
	Const	ruction		Marine	Energy	Te	elecom	Life		Broadcastir		Other & imination	operating Corporate	To	otal HC2
Net (loss) attributable to HC2 Holdings, Inc.														\$	(32,407)
Less: Net Income (loss) attributable to HC2 Holdings Insurance Segment															(597)
Net Income (loss) attributable to HC2 Holdings, Inc., excluding Insurance Segment	\$	7,382	\$	8,099	\$ (1,062)	\$	3,562	\$ (7,	516)	\$ -	\$	(9,187)	\$ (33,088)	\$	(31,810)
Adjustments to reconcile net income (loss) to Adjusted EBITDA:															
Depreciation and amortization		2,880		10,340	2,629		191		79	-		661	33		16,813
Depreciation and amortization (included in cost of revenue)		2,542		-	-		-		-	-		-	-		2,542
Amortization of equity method fair value adjustment at acquisition		-		(650)	-		-		-	-		-	-		(650)
Asset impairment expense		-		-	-		-		-	-		1,810	-		1,810
(Gain) loss on sale or disposal of assets		(393)		(3,500)	14		-		-	-		-	-		(3,879)
Lease termination costs		-		249	-		-		-	-		-	-		249
Interest expense		381		2,342	290		23		-	-		2,407	20,745		26,188
Net loss (gain) on contingent consideration		-		-	-		-		-	-		-	319		319
Other (income) expense, net		7		1,555	1,375		65		(15)	-		2,918	258		6,163
Foreign currency (gain) loss (included in cost of revenue)		-		107	-		-		-	-		-	-		107
Income tax (benefit) expense		5,311		376	12		-		(0)	-		0	(4,366)		1,333
Noncontrolling interest		632		338	(1,239)		-	(1,	702)	-		(1,977)	-		(3,948)
Bonus to be settled in equity		-		-	-		-		-	-		-	585		585
Share-based compensation expense		-		739	182		-		168	-		47	1,489		2,625
Acquisition and disposition costs		946		-	-		-		-	-		-	1,861		2,807
Adjusted EBITDA	\$	19,688	\$	19,995	\$ 2,201	\$	3,841	\$ (8,9	986)	\$ -	\$	(3,321)	\$ (12,164)	\$	21,254
Total Core Operating Subsidiaries	\$	45,725													



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Full Year Ended December 31, 2017

Year Ended December 31, 2017									
		Core Operating	g Subsidiaries		E	arly Stage & Otl	ner	Non-	1 1
	Construction	Marine	Energy	Telecom	Life Sciences	Broadcasting	Other &	operating Corporate	Total HC2
Net loss attributable to HC2 Holdings, Inc.									\$ (46,911)
Less: Net Income attributable to HC2 Holdings Insurance segment									7,066
Net Income (loss) attributable to HC2 Holdings, Inc., excluding Insurance Segment	\$ 23,624	\$ 15,173	\$ (516)	\$ 6,163	\$ (18,098)	\$ (4,941)	\$ (13,064)	\$ (62,318)	\$ (53,977)
Adjustments to reconcile net income (loss) to Adjusted EBITDA:									
Depreciation and amortization	5,583	22,898	5,071	371	186	302	1,206	71	35,688
Depreciation and amortization (included in cost of revenue)	5,254	-	-	-	-	-	-	-	5,254
Amortization of equity method fair value adjustment at acquisition	-	(1,594)	-	-	-	-	-	-	(1,594)
Asset impairment expense	-	-	-	-	-	-	1,810	-	1,810
(Gain) loss on sale or disposal of assets	292	(3,500)	247	181	-	-	-	-	(2,780)
Lease termination costs	-	249	-	17	-	-	-	-	266
Interest expense	976	4,392	1,181	41	-	1,963	2,410	44,135	55,098
Net loss (gain) on contingent consideration	-	-	-	-	-	-	-	(11,411)	(11,411)
Other (income) expense, net	(41)	2,683	1,488	149	(17)	41	6,500	(92)	10,711
Foreign currency (gain) loss (included in cost of revenue)	-	(79)	-	-	-	-	-	-	(79)
Income tax (benefit) expense	10,679	203	(4,243)	7	(820)	(1,811)	682	(10,185)	(5,488)
Noncontrolling interest	1,941	260	(681)	-	(3,936)	755	(1,919)	-	(3,580)
Bonus to be settled in equity	-	-	-	-	-	-	-	4,130	4,130
Share-based compensation expense	-	1,527	364	-	319	194	85	2,754	5,243
Non-recurring items	-	-	-	-	-	-	-	-	-
Acquisition costs	3,280	1,815	-	-	-	2,648	-	3,764	11,507
Adjusted EBITDA	\$ 51,588	\$ 44,027	\$ 2,911	\$ 6,929	\$ (22,366)	\$ (849)	\$ (2,290)	\$ (29,152)	\$ 50,798
Total Core Operating Subsidiaries	\$ 105,455								



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Three Months Ended December 31, 2017

Three Months Ended December 31, 2017																
		С	ore C	perating	Subsi	diaries	11/1/1	E	arly S	Stage & Oth	ner		N	lon-		
	Constr	uction	٨	Narine	En	ergy	Telecom	Life Sciences	Bro	adcasting		other &	ope	erating porate	To	otal HC2
Net loss attributable to HC2 Holdings, Inc.															\$	(8,537)
Less: Net Income attributable to HC2 Holdings Insurance segment																3,383
Net Income (loss) attributable to HC2 Holdings, Inc., excluding Insurance Segment	\$	9,160	\$	6,230	\$	1,485	\$ 1,253	\$ (3,822)	\$	(4,941)	\$	(3,277)	\$ ([18,008]	\$	(11,920)
Adjustments to reconcile net income (loss) to Adjusted EBITDA:																
Depreciation and amortization		1,389		6,337		1,195	86	57		302		273		21		9,660
Depreciation and amortization (included in cost of revenue)		1,419		-		-	-	-		-		-		-		1,419
Amortization of equity method fair value adjustment at acquisition		-		(371)		-	-	-		-		-		-		(371)
Asset impairment expense		-		-		-	-	-		-		-		-		-
(Gain) loss on sale or disposal of assets		199		-		208	181	-		-		-		-		588
Lease termination costs		-		-		-	2	-		-		-		-		2
Interest expense		357		1,029		629	4	-		1,963		2		11,704		15,688
Net loss (gain) on contingent consideration		-		-		-	-	-		-		-		(5,410)		(5,410)
Other (income) expense, net		117		240		(164)	72	8		41		3,700		368		4,382
Foreign currency (gain) loss (included in cost of revenue)		-		52		-	-	-		-		-		-		52
Income tax (benefit) expense		887		(36)	((4,255)	7	(820)		(1,811)		682		(1,073)		(6,419)
Noncontrolling interest		751		(121)		1,321	-	(728)		755		747		-		2,725
Bonus to be settled in equity		-		-		-	-	-		-		-		2,780		2,780
Share-based compensation expense		-		394		3	-	80		194		19		547		1,237
Non-recurring items		-		-		-	-	-		-		-		-		-
Acquisition costs		833		1,515		-	-	-		2,648		-		339		5,335
Adjusted EBITDA	\$ 1	5,112	\$	15,269	\$	422	\$ 1,605	\$ (5,225)	\$	(849)	\$	2,146	\$	(8,732)	\$	19,748
Total Core Operating Subsidiaries	\$ 3	2,408														



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Three Months Ended September 30, 2017

Three Months Ended September 30, 2017																	
		С	ore O	perating	Subs	idiaries	11		E	arly St	age & Otl	her			Non-		
	Constru	ction	M	arine	Er	nergy	Telec	om	Life Sciences	Broa	dcasting		her &	ор	erating rporate	To	otal HC2
Net loss attributable to HC2 Holdings, Inc.																\$	(5,967)
Less: Net Income attributable to HC2 Holdings Insurance segment																	4,280
Net Income (loss) attributable to HC2 Holdings, Inc., excluding Insurance Segment	\$ 7	,082	\$	844	\$	(939)	\$ 1,3	348	\$ (6,760)	\$	-	\$	(600)	\$	(11,222)	\$	(10,247)
Adjustments to reconcile net income (loss) to Adjusted EBITDA:																	
Depreciation and amortization	1	,314		6,221		1,247		94	50		-		272		17		9,215
Depreciation and amortization (included in cost of revenue)	1	,293		-		-		-	-		-		-		-		1,293
Amortization of equity method fair value adjustment at acquisition		-		(573)		-		-	-		-		-		-		(573)
Asset impairment expense		-		-		-		-	-		-		-		-		-
(Gain) loss on sale or disposal of assets		486		-		25		-	-		-		-		-		511
Lease termination costs		-		-		-		15	-		-		-		-		15
Interest expense		238		1,021		262		14	-		-		1		11,686		13,222
Net loss (gain) on contingent consideration		-		-		-		-	-		-		-		(6,320)		(6,320)
Other (income) expense, net		(165)		888		277		12	(10)		-		(118)		(718)		166
Foreign currency (gain) loss (included in cost of revenue)		-		(238)		-		-	-		-		-		-		(238)
Income tax (benefit) expense	4	,481		(137)		-	-	-	-		-		-		(4,746)		(402)
Noncontrolling interest		558		43		(763)		-	(1,506)		-		(689)		-		(2,357)
Bonus to be settled in equity		-		-		-		-	-		-		-		765		765
Share-based compensation expense		-		394		179		-	71		-		19		718		1,381
Non-recurring items		-		-		-		-	-		-		-		-		-
Acquisition costs	1	,501		300		-		-	-		-		-		1,564		3,365
Adjusted EBITDA	\$ 16	,788	\$	8,763	\$	288	\$ 1,4	183	\$ (8,155)	\$	-	\$	(1,115)	\$	(8,256)	\$	9,796
Total Core Operating Subsidiaries	\$ 27	,322															



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Three Months Ended June 30, 2017

Three Months Ended June 30, 2017															
		С	ore (Operating	Subs	idiaries		, *** L	Ear	ly Stage & Oth	ner		Non-	/	11
	Const	ruction		Narine	Er	ergy	Telecom	Life Sciences	s	Broadcasting	Other Elimina		operating Corporate	T	otal HC2
Net loss attributable to HC2 Holdings, Inc.														\$	(17,911)
Less: Net Income attributable to HC2 Holdings Insurance segment															164
Net Income (loss) attributable to HC2 Holdings, Inc., excluding Insurance Segment	\$	4,179	\$	(3,053)	\$	(365)	\$ 2,060	\$ (4,108	5)	\$ -	\$ (3,	757)	\$ (13,033) \$	(18,075)
Adjustments to reconcile net income (loss) to Adjusted EBITDA:															
Depreciation and amortization		1,240		5,255		1,381	94	41	1	-		331	16		8,358
Depreciation and amortization (included in cost of revenue)		1,302		-		-	-	-		-		-	-		1,302
Amortization of equity method fair value adjustment at acquisition		-		(325)		-	-	-		-		-	-		(325)
Asset impairment expense		-		-		-	-	-		-	1,	810	-		1,810
(Gain) loss on sale or disposal of assets		(145)		-		18	-	-		-		-	-		(127)
Lease termination costs		-		55		-	-	-		-		-	-		55
Interest expense		174		1,040		154	14	-		-		16	10,675		12,073
Net loss (gain) on contingent consideration		-		-		-	-	-		-		-	88		88
Other (income) expense, net		28		490		255	(9)	(11	1)	-		803	214		1,770
Foreign currency (gain) loss (included in cost of revenue)		-		83		-	-	-		-		-	-		83
Income tax (benefit) expense		3,232		(134)		(1)	-	-		-		-	(6,543)	(3,446)
Noncontrolling interest		369		(156)		(492)	-	(911	1)	-	(1,	372)	-		(2,562)
Bonus to be settled in equity		-		-		-	-	-		-		-	585		585
Share-based compensation expense		-		394		91	-	76	5	-		18	527		1,106
Non-recurring items		-		-		-	-	-		-		-	-		-
Acquisition costs		701		-		-	-	-		-		-	1,168		1,869
Adjusted EBITDA	\$	11,080	\$	3,649	\$	1,041	\$ 2,159	\$ (4,911	1)	\$ -	\$ (2,	151)	\$ (6,303) \$	4,564
Total Core Operating Subsidiaries	\$	17,929													



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Three Months Ended March 31, 2017

Three Months Ended March 31, 2017		Coro	Operating	. Subsidiari	00			arly Stage & Ot	hor			
	A	Core	Operating	SUBSIGIAN	es		Life	arry stage & O	Other &	Non- operating	T	otal HC2
	Construction	n	Marine	Energy		Telecom	Sciences	Broadcasting	Elimination	Corporate		
Net loss attributable to HC2 Holdings, Inc.									Jan .		\$	(14,496
Less: Net loss attributable to HC2 Holdings Insurance segment												(761
Net Income (loss) attributable to HC2 Holdings, Inc., excluding Insurance Segment	\$ 3,20	3 \$	11,152	\$ (69	7)	\$ 1,502	\$ (3,410)	\$ -	\$ (5,430)	\$ (20,055)	\$	(13,735
Adjustments to reconcile net income (loss) to Adjusted EBITDA:												
Depreciation and amortization	1,64	0	5,085	1,24	8	97	38	-	330	16		8,454
Depreciation and amortization (included in cost of revenue)	1,24	0	-	-		-	-	-	-	-		1,240
Amortization of equity method fair value adjustment at acquisition	-		(325)	-		-	-	-	-	-		(325
Asset impairment expense	-		-	-		-	-	-	-	-		-
(Gain) loss on sale or disposal of assets	(24	8)	(3,500)	(4)	-	-	-	-	-		(3,752
Lease termination costs	-		194	-		-	-	-	-	-		194
Interest expense	20	7	1,302	13	6	9	-	-	2,391	10,070		14,113
Net loss (gain) on contingent consideration	-		-	-		-	-	-	-	231		23
Other (income) expense, net	(2	1)	1,065	1,12	0	74	(4)	-	2,115	44		4,393
Foreign currency (gain) loss (included in cost of revenue)	-		24	-		-	-	-	-	-		24
Income tax (benefit) expense	2,07	9	510	1	3	-	-	-	-	2,177		4,779
Noncontrolling interest	26	3	494	(74	7)	-	(791)	-	(605)	-		(1,38
Bonus to be settled in equity	-		-	-		-	-	-	-	-		-
Share-based compensation expense	-		345	9	1	-	92	-	29	962		1,519
Non-recurring items	-		-	-		-	-	-	-	-		-
Acquisition costs	24	5	-	-		-	-	-	-	693		938
Adjusted EBITDA	\$ 8,608	3 \$	16,346	\$ 1,16	0	\$ 1,682	\$ (4,075)	\$ -	\$ (1,170)	\$ (5,862)	\$	16,689
Total Core Operating Subsidiaries	\$ 27,790	5										



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Full Year Ended December 31, 2016

Year Ended December 31, 2016										
		Core Operat	ing Sul	bsidiaries		Early Sta	ge & Other	Non-		
	Construction	Marine		Energy	Telecom	Life Sciences	Other & Elimination	operating Corporate	T	otal HC2
Net loss attributable to HC2 Holdings, Inc.									\$	(94,549)
Less: Net loss attributable to HC2 Holdings Insurance segment										(14,028)
Net Income (loss) attributable to HC2 Holdings, Inc., excluding Insurance Segment	\$ 28,002	\$ 17,44	7 \$	7	\$ 1,435	\$ (7,646)	\$ (24,800)	\$ (94,966)	\$	(80,521)
Adjustments to reconcile net income (loss) to Adjusted EBITDA:										
Depreciation and amortization	1,892	22,00	7	2,248	504	124	1,480	9		28,264
Depreciation and amortization (included in cost of revenue)	4,370	-		-	-	-	-	-		4,370
Amortization of equity method fair value adjustment at acquisition	-	(1,37	1)	-	-	-	-	-		(1,371)
(Gain) loss on sale or disposal of assets	1,663		9)	-	708	-	-	-		2,362
Lease termination costs	-	-		-	179	-	-	-		179
Interest expense	1,239	4,77	4	211	-	-	1,164	35,987		43,375
Net loss (gain) on contingent consideration	-	(2,48	2)	-	-	-	-	11,411		8,929
Other (income) expense, net	(163)	(2,42	4)	(8)	(87)	(3,213)	9,987	(1,277)		2,815
Foreign currency (gain) loss (included in cost of revenue)	-	(1,10	6)	-	-	-	-	-		(1,106)
Income tax (benefit) expense	18,727	1,39	4	(535)	2,803	1,558	3,250	11,245		38,442
Noncontrolling interest	1,834	97	4	(4)	-	(3,111)	(2,575)	-		(2,882)
Bonus to be settled in equity	-	-		-	-	-	-	2,503		2,503
Share-based compensation expense	-	1,68	2	597	-	251	273	5,545		8,348
Non-recurring items	-	-		-	-	-	-	1,513		1,513
Acquisition Costs	2,296	29	0	27	18	-	-	2,312		4,943
Adjusted EBITDA	\$ 59,860	\$ 41,17	6 \$	2,543	\$ 5,560	\$ (12,037)	\$ (11,221)	\$ (25,718)	\$	60,163
Total Core Operating Subsidiaries	\$ 109,139									



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Three Months Ended December 31, 2016

Three Months Ended December 31, 2016	_		oro C) o o rostino	نه مار ۲	diarias		_	- orly C t or	n 0	Other				
		C	ore C	perating	2 UDSI	laiaries			Early Stag				Non-		A
		1							Life		Other &	•	erating	To	otal HC2
	Constru	uction		Marine	En	ergy	Telecom	SCI	ences	Elir	nination	Cor	porate		
Net loss attributable to HC2 Holdings, Inc.														\$	(61,464)
Less: Net loss attributable to HC2 Holdings Insurance segment															(2,050)
Net Income (loss) attributable to HC2 Holdings, Inc., excluding Insurance Segment	\$	7,292	\$	8,667	\$	(61)	\$ (2,572)	\$	(4,655)	\$	(3,536)	\$ ((64,549)	\$	(59,414)
Adjustments to reconcile net income (loss) to Adjusted EBITDA:															
Depreciation and amortization		629		5,214		769	115		37		430		5		7,199
Depreciation and amortization (included in cost of revenue)		1,322		-		-	-		-		-		-		1,322
Amortization of equity method fair value adjustment at acquisition		-		(325)		-	-		-		-		-		(325)
(Gain) loss on sale or disposal of assets	:	2,626		1		-	708		-		-		-		3,335
Lease termination costs		-		-		-	-		-		-		-		-
Interest expense		322		1,091		69	-		-		1,163		9,116		11,761
Net loss (gain) on contingent consideration		-		(2,482)		-	-		-		-		11,411		8,929
Other (income) expense, net		(75)		(1,234)		391	487		10		99		(966)		(1,288)
Foreign currency (gain) loss (included in cost of revenue)		-		864		-	-		-		-		-		864
Income tax (benefit) expense		6,086		2,150		(535)	2,803		1,558		3,250		32,726		48,038
Noncontrolling interest		594		464		(253)	-		(809)		(513)		-		(517)
Bonus to be settled in equity		-		-		-	-		-		-		2,503		2,503
Share-based compensation expense		-		375		490	-		67		35		712		1,679
Non-recurring items		-		-		-	-		-		-		-		-
Acquisition Costs		1,868		24		-	-		-		-		490		2,382
Adjusted EBITDA	\$ 20	0,664	\$	14,809	\$	870	\$ 1,541	\$	(3,792)	\$	928	\$	(8,552)	\$	26,468
Total Core Operating Subsidiaries	\$ 37	7,884													



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Three Months Ended September 30, 2016

Three Months Ended September 30, 2016			oro C	noratina	Sub	idiaries		Early \$+	aac	8 Othor		Non		
		Core Operating Subsidiaries						Early Stage & Other				Non-	/_;	
	6			\arine	_		Talaaam	Life		Other &	•	perating	10	otal HC2
	Constr	uction	2e	rvices	1	nergy	Telecom	Sciences		iminations		rporate		4
Net loss attributable to HC2 Holdings, Inc.													\$	(4,558)
Less: Net loss attributable to HC2 Holdings Insurance segment														(2,189)
Net Income (loss) attributable to HC2 Holdings, Inc., excluding	\$	6,962	\$	8,696	\$	27	\$ 1,796	\$ (2,285)	\$	(8,160)	\$	(9,404)	\$	(2,368)
Insurance Segment	Ψ	0,702	Ψ	0,070	Ψ	27	ψ 1,770	ψ (2,200)	Ψ	(0,100)	Ψ	(7,404)	Ψ	(2,000)
Adjustments to reconcile net income (loss) to Adjusted EBITDA:														
Depreciation and amortization		431		5,554		582	144	32		380		4		7,127
Depreciation and amortization (included in cost of revenue)		1,321		-		-	-	-		-		-		1,321
Amortization of equity method fair value adjustment at acquisition				(329)										(329)
Amortization of equity membaltality aloe adjostment at acquismort		-		(327)		-	-	-		-		-		(327)
(Gain) loss on sale or disposal of assets		(23)		-		-	-	-		-		-		(23)
Lease termination costs		-		-		-	(159)	-		-		-		(159)
Interest expense		304		1,328		119	-	-		-		8,969		10,720
Net gain on contingent consideration		-		(1,381)		-	-	-		-		-		(1,381)
Other (income) expense, net		(12)		(632)		(24)	422	(2)		3,892		835		4,479
Foreign currency (gain) loss (included in cost of revenue)		-		(283)		-	-	-		-		-		(283)
Income tax (benefit) expense		4,672		96		-	-	-		-		(7,851)		(3,083)
Noncontrolling interest		411		465		27	-	(770)		(974)		-		(841)
Share-based compensation expense		-		546		3	-	128		37		1,088		1,802
Non-recurring items		-		-		-	-	-		-		173		173
Acquisition costs		429		-		-	-	-		-		648		1,077
Adjusted EBITDA	\$ 1	4,495	\$	14,060	\$	734	\$ 2,203	\$ (2,897)	\$	(4,825)	\$	(5,538)	\$	18,232
		30		100		1-4		4						
Total Core Operating Subsidiaries	\$ 3	1,492												



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Three Months Ended June 30, 2016

Three Months Ended June 30, 2016														
	Core Operating Subsidiaries						Early Sta	Early Stage & Other Non-					1	
	Con	struction		Marine ervices	E	nergy	Telecom	Life Sciences	Other and Eliminations		operating Corporate		То	tal HC2
Net loss attributable to HC2 Holdings, Inc.					-								\$	1,935
Less: Net loss attributable to HC2 Holdings Insurance segment														(2,293)
Net Income (loss) attributable to HC2 Holdings, Inc., excluding Insurance Segment	\$	9,364	\$	6,002	\$	68	\$ 1,009	\$ (2,004)	\$	(2,608)	\$	(7,603)	\$	4,228
Adjustments to reconcile net income (loss) to Adjusted EBITDA:														
Depreciation and amortization		303		6,084		468	140	36		336		-		7,367
Depreciation and amortization (included in cost of revenue)		(206)		-		-	-	-		-		-		(206)
Amortization of equity method fair value adjustment at acquisition		-		(359)		-	-	-		-		-		(359)
(Gain) loss on sale or disposal of assets		(1,845)		7		-	-	-		1		-		(1,837)
Lease termination costs		-		-		-	338	-		-		-		338
Interest expense		303		1,285		14	-	-		1		8,966		10,569
Gain on Contingent Consideration		-		(192)		-	-	-		-		-		(192)
Other (income) expense, net		(32)		403		(344)	29	-		(10)		465		511
Foreign currency (gain) loss (included in cost of revenue)		-		(1,540)		-	-	-		-		-		(1,540)
Income tax (benefit) expense		4,524		(212)		-	-	-		1		(9,404)		(5,091)
Noncontrolling interest		768		200		244	-	(812)		(1,044)		-		(644)
Share-based compensation expense		-		152		90	-	34		40		1,359		1,675
Acquisition and nonrecurring items		-		-		-	18	-		-		313		331
Adjusted EBITDA	\$	13,179	\$	11,830	\$	540	\$ 1,534	\$ (2,746)	\$	(3,283)	\$	(5,904)	\$	15,150
Total Core Operating Subsidiaries	\$	27,083												



Reconciliation of U.S. GAAP Net Income (Loss) to Adjusted EBITDA Three Months Ended March 31, 2016

Three Months Ended March 31, 2016	Core Operating Subsidiaries							Early Sta	Non-					
	Const	onstruction		Marine Services		nergy	Telecom		Life Sciences	Other and Eliminations		operating Corporate	T	otal HC2
Net loss attributable to HC2 Holdings, Inc.		<u> </u>			Alle	- 57				_			\$	(30,462)
Less: Net loss attributable to HC2 Holdings Insurance segment														(7,496)
Net Income (loss) attributable to HC2 Holdings, Inc., excluding Insurance Segment	\$	4,384	\$	(5,918)	\$	(27)	\$ 1,20)2	\$ 1,298	\$	(10,494)	\$ (13,409)	\$	(22,966)
Adjustments to reconcile net income (loss) to Adjusted EBITDA:														
Depreciation and amortization		529		5,155		429	10)6	19		336	-		6,574
Depreciation and amortization (included in cost of revenue)		1,933		-		-	-		-		-	-		1,933
Amortization of equity method fair value adjustment at acquisition		-		(358)		-	-		-		-	-		(358)
(Gain) loss on sale or disposal of assets		904		(17)		-	-		-		-	-		887
Lease termination costs		-		-		-	-		-		-	-		-
Interest expense		310		1,070		9	-		-		-	8,937		10,326
Other (income) expense, net		(44)		612		(31)	(1,02	25)	(3,221)		6,005	(1,611)		686
Foreign currency (gain) loss (included in cost of revenue)		-		(147)		-	-		-		-	-		(147)
Income tax (benefit) expense		3,445		(640)		-	-		-		(1)	(4,226)		(1,422)
Noncontrolling interest		61		(155)		(22)	-		(720)		(44)	-		(880)
Share-based compensation expense		-		609		14	-		22		160	2,386		3,191
Acquisition and nonrecurring items		-		266		27	-		-		1	2,201		2,495
Adjusted EBITDA	\$ 1	11,522	\$	477	\$	399	\$ 28	3	\$ (2,602)	\$	(4,038)	\$ (5,722)	\$	319
Total Core Operating Subsidiaries	\$ 1	12,681	۱											



Reconciliation of U.S. GAAP Net Income (Loss) to Insurance Adjusted Operating Income

Adjusted Operating Income - Insurance ("Insura	nce A	VOI")																		
	ΥT	D 2018	Q	2 2018	Q	1 2018	F	Y 2017	(Q4 2017	Q	3 2017	G	2 2017	Q	1 2017	F	Y 2016	Q	4 2016
Net Income (loss) - Insurance segment	\$	1,810	\$	565	\$	1,245	\$	7,066	\$	3,381	\$	4,282	\$	164	\$	(761)	\$	(14,028)	\$	(2,050)
Net realized and unrealized gains on investments		(6,939)		(4,429)		(2,510)		(4,983)		(2,129)		(978)		(1,095)		(781)		(5,019)		(7,696)
Asset impairment		-		-		-		3,364		-		-		2,842		522		2,400		2,400
Acquisition costs		1,062		759		303		2,535		1,377		422		736		-		714		445
Insurance AOI	\$	(4,067)	\$	(3,105)	\$	(962)	\$	7,982	\$	2,629	\$	3,726	\$	2,647	\$	(1,020)	\$	(15,933)	\$	(6,901)
Addback: Tax expense (benefit)		6,741		3,560		3,181		16,228		992		13,263		1,461		512		13,196		7,248
Pre-tax Insurance AOI	\$	2,674	\$	455	\$	2,219	\$	24,210	\$	3,621	\$	16,989	\$	4,108	\$	(508)	\$	(2,737)	\$	347
	101	1		/							1	11		N						





HC2 Executive Leadership Team

Philip A. Falcone

Chairman of the Board Chief Executive Officer President

- Served as a director of HC2 since January 2014 and Chairman of the Board, Chief Executive Officer and President of HC2 since May 2014
- Served as a director, Chairman of the Board and Chief Executive Officer of HRG Group Inc. ("HRG") from July 2009 to December 2014
- From July 2009 to June 2011, served as the President of HRG
- Chief Investment Officer and Chief Executive Officer of Harbinger Capital Partners, LLC ("Harbinger Capital")
- Before founding Harbinger Capital in 2001, managed the High Yield and Distressed trading operations for Barclays Capital from 1998 to 2000
- Received an A.B. in Economics from Harvard University



HC2 Executive Leadership Team

Michae	LI Sena
MICHAE	1 J. Jelia

Chief Financial Officer

- Chief Financial Officer of HC2 since June 2015
- Served as the Chief Accounting Officer of HRG from November 2012 to May 2015
- From January 2009 to November 2012, held various accounting and financial reporting positions with the Reader's Digest Association, Inc., last serving as Vice President and North American Controller
- Served as Director of Reporting and Business Processes for Barr Pharmaceuticals from July 2007 until January 2009
- Held various positions with PricewaterhouseCoopers
- Mr. Sena is a Certified Public Accountant and holds a Bachelor of Science in Accounting from Syracuse University

Joseph A. Ferraro

Chief Legal Officer & Corporate Secretary

- Chief Legal Officer & Corporate Secretary of HC2 since September 2017
- Served as General Counsel of Prospect Administration LLC, the administrator for Prospect Capital Corporation (NASDAQ: PSEC) for nearly nine years prior to HC2
- Served as Assistant Secretary of PSEC and Deputy Chief Compliance Officer of Prospect Capital Management, L.P., and advised multiple Prospect-affiliated registered investment companies, registered investment advisers and funds.
- Served as corporate associate at the law firms of Boies, Schiller & Flexner LLP and Sullivan & Cromwell LLP
- Mr. Ferraro graduated cum laude from Princeton University with an A.B. from The Woodrow Wilson School of Public and International Affairs, and graduated with honors from The Law School at The University of Chicago



HC2 Executive Leadership Team

Andrew G. Backman	 Managing Director of Investor Relations & Public Relations of HC2 since April 2016
Managing Director	 Prior to joining HC2, served as Managing Director of Investor Relations and Public Relations for RCS Capital and AR Capital (now AR Global) from 2014 to 2016
	 Founder and Chief Executive Officer of InVisionIR, a New York-based advisory and consulting firm from 2011 to 2014
	 Served as Senior Vice President, Investor Relations, Public Relations & Marketing of iStar Financial from 2004 to 2010
	 Served as Vice President, Investor Relations, Public Relations and Marketing Communications for Corvis Corporation / Broadwing Communications from 2000 to 2004
	 Spent first 10 years of career at Lucent Technologies and AT&T Corp.
	 Mr. Backman earned a Bachelor of Arts degree in Economics from Boston College and graduated from AT&T / Lucent Technologies' prestigious Financial Leadership Program
Suzi Raftery Herbst	
Chief Administrative	 Chief Administrative Officer of HC2 since March 2015 with over 17 years of diverse human resources, recruiting, equity and foreign exchange sales experience
Officer	 Prior to joining HC2, served as Senior Vice President and Director of Human Resources of Harbinger Capital and HRG
	 Previously served as Head of Recruiting at Knight Capital Group
	 Previously held various positions in Human Resources, as well as Foreign Exchange Sales at Cantor Fitzgerald after beginning her career in Equity Sales at Merrill Lynch
	 Ms. Herbst earned a Bachelor of Arts degree in Communications and Studio Art from Marist College

